

FIRST in Texas

Profit & Loss - TTM

June 2020 - April 2021

	JUN 2020	JUL 2020	AUG 2020	SEP 2020	OCT 2020	NOV 2020	DEC 2020	JAN 2021	FEB 2021	MAR 2021	APR 2021	TOTAL
Revenue												
4000 Revenue												\$0.00
4100 Restricted Grants		13,875.00	81,472.03	23,000.00	20,000.00			95,600.00	10,000.00		26,000.00	\$269,947.03
4200 Unrestricted Grants	68,023.59	134,026.72	142,808.46	31,116.24	28,648.13	98,312.83	51,813.66	81,424.48	62,942.89	41,113.03	14,200.00	\$754,430.03
4300 Contributions	3,664.08	584.00	462.98	250.00	26,250.00	2,165.96	2,305.57	2,536.13	45,880.49			\$84,099.21
4400 Sponsorships	90,300.00			5,250.00				60,000.00		-4,000.00	4,000.00	\$155,550.00
4600 Registration Fee Income	2,250.00		-300.00	-300.00		-300.00		65,100.00	600.00	12,775.00	25,045.00	\$104,870.00
Total 4000 Revenue	164,237.67	148,485.72	224,443.47	59,316.24	74,898.13	100,178.79	54,119.23	304,660.61	119,423.38	49,888.03	69,245.00	\$1,368,896.27
Education and Outreach (deleted)												\$0.00
4400.2 Services (deleted)	25,000.00											\$25,000.00
Total Education and Outreach (deleted)	25,000.00											\$25,000.00
Uncategorized Revenue	1,395.00								20,772.61	138,968.38		\$161,135.99
Total Revenue	\$190,632.67	\$148,485.72	\$224,443.47	\$59,316.24	\$74,898.13	\$100,178.79	\$54,119.23	\$304,660.61	\$140,195.99	\$188,856.41	\$69,245.00	\$1,555,032.26
Cost of Goods Sold												
5000 Cost of Goods Sold												\$0.00
5100 Program Direct Costs												\$0.00
5110 Salaries & Wages	24,657.10	27,913.32	26,833.33	27,000.00	27,000.00	27,000.00	24,750.06	27,337.13	24,132.53	31,503.79	30,836.75	\$298,964.01
5120 Fringe Benefits												\$0.00
5121 Employee Allowance	400.00	700.00	1,300.00	1,200.00	1,200.00	1,200.00	1,100.00	1,125.00	875.00	1,125.00	1,025.00	\$11,250.00
5122 Health Insurance	3,109.79	3,109.79	3,262.21	5,672.77	4,467.49	4,467.48	4,743.77	3,272.36	3,355.39	3,360.00	3,479.33	\$42,300.38
5123 Payroll Taxes	897.20	1,800.66	2,688.43	2,591.14	2,383.29	2,223.60	2,175.62	3,768.75	3,313.23	3,020.93	2,299.99	\$27,162.84
Total 5120 Fringe Benefits	4,406.99	5,610.45	7,250.64	9,463.91	8,050.78	7,891.08	8,019.39	8,166.11	7,543.62	7,505.93	6,804.32	\$80,713.22
5130 Payroll Process Fees	103.00	512.00	781.67	515.00	515.00	515.00	463.50	412.00	412.00	400.00	350.00	\$4,979.17
5140 Travel												\$0.00
5143 Transportation & Parking				64.96							179.40	\$244.36
Total 5140 Travel				64.96							179.40	\$244.36
5150 Consultants & Contractors	5,592.15	7,916.66	5,774.34	5,000.00		6,250.00	3,750.00	6,250.00	3,750.00	6,250.00	2,500.00	\$53,033.15
5160 Programs & Events												\$0.00
5161 Equipment	-179.98	54,175.62		241.69			6,209.64		1,550.00			\$61,996.97
5163 Registration Fees	-16,927.14	46,637.96	100,442.54	-3,275.00	21,000.00	12,255.00	25,000.00	35,245.00	86,150.00	24,940.32	30,992.59	\$362,461.27
5164 Venue Rental Expense											11,750.00	\$11,750.00
5165 Supplies & Materials	-5,865.66		500.00	1,860.00		439.90		28,402.18		1,649.75		\$26,986.17
5167 Trophies & Award Costs											1,050.81	\$1,050.81
5168 Storage Fees	1,165.87	1,889.00	369.81	1,027.00	1,829.00	310.74	2,659.00	330.90	1,056.00	1,056.00	1,056.00	\$12,749.32
Total 5160 Programs & Events	-21,806.91	102,702.58	101,312.35	-146.31	22,829.00	13,005.64	33,868.64	63,978.08	88,756.00	27,646.07	44,849.40	\$476,994.54
Total 5100 Program Direct Costs	12,952.33	144,655.01	141,952.33	41,897.56	58,394.78	54,661.72	70,851.59	106,143.32	124,594.15	73,305.79	85,519.87	\$914,928.45
Total 5000 Cost of Goods Sold	12,952.33	144,655.01	141,952.33	41,897.56	58,394.78	54,661.72	70,851.59	106,143.32	124,594.15	73,305.79	85,519.87	\$914,928.45
Total Cost of Goods Sold	\$12,952.33	\$144,655.01	\$141,952.33	\$41,897.56	\$58,394.78	\$54,661.72	\$70,851.59	\$106,143.32	\$124,594.15	\$73,305.79	\$85,519.87	\$914,928.45
GROSS PROFIT	\$177,680.34	\$3,830.71	\$82,491.14	\$17,418.68	\$16,503.35	\$45,517.07	\$ - 16,732.36	\$198,517.29	\$15,601.84	\$115,550.62	\$ - 16,274.87	\$640,103.81

