

YMCA of Greater San Antonio
Operating Income Statement
5/31/18

	Year-to-Date			Prior Year Actual
	Actual thru 5/31/18	Budget thru 5/31/18	Budget Variance	
Revenues				
41 - Contributions	\$1,804,424	\$1,720,934	\$83,490	\$2,192,640
43 - Y Partners Special Ets.	\$111,029	\$113,021	(\$1,992)	\$135,500
44 - Other Special Events	\$0	\$0	\$0	\$0
48 - United Way	\$725,831	\$725,165	\$667	\$785,997
50 - Government Funds	\$1,297,111	\$1,249,695	\$47,415	\$1,465,192
51 - Membership	\$6,063,760	\$6,215,703	(\$151,943)	\$5,377,618
53 - Program Service Fees	\$4,711,268	\$4,860,479	(\$149,212)	\$4,552,868
54 - Sales to Participants	(\$12,115)	(\$9,440)	(\$2,675)	(\$888)
55 - Investment Income	\$63,188	\$64,186	(\$997)	\$67,903
56 - Miscellaneous Rev.	\$120,238	\$105,422	\$14,816	\$106,424
Total Revenues	\$14,884,734	\$15,045,165	(\$160,432)	\$14,683,255
Expenses				
61 - Salary and Wages	\$7,187,512	\$7,426,067	\$238,555	\$6,761,145
62 - Employee Benefits	\$765,815	\$805,569	\$39,754	\$732,510
63 - Payroll Taxes	\$631,401	\$673,397	\$41,997	\$614,525
64 - Purchased Prof. Fees	\$873,496	\$886,438	\$12,941	\$848,695
65 - Supplies	\$967,155	\$961,513	(\$5,643)	\$971,136
66 - Telephone & Com.	\$130,328	\$142,580	\$12,252	\$131,317
67 - Postage & Shipping	\$25,468	\$26,514	\$1,045	\$27,449
68 - Occupancy	\$1,489,723	\$1,526,018	\$36,295	\$1,427,706
69 - Equipment Costs	\$533,200	\$510,555	(\$22,645)	\$503,892
71 - Promotion & Publ.	\$381,852	\$367,872	(\$13,980)	\$357,867
72 - Travel & Transport.	\$66,828	\$77,268	\$10,440	\$76,331
73 - Conf, Conv. & Meetings	\$149,179	\$139,504	(\$9,674)	\$143,310
75 - Membership Dues	\$151,583	\$156,124	\$4,542	\$145,355
77 - Interest & Analysis	\$1,040,287	\$1,047,301	\$7,014	\$736,613
78 - Other Insurance Prem.	\$91,221	\$91,221	\$0	\$83,311
79 - Miscellaneous Expense	\$81	\$0	(\$81)	\$0
88 - General Operating Alloc.	\$0	\$0	\$0	\$0
89 - Childcare Allocation	\$0	\$0	\$0	\$0
91 - Major Repairs & Maint.	\$0	\$0	\$0	\$0
93 - Fixed Asset Purchases	\$25,263	\$0	(\$25,263)	\$12,437
Total Expenses	\$14,510,391	\$14,837,941	\$327,550	\$13,573,597
Operating Net Surplus (Deficit)	\$374,343	\$207,225	\$167,118	\$1,109,657
Less Reserve Funding	\$500,000	\$500,000	\$0	\$333,335
Excess (Deficit)	(\$125,657)	(\$292,775)	\$167,118	\$776,322