

Kinetic Kids
Profit & Loss
January 1- December 31, 2017

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| Income | |
| 4000 · Contributed support | |
| 4010 · Foundation/trust grants | |
| 4011 · Foundation Grants-Restricted | 10,500.00 |
| 4012 · Foundation Grants-Unrestricted | 239,650.00 |
| Total 4010 · Foundation/trust grants | <u>250,150.00</u> |
| Total 4020 · Individual Contributions | <u>158,193.01</u> |
| Total 4030 · Corporate & Civic Clubs | <u>91,169.24</u> |
| Total 4000 · Contributed support | <u>499,512.25</u> |
| 4100 · Program Revenue | |
| 4200 · Sports Programs | |
| 4210 · Baseball | 6,365.00 |
| 4212 · Basketball | 7,996.00 |
| 4214 · Competitive Sports | |
| Total 4214 · Competitive Sports | 22,013.50 |
| 4225 · Flag Football | 280.00 |
| 4226 · Golf | 1,858.00 |
| 4228 · Gymnastics - Sports | 10,295.00 |
| 4230 · Karate | 1,120.00 |
| 4232 · LTTW Bike Camp | 6,825.00 |
| 4234 · Xtreme Sports | |
| Total 4234 · Xtreme Sports | 3,865.00 |
| 4239 · Snow Ski | 910.00 |
| 4240 · Soccer | 6,893.89 |
| 4244 · Swimming | 33,557.64 |
| 4246 · Tennis | 1,738.00 |
| 4250 · Wrestling | 2,273.00 |
| Total 4200 · Sports Programs | <u>105,990.03</u> |
| 4201 · Fine Arts & Education | |
| 4199 · One Day Programs | -10.00 |
| 4202 · Art for All | 725.00 |
| 4203 · VIP Birthday Bash | 1,040.00 |
| 4204 · Dance | 8,190.00 |
| 4206 · Music & Musical Theatre | 3,870.00 |
| 4207 · Outdoor Explorer | 536.98 |
| 4209 · KK Expo | 12,900.00 |
| Total 4201 · Fine Arts & Education | <u>27,251.98</u> |
| 4208 · CRIT program development | 5,000.00 |
| 4211 · University ACE Program | 3,330.00 |
| Total 4100 · Program Revenue | <u>141,572.01</u> |
| 4400 · Fundraising Events | |
| 4409 · Fundraising Events-Other | 33,941.00 |
| 4411 · 5k | 26,547.89 |
| Total 4460 · Hootenanny Annual FR | <u>295,222.65</u> |
| Total 4400 · Fundraising Events | <u>355,711.54</u> |
| Total 4440 · Merchandise Sales | 1,721.34 |
| 4920 · Interest Income | <u>217.82</u> |
| Total Income | <u>998,734.96</u> |
| Expense | |
| 6000 · Salaries & related expenses | |
| Total 6010 · Salaries & wages | 475,717.08 |
| 6050 · Payroll Taxes | 35,674.19 |
| 6602 · Benefits - Health | 33,588.77 |
| 6603 · Benefits - Retirement | 10,580.68 |
| Total 6000 · Salaries & related expenses | <u>555,560.72</u> |
| 6110 · Contract Employees | |
| Total 6110 · Contract Employees | 120,211.05 |
| 6160 · Fundraising Exp-Ann Apl, Events | |
| Total 6160 · Fundraising Exp-Ann Apl, Events | 55,907.82 |
| 6170 · Marketing | |
| 6171 · Vendor Opportunities | 100.00 |
| 6170 · Marketing - Other | 6,504.16 |
| Total 6170 · Marketing | <u>6,604.16</u> |
| 6200 · Professional Development & Dues | 1,714.00 |
| 6210 · Depreciation | 5,925.45 |
| 6230 · Computer and Website Services | 30,955.99 |
| 6310 · Printing & copying | |
| 6315 · Programs | 9,367.77 |
| 6310 · Printing & copying - Other | 2,475.09 |
| Total 6310 · Printing & copying | <u>11,842.86</u> |
| 6330 · Postage, shipping, delivery | |

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| 6335 · Postage-programs | 2,401.05 |
| 6330 · Postage, shipping, delivery - Other | 1,867.93 |
| Total 6330 · Postage, shipping, delivery | 4,268.98 |
| 6340 · Telephone & telecommunications | 5,527.49 |
| 6350 · Office Supplies | 2,789.56 |
| 6362 · Professional and Board Meetings | 6,335.67 |
| 6370 · Office Equipment | 269.98 |
| 6380 · Program Expenses | |
| 6375 · Program Supplies | |
| 6360 · Program Supplies - Programs | 26,120.81 |
| 6361 · Volunteer Expense | 5,181.15 |
| 6376 · Program Supplies-Uniform | 11,777.66 |
| Total 6375 · Program Supplies | 43,079.62 |
| 6381 · X-treme Program Expenses | |
| 6382 · Xtreme Track | 2,766.18 |
| 6384 · W/C Basketball | 1,018.10 |
| 6381 · X-treme Program Expenses - Other | 1,271.40 |
| Total 6381 · X-treme Program Expenses | 5,055.68 |
| 6385 · Annual Program Expenses | |
| 6386 · Ski Trip | 1,642.94 |
| 6387 · LTTW Bike Camp | 13,081.91 |
| 6388 · Try It Before You Buy It | 2,839.82 |
| 6385 · Annual Program Expenses - Other | 794.61 |
| Total 6385 · Annual Program Expenses | 18,359.28 |
| 6390 · Competitive Sports | |
| 6383 · Competitive Gym & Cheer Program | 11,216.97 |
| 6394 · Competitive Crossfit | 249.50 |
| Total 6390 · Competitive Sports | 11,466.47 |
| 6380 · Program Expenses - Other | 210.00 |
| Total 6380 · Program Expenses | 78,171.05 |
| 6395 · Auto Expenses | 9,581.31 |
| 6400 · Bank Charges & Credit Card Fees | |
| 6391 · SportsSignUp-OnlineRegistration | 3,786.70 |
| 6401 · Bank Fees | 220.00 |
| 6402 · CC/Merchant Fees | 9,364.99 |
| 6403 · PayPal Fees | 792.69 |
| 6404 · Square | 194.99 |
| Total 6400 · Bank Charges & Credit Card Fees | 14,359.37 |
| 6410 · Merchandise | 160.41 |
| 6599 · Insurance | |
| 6600 · Insurance - Board | 7,644.00 |
| 6604 · Insurance - Liability | 0.00 |
| 6605 · Insurance - Auto | 1,833.41 |
| Total 6599 · Insurance | 9,477.41 |
| 6700 · Occupancy expenses | 19,388.00 |
| 6710 · Storage Unit | 4,530.00 |
| 7600 · Financial Review | 7,000.00 |
| 8500 · Scholarship Expense | 32,535.00 |
| Total Expense | 983,116.28 |
| Net Ordinary Income | 15,618.68 |
| Net Income | 15,618.68 |