

**United Communities of San Antonio, Inc.**  
**BUDGET SUMMARY**

	<b>BUDGET FY 2017</b>	<b>ACTUAL FY 2017</b>	<b>FY 2018 Budget</b>	
<b>REVENUE</b>				
Board Member Contributions	9,800	4,950	10,500	<i>\$500 x 21 board members</i>
Donor Contributions	37,367	40,197	21,700	<i>Gen Donations, Big Give, 3rd Party events</i>
Fundraisers (Dinner)	125,000	116,793	125,000	<i>Annual dinner fundraiser</i>
Miscellaneous Income	3,400	281	3,400	<i>prior year goal</i>
Program Related Income	14,000	20,760	16,000	<i>paid programs</i>
<b>TOTAL REVENUE</b>	<b>189,567</b>	<b>182,981</b>	<b>176,600</b>	
Cost of Goods Sold: Fiesta Medal Costs	2,600	3,637	3,600	<i>cost of product sales (offsets fundraiser revenue)</i>
<b>Gross Profit (Revenue less COGS)</b>	<b>\$ 186,967</b>	<b>\$ 179,344</b>	<b>\$ 173,000</b>	
<b>EXPENSES</b>				
Contract Labor/Consultants	5,150	4,439	4,500	<i>accounting &amp; professional fees</i>
Fundraising	37,695	27,685	29,000	<i>Dinner#1</i>
Miscellaneous	2,400	2,791	2,500	<i>includes bank fees &amp; contingency</i>
Office/General Administrative	16,450	16,469	16,450	<i>includes advertising, equip, office, printing, website</i>
Program Related Expenses	1,550	2,740	2,650	<i>workshop materials, dialogue program</i>
Rent, Maintenance & Utilities	20,700	19,764	19,090	<i>rent, telephone, internet, utilities</i>
Salaries & related expenses	99,120	101,600	96,500	<i>Salries, benefits &amp; payroll processing</i>
Travel & meetings expenses	105	21	50	<i>mileage &amp; meals</i>
<b>TOTAL EXPENSES</b>	<b>\$ 183,170</b>	<b>\$ 175,509</b>	<b>\$ 170,740</b>	
<b>NET SURPLUS</b>	<b>\$ 3,797</b>	<b>\$ 3,835</b>	<b>\$ 2,260</b>	