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Expenditures												
10-6110 Marketing (deleted)	3,000.00											\$3,000.00
520 FTC New Teams (deleted)	-9,000.00											\$ -9,000.00
530 FLL New Teams (deleted)	-4,100.00											\$ -4,100.00
540 Jr FLL New Teams (deleted)	-1,600.00											\$ -1,600.00
6100 Employee Costs												\$0.00
6110 Salaries & Wages	25,530.43	25,427.42	25,690.71	25,438.88	25,438.88	25,438.88	25,261.10	27,881.16	17,308.21	22,406.37	22,103.23	\$267,925.27
6120 Fringe Benefits												\$0.00
6121 Employee Allowance	800.00	600.00	548.89	800.00	800.00	800.00	800.00	900.00	600.00	900.00	863.64	\$8,412.53
6122 Health Insurance	4,510.91	4,510.92	4,510.92	4,510.93	4,510.94	4,510.95	4,510.95	4,866.38	4,813.27	4,742.38	2,739.04	\$48,737.59
6123 Payroll Tax	2,856.90	2,218.14	1,910.09	1,758.94	1,758.94	1,758.94	1,758.94	3,055.16	1,389.40	1,686.26	1,459.64	\$21,611.35
6124 Bonuses	-150.00											\$ -150.00
Total 6120 Fringe Benefits	8,017.81	7,329.06	6,969.90	7,069.87	7,069.88	7,069.89	7,069.89	8,821.54	6,802.67	7,328.64	5,062.32	\$78,611.47
6130 Payroll Process Fees	772.50	618.00	615.00	515.00	515.00	515.00	515.00	515.00	463.50	600.00	650.00	\$6,294.00
6140 Travel												\$0.00
6141 Airfare & Lodging										525.00		\$525.00
6143 Transportation & Parking											-0.13	\$ -0.13
Total 6140 Travel										525.00	-0.13	\$524.87
6150 Training & Education	75.00			1,050.00		780.00		-390.00				\$1,515.00
Total 6100 Employee Costs	34,395.74	33,374.48	33,275.61	34,073.75	33,023.76	33,803.77	32,845.99	36,827.70	24,574.38	30,860.01	27,815.42	\$354,870.61
615 FRC Existing Teams (deleted)	-9,500.00											\$ -9,500.00
620 FTC Existing Teams (deleted)	-6,500.00											\$ -6,500.00
6200 Professional Fees												\$0.00
6210 Accounting									52.60	6,550.00	3,275.00	\$9,877.60
6220 Audit	500.00											\$500.00
6230 Legal Fees						2,944.00	308.00			374.00	88.00	\$3,714.00
6240 Marketing & Advertising (FIT)	30.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	30.00	\$1,230.00
6260 Consultants and Contractors	4,616.00	12,616.00	10,616.00	5,431.92	17,902.00	6,116.00	15,776.52	10,616.00	6,217.00	11,500.00	12,750.00	\$114,157.44
Total 6200 Professional Fees	5,146.00	12,746.00	10,746.00	5,561.92	18,032.00	9,190.00	16,214.52	10,746.00	6,399.60	18,554.00	16,143.00	\$129,479.04
630 FLL Existing Teams (deleted)	-3,600.00											\$ -3,600.00
6300 Facility Expenses												\$0.00
6330 Repair & Maintenance											94.99	\$94.99
6340 Storage Fees	182.00	182.00	182.00	182.00	182.00	182.00	439.00	182.00	223.25	261.00	271.00	\$2,468.25
6350 Utilities												\$0.00
6353 Telephone & Cellular			513.00		268.18	132.19	131.99	133.85	132.84	132.84		\$1,444.89
Total 6350 Utilities			513.00		268.18	132.19	131.99	133.85	132.84	132.84		\$1,444.89
Total 6300 Facility Expenses	182.00	182.00	695.00	182.00	450.18	314.19	570.99	315.85	356.09	393.84	365.99	\$4,008.13
640 Jr FLL Existing Teams (deleted)	-75.00											\$ -75.00
6400 General Operating Expenses												\$0.00
6410 Bank Charges		40.78				56.32	96.93	352.73	129.95	35.65	59.05	\$771.41
6420 Dues & Subscriptions	217.99	237.76	58.95	388.99	236.99	239.99	324.98	239.99	239.99	127.53	196.27	\$2,509.43

