

**City Year, Inc**  
**Unaudited Income Statement**  
**FY2020**

**Operating Revenues**

Contributions and Donations	84,190,385
Federal Government Grants - Americorps	45,286,378
School Contract Revenue	33,253,700
State/Local Government Grants	6,241,649
Investment Return for Operations	673,924
Other Revenue	488,438
Board Designated Funds	4,201,000
<b>Total Operating Revenues</b>	<b>174,335,474</b>

**Operating Expenses**

Staff Salaries	76,443,357
Staff Benefits	14,814,760
<b>Total Staff Compensation</b>	<b>91,258,117</b>

Corps Member Stipends	42,753,712
Corps Member Benefits	7,201,728
<b>Total Corps Member Compensation</b>	<b>49,955,440</b>

Consulting and Professional Services	5,322,041
Grant Expense	936,325
Transportation and Travel	3,990,147
Conferences and Training Seminars	361,008
Advertising and Recruiting	1,843,109
Promotional/Appreciation	1,412,905
Program and Office Supplies	3,752,547
Information Technology	3,321,588
Telecom expense	953,162
Dues and Fees	984,878
Insurance	261,460
Occupancy	6,008,271
Event Venue Expense	1,523,443
Interest Expense	300,414
Depreciation and Amortization	862,127
<b>Total Non-Personnel Expenses</b>	<b>31,833,423</b>

<b>Total Operating Expenses</b>	<b>173,046,980</b>
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<b>Net Revenue over Expenses</b>	<b>1,288,494</b>
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