

**BOYS & GIRLS CLUBS OF SAN ANTONIO**

INCOME STATEMENT - OPERATIONS

Budget vs. Actual

For the Twelve Months Ending

June 30, 2018

	MONTH-TO-DATE			YEAR-TO-DATE		
	Actual	Budget	VARIANCE	Actual	Budget	VARIANCE
<b>REVENUE</b>						
Contributions, Individual	5,340	19,218	(13,878)	141,319	249,600	(108,281)
Contributions, Corporate	45,862	50,186	(4,324)	354,922	375,000	(20,078)
United Way	39,600	38,529	1,071	474,996	462,345	12,651
Foundation Support	76,417	81,878	(5,461)	828,657	862,559	(33,902)
Special Events	26,159	21,000	5,159	266,824	290,000	(23,176)
Other Allocating Organizations	74,091	80,322	(6,231)	691,749	816,059	(124,310)
Grant Revenue	192,244	147,533	44,711 a	2,867,956	2,762,315	105,641
Program Revenue	10,126	-	10,126	123,556	155,000	(31,444)
Facility Rental	-	-	-	-	16,000	(16,000)
Interest Income	3,554	100	3,454	159,816	1,200	158,616
In-Kind Contributions	-	-	-	-	-	-
Other Income	124	6,250	(6,126)	130,675	75,000	55,675
<b>TOTAL REVENUE</b>	<b>\$ 473,517</b>	<b>\$ 445,015</b>	<b>\$ 28,502</b>	<b>\$ 6,040,469</b>	<b>\$ 6,065,078</b>	<b>\$ (24,609)</b>
<b>EXPENSES</b>						
Salary Expense	336,291	305,401	30,890 b	3,902,722	4,238,427	(335,705)
Payroll Taxes	23,123	23,746	(623)	285,872	327,120	(41,248)
Employee Benefits	19,716	23,724	(4,008)	220,898	299,018	(78,120)
Contracted Services	16,728	3,058	13,670	48,571	50,372	(1,801)
Professional Fees	-	2,137	(2,137)	12,813	25,600	(12,788)
Bank Fees	2,893	3,393	(500)	51,213	40,925	10,288
Office Expense	7,593	4,553	3,041	84,835	57,700	27,135
Telephone Expense	5,127	3,898	1,229	59,101	47,150	11,951
Postage Expense	135	348	(213)	2,583	4,625	(2,042)
Occupancy Expense	28,498	25,158	3,340	291,601	301,973	(10,372)
Insurance Expense	13,200	12,082	1,118	139,205	144,651	(5,446)
Printing & Publications	284	1,099	(815)	1,634	13,100	(11,466)
Advertising Expense	-	176	(176)	1,378	2,600	(1,222)
Vehicle Expense	10,726	8,952	1,774	96,002	107,340	(11,338)
Conferences/Continuing Ed	1,533	5,518	(3,985)	32,207	42,140	(9,933)
Meeting Expense	181	424	(243)	2,714	5,000	(2,286)
Interest Expense	-	-	-	(2,497)	-	(2,497)
Volunteer & Board Expense	(2,527)	62	(2,589)	5,474	700	4,774
Employee Expense	3,408	2,584	824	29,083	30,953	(1,870)
Program Expense	53,677	28,278	25,400 c	396,267	308,450	87,817
Membership Dues	225	2,337	(2,112)	18,139	28,000	(9,861)
Lease Exp	-	-	-	17,532	-	17,532
Licenses & Permits	216	332	(116)	5,969	4,050	1,919
In-Kind Expense	-	-	-	-	-	-
Miscellaneous Expense	310	-	310	5,576	-	5,576
Depreciation Expense	25,677	20,388	5,289	307,217	244,656	62,561
<b>TOTAL EXPENSES</b>	<b>547,014</b>	<b>477,647</b>	<b>69,367</b>	<b>6,016,107</b>	<b>6,324,550</b>	<b>(308,443)</b>
<b>Net Income/(Loss)</b>	<b>(73,497)</b>	<b>(32,632)</b>	<b>(40,865)</b>	<b>24,362</b>	<b>(259,472)</b>	<b>283,834</b>

**Explanations:**

- a. 21st Century grant
- b. Summer programming - elevated staffing needs
- c. Summer programming - additional supplies and field trip expense