

HILL COUNTRY YOUTH RANCH
 RTC and Basic Childcare (does not include Charter School)
 2019 BUDGET FORECAST
 2018 Year End Operating Income and Expense Statements
 12 Months Ended 12/31/18

2017 Actual	2018 Forecast		2018 Income			2018 TOTAL	2019
			JAN - SEPT 2018	OCTOBER 2018	NOV. & DEC. 2018 ESTIMATED		12 MONTHS FORECAST
383,873 (25,019)	350,280 (26,500)	AUXILIARY & THRIFT SHOPS (LESS SALES TAX)	240,147 (21,007)	21,989 (7,555)	45,000 -	307,136 (28,562)	351,480 (27,700)
3,662,038	4,073,538	CHILD CARE FEES	3,071,924	366,199	732,000	4,170,123	4,110,111
572,925	934,382	GENERAL DONATIONS	310,388	41,878	270,000	622,266	903,679
414,215	300,000	Operations Grants & Bequests	141,605	5,000	120,000	266,605	300,000
128	not projected	Savings Account Interest	549	5	10	564	unprojected
234,000	240,000	Foundation Income	213,000	20,000	40,000	273,000	240,000
39,266	24,000	Riquelmy, OBP ,Comm.Fdn.	15,290	-	15,000	30,290	37,300
50,529	43,800	Other Misc.	36,865	3,087	6,150	46,102	36,900
169,119	175,000	In-Kind Gifts	113,066	12,275	25,000	150,341	175,000
5,501,074	6,114,500	OPERATIONS INCOME	4,121,827	462,878	1,253,160	5,837,865	6,126,770
(5,414,382)	(6,189,500)	EXPENSES (see detail)	(3,974,919)	(435,865)	(1,160,404)	(5,571,188)	(6,201,770)
86,692	(75,000)	NET	146,908	27,013	92,756	266,677	(75,000)
(903,672)	(909,600)	LESS DEPRECIATION	(704,164)	(76,676)	(153,352)	(934,192)	(971,600)
(816,980)	(984,600)	NET OPERATING INCOME	(557,256)	(49,663)	(60,596)	(667,515)	(1,046,600)
		Average Expense/Per Day/Per Child					
\$167	\$177	Includes Depreciation	\$171	\$160	\$205	\$176	\$187
37,768	39,055	Fee Paid Resident Days	27,356	3,202	6,400	36,958	38,325
-	1,095	Scholarship Days	-	-	-	-	-

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			Jan - Sept 2018 Actual	Oct 2018 Actual	Nov & Dec 2018 Estimated	TOTAL	2019 FORECAST	TOTAL
12,213	12,000	Advertising - Employment & Misc	10,671	1,729	2,500	14,900	15,000	15,000
11,239	10,000	Agriculture	8,026	-	200	8,226	10,000	10,000
24,697	26,000	Horses - Feed & Supplies	13,758	224	500	14,482	26,000	26,000
109,967	104,500	Allowances & Activities:	94,402	5,476	18,300	118,178	122,100	122,100
4,969	10,000	Clothing (Less Reimbursements)	(168)	7,760	2,000	9,592	10,000	10,000
102,300	90,390	Contract Labor:	49,349	7,542	9,460	66,351	63,830	63,830
-	-	Education - Library & School Supplies	-	-	-	-	-	-
3,607	2,500	Employee Rewards & Appreciation	4,168	969	500	5,637	6,000	6,000
6,400	5,000	Fine Arts Center Supplies	2,372	95	500	2,967	6,000	6,000
152,219	170,700	Food & Household	121,341	12,069	27,000	160,410	170,700	170,700
36,138	150,000	Fundraising	32,291	3,934	15,000	51,225	130,000	130,000
452	1,000	Haircuts & Special Haircare Products	612	-	50	662	1,000	1,000
3,948	4,200	BankService Charges	1,933	-	300	2,233	2,600	2,600
29,395	29,400	Insurance: Liability (less amount reimbursed by charter school)	30,220	-	-	30,220	30,800	30,800
-	-	Insurance: Vehicles	3,700	-	23,156	26,856	68,450	68,450
32,943	37,925	Insurance: Workers Compensation (less amount reimbursed by charter school)	26,767	3,029	6,120	35,916	36,020	36,020
(26,377)	(26,000)	Insurance: Workers Comp.--Dividends	(25,593)	-	-	(25,593)	(26,000)	(26,000)
289,868	314,885	Insurance: Group Medical & Life	236,607	28,671	45,000	310,278	319,665	319,665
24,377	24,200	Legal, Accounting & Professional:	21,217	-	3,500	24,717	35,075	35,075
6,910	7,200	Medical for children	7,558	1,258	1,600	10,416	10,000	10,000
1,656	2,000	Medical For Employees	1,479	343	300	2,122	2,000	2,000
56,863	60,000	Office, Computer Supplies & Stationery	46,830	3,406	10,500	60,736	63,000	63,000

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			Jan - Sept 2018 Actual	Oct 2018 Actual	Nov & Dec 2018 Estimated	TOTAL	2019 FORECAST	TOTAL
20,090	21,055	Postage - Bulk Mailing & Fees:	14,769	2,400	3,495	20,664	22,155	22,155
25,768	14,000	Professional Development	11,830	50	640	12,520	13,500	13,500
73,631	41,900	Promotional: Newsletter & Other PR:	26,086	3,882	5,400	35,368	46,260	46,260
21,214	21,000	Recreational Expense	19,179	1,070	4,300	24,549	21,000	21,000
1,055	5,000	Religious & Chapel	1,585	-	200	1,785	5,000	5,000
9,874	9,853	Rent:	4,190	-	63	4,253	253	253
5,548	5,000	Repairs & Supplies - Thrift Store	2,997	1,182	400	4,579	4,200	4,200
133,101	143,857	Repairs & Maintenance:	100,164	10,727	20,332	131,223	135,830	135,830
54,428	56,400	Retirement Plan	36,034	4,571	11,650	52,255	56,000	56,000
3,409,967	4,029,958	Salaries	2,497,529	282,341	815,525	3,595,395	3,983,402	3,983,402
20,932	24,360	Small Tools & Equipment, Appliances	18,099	24	4,030	22,153	24,180	24,180
270,546	319,202	Taxes & Licenses:	204,238	20,487	53,375	278,100	315,700	315,700
13,272	13,815	Telephone-Local, Repair, Long Distance	9,907	1,009	2,198	13,114	13,190	13,190
7,842	4,200	Travel (mileage reimbursement \$.45/mile eff. Jan.1, 2013)	5,291	(1,265)	900	4,926	5,100	5,100
121,382	131,600	Utilities:	107,853	7,746	23,950	139,549	144,000	144,000
131,513	137,400	Vehicles-Gas, Oil, Grease & Repairs:	100,769	11,253	22,460	134,482	134,760	134,760
169,119	175,000	In-Kind Gifts	113,066	12,275	25,000	150,341	175,000	175,000
5,373,066	6,189,500	subtotal before unclassified items	3,961,126	434,257	1,160,404	5,555,787	6,201,770	6,201,770
41,316	unprojected	Unclassified	13,793	1,608	unprojected	15,401	unprojected	unprojected
5,414,382	6,189,500	TOTAL ALL EXPENSES (Cash basis, excluding depreciation)	3,974,919	435,865	1,160,404	5,571,188	6,201,770	6,201,770