

**Special Olympics Texas, Inc.**  
**Custom Comparative Income Statement 2**  
**From Jan 2019 to Jan 2020**

Financial Row	Jan 2019 - Jan 2020
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4000 - Revenue	\$4,974
4010 - Major Gifts and Planned Giving	\$126,317
4011 - Sponsorships	\$618,244
4012 - Merchandise	\$179,988
4013 - Donations	\$576,393
4014 - State Games Registration	\$214,806
4015 - Torch Run	\$982,999
4016 - Promotions	\$67,674
4018 - World Games Revenue	\$70,405
4019 - Events	\$31,558
4020 - Grants	\$2,639,803
4021 - Signature Events	\$586,944
4022 - Third Party Events	\$1,111,953
4246 - Mail Campaigns - IDMP	\$874,872
4249 - Telemarketing	\$111,240
<b>Total - Income</b>	<b>\$8,198,171</b>
<b>Gross Profit</b>	<b>\$8,198,171</b>
<b>Expense</b>	
5010 - Cost of Fundraising	
5010 - Cost of Fundraising	\$353,653
5012 - Cost of Merchandise	\$322,263
5015 - Cost of Statewide Torch Run Sponsors	\$29,618
5021 - Cost of Games Sponsorships	\$169
<b>Total - 5010 - Cost of Fundraising</b>	<b>\$705,702</b>
6000 - Program Expense	
6020 - Winter Games	
6020 - Winter Games	\$7,280
6021 - Supplies-WG	\$454
6022 - Volunteers-WG	\$1,020
6023 - Hospitality-WG	\$219
6024 - Food/Housing - Staff-WG	\$9,464
6025 - Athlete Village-WG	\$3,123
6026 - Opening Ceremony-WG	\$56
6028 - Equipment Rental-WG	\$5,753
6029 - Transportation-WG	\$514
6121 - Facilities Rental-WG	\$23,242
6122 - Shirts, Miscellaneous-WG	\$1,973
<b>Total - 6020 - Winter Games</b>	<b>\$53,098</b>
6030 - Fall Classic	
6031 - Supplies-FC	\$462
6032 - Volunteers-FC	\$2,135
6033 - Hospitality-FC	\$3,413
6034 - Food/Housing - Staff - FC	\$13,460
6036 - Opening Ceremony-FC	\$13,800
6037 - Victory Dance-FC	\$27,673
6038 - Equipment Rental-FC	\$891
6039 - Transportation-FC	\$39
6124 - Shirts, Miscellaneous-FC	\$515
<b>Total - 6030 - Fall Classic</b>	<b>\$62,387</b>
6040 - Basketball, Cheer	\$510
6060 - Flag Football	\$2,278
6076 - Area Competition	\$244,833
6077 - Games Competition - Restricted	\$3,076

6078 - Area Competitons - Specific	\$455
6151 - Materials	\$364,595
6153 - Student Incentives	\$488
6155 - Mini Grants	\$16,860
6156 - REGIONAL GROWTH	\$39,310
6159 - Sports Equipment	\$32,815
6223 - YAPS	\$48,691
6225 - ALPS	\$826
6277 - Training	\$848
6280 - National Games Expense	\$10,765
6300 - Equestrian Competition	\$8,500
6320 - World Games Expense	\$97,164
6350 - Torch Run Scholarships	\$20,762
6457 - Awards/Recognition	\$446
6500 - Annual Conference	\$1,089
6503 - Statewide Committee Meetings	\$1,667
6508 - State Torch Run Conference	\$10,045
7554 - Professional Development	\$250
<b>Total - 6000 - Program Expense</b>	<b>\$1,021,757</b>
6010 - Summer Games	
6010 - Summer Games	\$24,338
6001 - Supplies-SG	\$3,605
6002 - Volunteers-SG	\$1,470
6003 - Food/Housing - Staff-SG	\$61,733
6004 - Hospitality-SG	\$3,718
6005 - Opening Ceremony-SG	\$21,248
6006 - Victory Dance-SG	\$724
6007 - Equipment Rental-SG	\$78,873
6008 - Athlete Village-SG	\$7,354
6009 - Facilities Rental-SG	\$8,729
6011 - Shirts, Miscellaneous-SG	\$1,476
6012 - Transportation-SG	\$1,725
<b>Total - 6010 - Summer Games</b>	<b>\$214,992</b>
6080 - Program Expense : Golf	\$204
6200 - Public Relations	
6201 - Advertising	\$3,027
6205 - Printing/Publications	\$52,288
6208 - Web Page	\$20,962
6229 - Hill Day	\$4,050
7602 - Clipping Services	\$0
<b>Total - 6200 - Public Relations</b>	<b>\$80,327</b>
6302 - Healthy Athletes	\$30,067
6525 - Regional Management Meetings	\$5,704
6600 - Volunteers	
6553 - Training/Development	\$537
6650 - Volunteer Recognition	\$12,728
6651 - Direct School Support	\$955
6725 - Volunteer Travel	
6725 - Volunteer Travel	\$3,055
6726 - Volunteer Lodging	\$17,795
6727 - Volunteer Business Meals	\$4,026
<b>Total - 6725 - Volunteer Travel</b>	<b>\$24,877</b>
6750 - Board Expenses	\$3,694
6778 - Criminal Background Checks	\$333
7600 - Recruitment	\$603
<b>Total - 6600 - Volunteers</b>	<b>\$43,727</b>
7000 - Rent	
7001 - Storage Rental	\$38,853
7002 - Occupancy Rent	\$153,699
7026 - Copier Rental	\$61,281
7027 - Postage Machine Rental	\$13,989
7029 - Rent : Equip Rent Other	\$0
7050 - Utilities	\$40,966

