

San Antonio Botanical Garden Society, Inc.
Year Ended December 31, 2017

	2017 SABGS Actual
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Operating Revenues	
Contributions, Annual Fund and Sponsorships	\$ 711,159
Memberships	423,449
Gala Revenues, Net of Expenses	136,455
Garden Gate Gross Profit	99,674
Admissions	317,227
Venue Rental	88,439
Plant Sales	38,570
Special Events Program Income	11,225
Educational Program Revenue	134,056
COSA Funding Agreements	177,825
Restaurant and Concessions	5,885
Unrestricted Investment Income (Loss)	121,742
Net Assets Released from Restrictions	269,074
Board Allowance for Budgetary Surplus	0
Total Operating Revenues	2,534,780
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Operating Expenses	
Programs	
Programs	193,757
Development Expenses	
Development Expenses	177,410
Marketing and Community Relations	170,146
Payroll-Related Expenses	1,263,965
Office and Administrative Expenses	546,228
Facilities Expenses	186,385
Interest Expense for NMTC and Frost Bank	87,146
Restricted Fund Expenditures	269,074
Total Operating Expenses	2,894,111
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OPERATING SURPLUS (DEFICIT)	(359,331)
Subtract Interest Income	(121,742)
Add Back Capital Campaign Expense	142,713
Add Back NMTC Expenses & Interest Expense	353,845
Add Back Depreciation Expense	136,297
NET OPERATING SURPLUS (DEFICIT)	\$ 151,782
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