

| <b>MISSION ROAD MINISTRIES, INC.</b>   |  |                   |
|--|--|-------------------|
| <b>Unaudited Financial Statement Summary-For Management Use Only</b>                   |  |                   |
| <b>Fiscal Year 2020 For 12 month Period Ending June 30, 2020</b>                       |  |                   |
| <b>STATEMENT OF REVENUE &amp; EXPENSES - FISCAL YEAR TO DATE - Operating Fund Only</b> |  |                   |
|  |  | <b>MRDC</b>       |
|  |  | <b>Actual</b>     |
| Contributions  |  | 1,651,623         |
| Special Events   |  | 149,931           |
| Fees for Program Services  |  | 13,838,841        |
| Fees for Program Services-Contributions-DJ   |  | 32,218            |
| Professional Program Fees-Internal   |  | 414,784           |
| Reimbursement Fees   |  | 162,592           |
| Workshop Contracts   |  | 197,122           |
| United Way   |  | 300,000           |
| Investment Revenue   |  | 2,149             |
| Miscellaneous Revenue  |  | 38,459            |
| Bad Debt Recovery  |  | 3,438             |
| Contributions From Related Agencies  |  | 706,961           |
| Related Dept Support Income  |  | 22,858            |
| <b>Total Revenue</b>   |  | <b>17,520,976</b> |
| Salaries   |  | 8,278,160         |
| Payroll Taxes  |  | 622,664           |
| Workers' Comp. Insurance   |  | 67,687            |
| Employee Retirement  |  | 202,468           |
| Employee Health & Welfare  |  | 551,251           |
| Corporate Insurance  |  | 212,424           |
| IT Support Services  |  | 210,359           |
| Professional Fees - Acct, Legal, etc.  |  | 34,858            |
| Professional Fees-Other  |  | 33,625            |
| Related Dept Support Expenses  |  | 22,858            |
| Related Agency Professional Fees   |  | 7,646             |
| Professional Fees - Programs   |  | 2,065,677         |
| Professional Fees-Internal   |  | 414,784           |
| Training - Client  |  | 291,457           |
| Supplies   |  | 773,502           |
| Reimbursable Supplies & Assist.  |  | 155,068           |
| Telephone  |  | 97,206            |
| Postage & Shipping   |  | 7,443             |
| Utilities  |  | 332,593           |
| Occupancy  |  | 305,224           |
| Equip. Rental & Maint.   |  | 12,630            |
| Printing & Publications  |  | 2,601             |
| Advertising-Job Searches   |  | 3,611             |
| Transportation   |  | 153,382           |
| Conferences  |  | 3,200             |
| Membership Dues  |  | 7,746             |
| Assistance to Individuals  |  | 42,716            |
| Fundraising Expenses-Special Events  |  | 6,235             |
| Bad Debt Expense   |  | 16,991            |
| Miscellaneous Expenses   |  | 23,736            |
| Management Fee Expenses  |  | 1,367,375         |
| Maintenance Reserve (Interfund)  |  | 436,000           |
| <b>Total Expenses</b>  |  | <b>16,763,174</b> |
| <b>Net Operating Income(Loss)</b>  |  | <b>757,802</b>    |
| <b>Budgeted Net Income(Loss)</b>   |  | <b>-</b>          |
| <b>NET Budget Variance</b>   |  | <b>757,802</b>    |