## COMMUNITIES IN SCHOOLS OF SAN ANTONIO STATEMENTS OF ACTIVITIES FOR THE YEAR ENDED AUGUST 31, 2017

FOR THE YEAR ENDED AUGUST 31, 2017 (with summarized financial information for the year ended August 31, 2016)

| REVENUES, GAINS AND SUPPORT  | Ur | nrestricted |      | mporarily<br>estricted | Res | anently<br>tricted<br>for<br>owment | 2017<br>Total |    | 2016<br>Total |
|--|----|-------------|------|------------------------|-----|-------------------------------------|---------------|----|---------------|
| Grants - State Government  | s  | 1 122 220   |      |                        |     |                                     |               |    |               |
| Grants - Federal Government  | Þ  | 1,133,239   | \$   | -                      | \$  | -                                   | \$ 1,133,239  | \$ | 1,133,247     |
| Grants - Local Government  |    | 773,136     |      |                        |     | -                                   | 773,136       |    | 748,865       |
| Service Contracts  |    | 627,724     |      | -                      |     | -                                   | 627,724       |    | 589,774       |
| United Way of San Antonio  |    | 4,151,127   |      |                        |     | -                                   | 4,151,127     |    | 3,278,054     |
| Private Grants, Donations & Contributions                                    |    | 729,386     |      |                        |     | -                                   | 729,386       |    | 738,496       |
| Special Events, GALA - Net   |    | 365,335     |      | 1,364,499              |     | -                                   | 1,729,834     |    | 1,500,384     |
| Special Events, GALA - Net Special Events, Golf Tournament - Net             |    | 124,643     |      | -                      |     | -                                   | 124,643       |    | 161,268       |
| Special Events, Golf Tournament - Net<br>Special Events, Stuff The Bus - Net |    | 23,005      |      | -                      |     | -                                   | 23,005        |    | 21,317        |
|  |    | 50,289      |      | -                      |     | -                                   | 50,289        |    | 50,184        |
| Special Events, Other - Net<br>In-Kind Revenues                              |    |             |      | -                      |     | -                                   | -             |    | 39,782        |
|  |    | 640,931     |      | -                      |     | -                                   | 640,931       |    | 661,514       |
| Other Income   |    | 24,371      |      | 2,240                  |     |                                     | 26,611        |    | 29,633        |
| Total Revenues and Gains   |    | 8,643,186   |      | 1,366,739              |     |                                     | 10,009,925    |    | 8,952,518     |
| Net Assets Released from   |    |             |      |                        |     |                                     |               | *, |               |
| Donor Restrictions   |    | 1,585,364   |      | (1,585,364)            |     | _                                   | _             |    | _             |
| TOTAL REVENUES, GAINS  |    |             |      | , , , ,                |     |                                     |               |    |               |
| AND SUPPORT  |    | 10,228,550  |      | (218,625)              |     | -                                   | 10,009,925    |    | 8,952,518     |
| EXPENSES   |    |             |      |                        |     |                                     |               |    |               |
| Program Services   |    | 8,155,152   |      | -                      |     | _                                   | 8,155,152     |    | 6,898,333     |
| Supporting Services  |    |             |      |                        |     |                                     | 0,100,102     |    | 0,070,033     |
| Management and General   |    | 1,355,784   |      | -                      |     | -                                   | 1,355,784     |    | 1,335,041     |
| Fundraising  |    | 204,523     |      | -                      |     |                                     | 204,523       |    | 113,813       |
|  |    |             |      |                        |     |                                     |               | _  | 115,015       |
| TOTAL EXPENSES   |    | 9,715,459   |      |                        |     |                                     | 9,715,459     | _  | 8,347,187     |
| CHANGE IN NET ASSETS   |    | 513,091     |      | (218,625)              |     |                                     | 294,466       |    | 605,331       |
| NET ASSETS - BEGINNING OF YEAR   |    | 2,607,188   | _    | 925,828                |     | 13,109                              | 3,546,125     | _  | 2,940,794     |
| NET ASSETS - END OF YEAR   | \$ | 3,120,279   | _\$_ | 707,203                | \$  | 13,109                              | \$ 3,840,591  | 5  | 3,546,125     |

The accompanying notes are an integral part of these financial statements.

## COMMUNITIES IN SCHOOLS OF SAN ANTONIO STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED AUGUST 31, 2017

(with summarized financial information for the year ended August 31, 2016)

|                           |              | Supporting<br>Services |                    |              |               |  |
|---------------------------|--------------|------------------------|--------------------|--------------|---------------|--|
|                           | Program      | Management             | <b>Fundraising</b> | 2017         | 2016<br>Total |  |
|                           | Services     | & General              | Expenses           | Total        |               |  |
| FUNCTIONAL EXPENSES       |              |                        |                    |              |               |  |
| Personnel Costs:          |              |                        |                    |              |               |  |
| Personnel Costs           | \$ 5,625,246 | \$ 872,464             | \$ 163,672         | \$ 6,661,382 | \$ 5,561,242  |  |
| Fringe Benefits           | 1,118,756    | 161,035                | 24,517             | 1,304,308    | 1,062,122     |  |
| Total Personnel Costs     | 6,744,002    | 1,033,499              | 188,189            | 7,965,690    | 6,623,364     |  |
| Contractual               | 30,250       | 69,064                 | -                  | 99,314       | 107,421       |  |
| Communications            | 5,400        | 14,968                 | 987                | 21,355       | 21,727        |  |
| Premise Expense           | 4,357        | 41,932                 | 1,291              | 47,580       | 37,149        |  |
| Interest Expense          | -            | 28,503                 | -                  | 28,503       | 30,463        |  |
| Insurance Expense         | 50,410       | 17,626                 | -                  | 68,036       | 58,488        |  |
| Travel/Training           | 89,086       | 40,790                 | 7,892              | 137,768      | 103,401       |  |
| Equipment                 | 27,097       | -                      | 1,219              | 28,316       | 86,610        |  |
| Maintenance & Repair      | 423          | 2,034                  | -                  | 2,457        | 2,607         |  |
| Printing and Copying      | 735          | 17,882                 | 446                | 19,063       | 21,871        |  |
| Marketing                 | 27,277       | 10,265                 | -                  | 37,542       | 33,818        |  |
| Supplies                  | 18,412       | 37,781                 | 813                | 57,006       | 52,546        |  |
| Enrichment/Need           | 443,019      | 76                     | 94                 | 443,189      | 400,465       |  |
| School Supplies           | 640,931      | =                      | -                  | 640,931      | 661,514       |  |
| Other Expenses            | 33,749       | 1,361                  | 3,592              | 38,702       | 36,149        |  |
| Depreciation              | 40,004       | 40,003                 |                    | 80,007       | 69,594        |  |
| TOTAL FUNCTIONAL EXPENSES | \$ 8,155,152 | \$ 1,355,784           | \$ 204,523         | \$ 9,715,459 | \$ 8,347,187  |  |