7075 - Property Insurance	\$16,804
7100 - Property Tax	\$2,260
7300 - Equipment Maintenance	\$3,387
7350 - Occupancy Maintenance	\$15,908
7352 - Moving Expenses	\$16,986
7354 - Garbage Removal	\$628
7406 - Landscaping	\$5,097
7407 - Janitorial	\$11,999
<b>Total - 7000 - Rent</b>	<b>\$381,855</b>
7031 - System and Software Support	
7032 - Software	\$85,172
<b>Total - 7031 - System and Software Support</b>	<b>\$85,172</b>
7074 - Vehicle Insurance	\$42,069
7076 - American Specialty	\$135,888
7125 - Telephone	
7126 - Long Distance	\$1,178
7127 - Telephone Base Local	\$24,044
7128 - Cellular phones	\$43,473
7131 - Conference Calls	\$796
7133 - Internet	\$25,952
<b>Total - 7125 - Telephone</b>	<b>\$95,444</b>
7150 - Interest	
6452 - Credit Card Fees	\$32,382
7151 - Late Charges	\$1,143
7152 - Mortgage Interest	\$54,504
7153 - Bank Charges	\$28,242
7154 - Interest - Line of Credit	\$20,000
<b>Total - 7150 - Interest</b>	<b>\$136,269</b>
7200 - Labor Cost	
7201 - Salaries	\$3,855,156
7203 - Accrued Vacation/Sick Leave	\$0
7204 - FICA/Medicare	\$306,840
7205 - Retirement	\$165,625
7207 - Worker's Comp	\$51,849
7208 - Medical Insurance	\$183,700
<b>Total - 7200 - Labor Cost</b>	<b>\$4,563,170</b>
7250 - Staff Travel	
7251 - Training Meals	\$3,837
7252 - Staff Training	\$22,019
7275 - Air Travel	\$22,382
7276 - Staff Lodging	\$49,244
7277 - Business Meals	\$43,925
7278 - Cab/Parking	\$6,384
7280 - Vehicle Rental	\$64,333
7281 - Mileage	\$74,213
7282 - Gas/Oil	\$39,171
7283 - Staff Travel : Vehicle Maintenance	\$8,165
<b>Total - 7250 - Staff Travel</b>	<b>\$333,672</b>
7400 - Supplies	
7401 - Printing Supplies	\$9,338
7402 - Office Supplies	\$27,387
7403 - Copier Overage	\$1,691
7404 - Computer Supplies	\$896
7409 - Kitchen Supplies	\$181
<b>Total - 7400 - Supplies</b>	<b>\$39,492</b>
7500 - State Office	
7410 - Office Food	\$219
7450 - Postage	\$4,113
7451 - Express Shipping	\$13,341
7550 - Professional Services	\$144,778
7551 - Consultants	\$3,534
7553 - Professional Memberships	\$6,906
7555 - SOI Accreditation Fee	\$133,453

7701 - Staff Recognition	\$548
Total - 7500 - State Office	\$306,894
Total - Expense	\$8,222,406
Net Ordinary Income	(\$24,235)
Other Income and Expenses	
Other Income	
4500 - Other Income	
4908 - Unrealized Gain/Loss-Equity	\$82,525
4909 - Unrealized Gain/Loss - Fixed Income Fund	\$114,618
4910 - Unrealized Gain/Loss-HEB Fund	\$61,349
4914 - Interest - Equity Fund	\$5,894
4915 - Interest - Fixed Income Fund	\$28,042
4916 - Interest - HEB Fund	\$7,157
4921 - Unrealized - Nannie Hogan Boyd	\$5,549
4922 - Interest - NHB fund	\$2,800
Total - 4500 - Other Income	\$307,934
Net Other Income	\$307,934
Net Income	\$283,699