

Financial Summary

Instructions: You MUST use this form. Provide organization's budget for fiscal year ending and two (2) years of historical financial information in this spreadsheet. The Area Foundation retains the right to request full financial disclosure.

	Budget for Fiscal		Fiscal Year Ended		Fiscal Year Ended	
	Year Ending					
	12/31/18		12/31/17		12/31/16	
	<i>(mm/dd/2018)</i>		<i>(mm/dd/2017)</i>		<i>(mm/dd/2016)</i>	
Revenue	\$ Amount	(%)	\$ Amount	(%)	\$ Amount	(%)
Foundation Grants	\$200,000	50%	\$0	0%	\$0	0%
Corporate Grants	\$100,000	25%	\$0	0%	\$0	0%
Individual Gifts	\$10,000	3%	\$0	0%	\$0	0%
Contracts	\$5,000	1%	\$0	0%	\$0	0%
Membership Dues	\$200	0%	\$0	0%	\$0	0%
Program Fees	\$550	0%	\$0	0%	\$0	0%
Reimbursements	\$0	0%	\$0	0%	\$0	0%
Fundraising Events	\$70,000	18%	\$210	2%	\$0	0%
Dividends/Interest on Securities	\$0	0%	\$0	0%	\$0	0%
Other Investment Income	\$3,000	1%	\$3,100	23%	\$2,500	18%
In-Kind Support*	\$10,000	3%	\$10,000	75%	\$10,000	71%
Other <i>(provide details below)</i>	\$0	0%	\$0	0%	\$1,500	11%
Total Revenue	\$398,750	100%	\$13,310	100%	\$14,000	100%

Explain variations in revenue from one year to another and/or provide details on "Other." *(Do not exceed five lines)*

In 2016, TSOW participated in an event and earned \$1,500.

Expenses	\$ Amount	(%)	\$ Amount	(%)	\$ Amount	(%)
Salaries	\$75,000	24%	\$0	0%	\$0	0%
Payroll taxes/Benefits	\$7,500	2%	\$0	0%	\$0	0%
Contract Labor/Consultants	\$40,000	13%	\$0	0%	\$0	0%
Depreciation	\$0	0%	\$0	0%	\$0	0%
Insurance	\$0	0%	\$0	0%	\$875	7%
Bank Fees/Interest	\$0	0%	\$0	0%	\$0	0%
Conferences/Meetings	\$500	0%	\$0	0%	\$0	0%
Program Expenses	\$135,000	43%	\$0	0%	\$0	0%
Travel/Mileage	\$5,500	2%	\$0	0%	\$0	0%
Marketing/Printing/Publications	\$25,000	8%	\$100	1%	\$1,257	10%
Fundraising	\$10,000	3%	\$200	1%	\$0	0%
Rent/Occupancy	\$3,000	1%	\$3,000	22%	\$500	4%
Telephone/Technology/Utilities	\$2,500	1%	\$50	0%	\$50	0%
Postage/Shipping	\$200	0%	\$50	0%	\$0	0%
Equipment/Supplies	\$2,500	1%	\$255	2%	\$155	1%
In-Kind Expense*	\$10,000	3%	\$10,000	73%	\$10,000	78%
Other <i>(provide details below)</i>		0%	\$0	0%	\$0	0%

***All in-kind revenue must be offset by in-kind Expense.**

Total Expenses	\$316,700	100.0%	\$13,655	100.0%	\$12,837	100.0%
Excess (Deficit) for Year	\$82,050	25.9%	-\$345	-2.5%	\$1,163	9.1%

Explain variations in expenses from one year to another and/or provide details on "Other." *(Do not exceed five lines)*