

## Attachments

### Project Budget

<b>Line Item Description 2017</b>	<b>Total Project Funds Allocation</b>	<b>Najim Requested Funds Allocation</b>
Tutoring Curriculum & Materials	\$ 12,643	\$ 3,793
Tutor Training & Trainer Expense	\$ 87,000	\$ 6,960
Books for Literacy Instruction	\$ 1,600	\$ 1,600
Book Packages for Children	\$ 13,750	\$ 7,047
Family-Supplies/Materials	\$ 1,200	\$ 600
Software - Monitor Student Achievement	\$ 25,000	\$12,500
Administration	\$ 18,807	\$ -0-
<b>Total</b>	<b>\$160,000</b>	<b>\$32,500</b>

### Project Timeline

SAReads tutoring & books runs August 1, 2017 through July 31, 2018.

### Project Evaluation

LSA evaluates the impact of tutoring on student reading outcomes using iStation and STAAR data. LSA also tracks the number of books processed by the book bank; number of children tutored; number of preservice teachers trained; number of families participating in literacy workshops/events; and survey feedback.

We analyze program outcomes and compare students' end-of-year scores with their beginning-of-year scores. We compare SAReads students with a control group of students that do not participate in SAReads. This level of analysis ensures we design programs to help kindergarten through 4rd grade children reach their grade-level benchmarks and read proficiently. We track student progress year-over-year; and monitor students' weekly progress and interests through tutor log notes in the MySAReads portal. This gives us a full view of each student's ability and interests so we can tailor one-on-one tutoring sessions and book packets to their needs.

Project outcomes will include:

- Tutoring 440 children;
- Distribution of 48,000 books to children via teachers and non-profits throughout Bexar County to help eradicate book deserts in our community.

## Attachments

### Literacy San Antonio, Inc. Board of Directors

Kathryn E. Keeton, PhD, Chair Minerva Work Solutions, PLLC	Pamela R. Toman Literacy San Antonio, Inc.
Jennifer Perloff Immediate Past Chair Phyllis Browning Company	Debra Salge Raise Your Hand Texas & H-E-B
Elizabeth McFarland, M.A. Reading Reading Specialist	Kelley Farwell Firstmark Credit Union
David L. Olson, Jr. Valero Energy	Louis Cardenas Blonde Creative

## Attachments

### Literacy San Antonio Profit and Loss January - December 2016

	<u>Total</u>
<b>Income</b>	
Contributions	223,676.05
In-Kind Revenue	165,620.00
Investment Income	623.32
Miscellaneous Revenue	<u>3,850.67</u>
<b>Total Income</b>	<u>\$393,770.04</u>
<b>Gross Profit</b>	<b>\$393,770.04</b>
<b>Expenses</b>	
Salaries	199,960.78
Payroll Taxes	9,087.44
Professional Fees	116,394.11
Supplies	9,563.76
Telephone/Networking	739.68
Postage and Shipping	515.09
Occupancy	33,120.00
Equipment	7,151.61
Printing	6,018.47
Travel	6,460.80
Conferences & Meetings	7,671.78
Memberships Dues	45.00
Finance Charges	205.01
Insurance	3,289.00
Bank Fees	63.00
Charitable Contributions	119,654.30
Total Expenses	<u>\$519,939.83</u>
Net Operating Income	<u>-\$126,169.79</u>
<b>Net Income</b>	<b>-\$126,169.79</b>

## Attachments

### Literacy San Antonio Balance Sheet As of September 13, 2017

	<u>Total</u>
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Savings	100.00
Operating	94,857.94
SAReads	22,846.92
Checking	<u>102.10</u>
Total Bank Accounts	\$117,906.96
Other Current Assets	
Inventory	<u>-45,183.30</u>
Total Other Current Assets	<u>-\$45,183.30</u>
Total Current Assets	\$72,723.66
Fixed Assets	
Accumulated Depreciation	-4,999.00
Fixed Assets	<u>9,857.90</u>
Total Fixed Assets	<u>\$4,858.90</u>
<b>TOTAL ASSETS</b>	<b>\$77,582.56</b>
 <b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Accrued Expenses	0.00
Agency Account	0.00
Payroll Liabilities	<u>0.00</u>
Total Other Current Liabilities	<u>\$0.00</u>
Total Current Liabilities	<u>\$0.00</u>
Total Liabilities	\$0.00
Equity	
Opening Balance Equity	44,518.88
Retained Earnings	19,605.87
Net Income	<u>13,457.81</u>
Total Equity	<u>\$77,582.56</u>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$77,582.56</b>

## Attachments

### Literacy San Antonio, Inc. FY 2017 Budget

<b>EXPENSES</b>	<b>TOTAL</b>
Personnel & Professional Fees	\$248,750.00
Printing & Supplies (Program)	\$36,269.00
IT Development & Maintenance	\$53,660.00
Travel/Mileage Reimbursement	\$5,000.00
Conferences/Meetings/Training	\$10,000.00
Insurance-Percentage of Liability/WC	\$3,800.00
Minor Equipment (Small Cap Items)	\$2,400.00
In-Kind Expenses	\$165,620.00
<b>TOTAL EXPENSES</b>	<b>\$525,499.00</b>

<b>REVENUE</b>	<b>TOTAL</b>
Foundation Contributions	359,879.00
In-Kind	165,620.00
<b>TOTAL REVENUE</b>	<b>\$525,499.00</b>