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6430 Business Insurance												\$0.00
6431 General Liability		103.00					7,004.00	589.00				\$7,696.00
Total 6430 Business Insurance		103.00					7,004.00	589.00				\$7,696.00
6440 Office Expenses												\$0.00
6441 Office Supplies	-438.01							48.70	133.25			\$ -256.06
6442 Postage & Shipping		155.18	405.44	413.29	15.47	88.60			58.50		339.84	\$1,476.32
6443 Printing							37.95					\$37.95
Total 6440 Office Expenses	-438.01	155.18	405.44	413.29	15.47	88.60	37.95	48.70	191.75		339.84	\$1,258.21
6460 Technology												\$0.00
6462 Software Purchases	343.71	3,365.99	160.99	281.14	2,014.75	792.17	3,333.14	288.65	347.69	938.71	424.71	\$12,291.65
6463 Website Hosting		12.00	59.51		24.00	12.00	12.00	69.51				\$189.02
Total 6460 Technology	343.71	3,377.99	220.50	281.14	2,038.75	804.17	3,345.14	358.16	347.69	938.71	424.71	\$12,480.67
Total 6400 General Operating Expenses	123.69	3,914.71	684.89	1,083.42	2,291.21	1,189.08	10,809.00	1,588.58	909.38	1,101.89	1,019.87	\$24,715.72
6500 Development Expenses												\$0.00
6510 Fundraising Costs												\$0.00
6511 Equipment	226.19											\$226.19
6512 Materials & Supplies	587.23			19.50			1,179.84	27.29	162.71		2,500.00	\$4,476.57
6515 Government Relations	-3,525.00		199.00									\$ -3,326.00
Total 6510 Fundraising Costs	-2,711.58		199.00	19.50			1,179.84	27.29	162.71		2,500.00	\$1,376.76
Total 6500 Development Expenses	-2,711.58		199.00	19.50			1,179.84	27.29	162.71		2,500.00	\$1,376.76
80000 Program Expenses (deleted)												\$0.00
80030 EVENTS (deleted)	3.08											\$3.08
80030.1 Event Host Support (deleted)	-4,321.44											\$ -4,321.44
80035 FRC District Qualifier (deleted)												\$0.00
8003501 El Paso FRC Event (deleted)	-3,268.09											\$ -3,268.09
Total 80035 FRC District Qualifier (deleted)	-3,268.09											\$ -3,268.09
Total 80030 EVENTS (deleted)	-7,586.45											\$ -7,586.45
Total 80000 Program Expenses (deleted)	-7,586.45											\$ -7,586.45
B Program Support Expenses (deleted)												\$0.00
6 FRC Program Expenses (deleted)												\$0.00
6-2 FRC District Qualifier (deleted)												\$0.00
6-6605 Audio Visual (deleted)	0.00											\$0.00
6-6665 Catering (deleted)	-4,625.50											\$ -4,625.50
6-6670 Other (deleted)	15.05											\$15.05
Total 6-2 FRC District Qualifier (deleted)	-4,610.45											\$ -4,610.45
Total 6 FRC Program Expenses (deleted)	-4,610.45											\$ -4,610.45
7 FTC Program Expenses (deleted)												\$0.00
7-2 FTC League/Qualifier (deleted)												\$0.00
7-6700 League Host Stipend (deleted)	6,075.00											\$6,075.00

