

**Chosen**  
**Statement of Activities**  
 January - December 2020

|   | <b>Total</b>           |
|---|------------------------|
| <b>Income</b>   |                        |
| <b>41200 Donations</b>  |                        |
| 41210 Donations - Individuals   | 145,629.03             |
| 41220 Donations - Business  | 56,623.29              |
| 41230 Foundations   | 702,201.13             |
| 41240 Gifts in Kind   | 68,661.20              |
| <b>Total 41200 Donations</b>  | <b>\$ 973,114.65</b>   |
| <b>42000 Events</b>   |                        |
| 42100 Gala  | \$ 20,400.10           |
| 42200 Race  | -81.09                 |
| <b>Total 42000 Events</b>   | <b>\$ 20,319.01</b>    |
| 43100 PSI - Bexar County Court  | 18,749.97              |
| 43700 PSI - Client Self Pay   | 31,141.86              |
| 43800 PSI - Program Training  | 5,600.00               |
| <b>Total 43000 Program Services Income</b>                            | <b>\$ 55,491.83</b>    |
| 49100 Merchandise Sales   | 250.00                 |
| <b>Total Income</b>   | <b>\$ 1,049,175.49</b> |
| <b>Gross Profit</b>   | <b>\$ 1,049,175.49</b> |
| <br><b>Expenses</b>   |                        |
| <b>51000 Fundraising Expenses</b>                                     |                        |
| 51200 Advertising and Promotions                                      | 4,541.17               |
| 51400 Merchant Fees   | 3,941.08               |
| <b>Total 51000 Fundraising Expenses</b>                               | <b>\$ 8,482.25</b>     |
| <b>52000 Event Expenses</b>   |                        |
| 52100 Gala Expenses   | 1,088.40               |
| <b>Total 52000 Event Expenses</b>                                     | <b>\$ 1,088.40</b>     |
| <b>53000 Program Expenses</b>   |                        |
| 53100 Salary & Benefit Expenses                                       | 729,270.30             |
| 53200 Professional Assessment Fees                                    | 4,405.58               |
| 53400 Education and Training  | 770.19                 |
| 53600 Professional Development  | 16,144.54              |
| 53700 Accreditation   | 9,391.00               |
| 53800 Assessment Outsourcing  | 1,670.00               |
| <b>Total 53000 Program Expenses</b>                                   | <b>\$ 761,651.61</b>   |
| <b>64400 Professional Fees - Legal, Accounting, Professional Fees</b> | <b>\$ 25,249.67</b>    |
| <b>64500 Technology - Software, Hardware, Web Development</b>         | <b>\$ 41,280.66</b>    |
| <b>64600 Facility - Rent, Utilities</b>                               | <b>\$ 21,049.53</b>    |
| <b>64800 General &amp; Administrative</b>                             |                        |
| 64805 General Insurance   | 3,887.83               |
| 64810 Office Supplies   | 2,290.86               |
| 64815 Postage & Shipping  | 1,911.72               |
| 64820 Printing & Copying  | 1,834.27               |

|   |                      |
|---|----------------------|
| 64825 Dues and Subscriptions                    | 5,119.93             |
| 64830 Recruiting & OnBoarding New Staff         | 2,119.13             |
| 64835 Gifts                                     | 2,364.21             |
| 64840 Meeting Expenses                          | 320.51               |
| 64845 Meals and Entertainment                   | 1,926.90             |
| 64850 Travel                                    | 6,835.72             |
| 64870 Bank Fees                                 | 231.62               |
| 64890 Miscellaneous G&A                         | 839.09               |
| <b>Total 64800 General &amp; Administrative</b> | <b>\$ 29,681.79</b>  |
| 64811 Client Program Supplies                   | 379.79               |
| <b>Total Expenses</b>                           | <b>\$ 888,863.70</b> |
| <b>Net Operating Income</b>                     | <b>\$ 160,311.79</b> |

### Other Income

|                               |                      |
|-------------------------------|----------------------|
| 49200 Interest Income         | 213.90               |
| 49800 Other Income            | 103,800.00           |
| 49900 Adoption Funds Released | 3,891.25             |
| <b>Total Other Income</b>     | <b>\$ 107,905.15</b> |

### Other Expenses

|                             |                     |
|-----------------------------|---------------------|
| 71000 In Kind Expenses      | \$ 68,661.20        |
| 72000 Interest Expense      | 10.30               |
| 73000 Depreciation Expense  | 3,462.81            |
| <b>Total Other Expenses</b> | <b>\$ 72,134.31</b> |
| <b>Net Other Income</b>     | <b>\$ 35,770.84</b> |

|                   |                        |
|-------------------|------------------------|
| <b>Net Income</b> | <b>\$ 196,082.63 *</b> |
|-------------------|------------------------|

*\*Net income from 2020 is being used to launch Chosen's expansion efforts, which will allow the organization to serve additional children throughout the country. This project was not included in the original organization budget for 2020.*