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Total 7-2 FTC League/Qualifier (deleted)	6,075.00											\$6,075.00
Total 7 FTC Program Expenses (deleted)	6,075.00											\$6,075.00
8 FLL Program Expenses (deleted)												\$0.00
8-3 FLL Regional Champs (deleted)												\$0.00
8-6810 FLL Regional Champs (deleted)	2,168.95											\$2,168.95
Total 8-3 FLL Regional Champs (deleted)	2,168.95											\$2,168.95
Total 8 FLL Program Expenses (deleted)	2,168.95											\$2,168.95
9 Other Program Expenses (deleted)												\$0.00
9-6100 FIRST Senior Mentor (deleted)	15,000.00											\$15,000.00
9A-6000 Logistics Manager Salary (deleted)	3,256.22											\$3,256.22
9A-6001 Logistics Manager Fringe Benefi (deleted)												\$0.00
9A6001A Payroll Taxes (deleted)	264.70											\$264.70
9A6001C Employee Allowances (deleted)	200.00											\$200.00
Total 9A-6001 Logistics Manager Fringe Benefi (deleted)	464.70											\$464.70
9A-6002 Logistics Manager Payroll Proce (deleted)	51.50											\$51.50
Total 9 Other Program Expenses (deleted)	18,772.42											\$18,772.42
Total B Program Support Expenses (deleted)	22,405.92											\$22,405.92
Uncategorized Expenditure	6,600.00											\$6,600.00
Total Expenditures	\$27,180.32	\$50,217.19	\$45,600.50	\$40,920.59	\$53,797.15	\$44,497.04	\$61,620.34	\$49,505.42	\$32,402.16	\$50,909.74	\$47,844.28	\$504,494.73
NET OPERATING REVENUE	\$150,500.02	\$ -	\$36,890.64	\$ -	\$ -	\$1,020.03	\$ -	\$149,011.87	\$ -	\$64,640.88	\$ -	\$135,609.08
		46,386.48		23,501.91	37,293.80		78,352.70		16,800.32		64,119.15	
Other Revenue												
8000 Other Income	65.20	0.05				0.09		2,595.53				\$2,660.87
8200 Uncategorized Income											2,598.01	\$2,598.01
Total 8000 Other Income	65.20	0.05				0.09		2,595.53			2,598.01	\$5,258.88
Total Other Revenue	\$65.20	\$0.05	\$0.00	\$0.00	\$0.00	\$0.09	\$0.00	\$2,595.53	\$0.00	\$0.00	\$2,598.01	\$5,258.88
Other Expenditures												
9000 Other Expenses												\$0.00
9300 Uncategorized Expense											1,790.83	\$1,790.83
9400 Prior Year's Clean-up	31,357.95	-10,038.04										\$21,319.91
Total 9000 Other Expenses	31,357.95	-10,038.04									1,790.83	\$23,110.74
Reconciliation Discrepancies	-0.02	-0.02		-2.92	0.07	0.06	-0.03	0.11				\$ -2.75
Total Other Expenditures	\$31,357.93	\$ -	\$0.00	\$ -2.92	\$0.07	\$0.06	\$ -0.03	\$0.11	\$0.00	\$0.00	\$1,790.83	\$23,107.99
		10,038.06										
NET OTHER REVENUE	\$ -	\$10,038.11	\$0.00	\$2.92	\$ -0.07	\$0.03	\$0.03	\$2,595.42	\$0.00	\$0.00	\$807.18	\$ -17,849.11
	31,292.73											
NET REVENUE	\$119,207.29	\$ -	\$36,890.64	\$ -	\$ -	\$1,020.06	\$ -	\$151,607.29	\$ -	\$64,640.88	\$ -	\$117,759.97
		36,348.37		23,498.99	37,293.87		78,352.67		16,800.32		63,311.97	