

Roy Maas' Youth Alternatives Inc
Profit & Loss
July 2018 through June 2019

| | <u>Jul '18 - Jun 19</u> |
|---|-------------------------|
| Ordinary Income/Expense | |
| Income | |
| 4000 · CONTRIBUTIONS | |
| 400 · Contributions-General | 431,722.67 |
| 401 · Contributions in Kind Svcs | 34,940.82 |
| 402 · Contrib in Kind Food & Clothing | 62,883.60 |
| 440 · United Way | 332,466.00 |
| 441 · United Way-Designated Giving | 2,494.42 |
| 442 · Designated Giving-Other | 18,766.44 |
| 443 · Program Activities Funding | 24,919.99 |
| Total 4000 · CONTRIBUTIONS | <u>908,193.94</u> |
| 4001 · GOVERNMENT GRANTS/CONTRACTS | |
| 405 · Bexar Cty Juvenile Probation | 135,000.00 |
| 408 · DMST Drop In Center | 298,126.17 |
| 410 · Dept of Agriculture | 110,511.42 |
| 411 · USDA Commodities | 7,528.74 |
| 415 · Health & Human Services | 239,927.14 |
| 416 · VOCA-Emergency Shelter | 16,334.11 |
| 420 · Juv Probation-Other Counties | 49,841.45 |
| 433 · VOCA - Psychiatric Program | 254,209.92 |
| 434 · Temporary Emergency Placement | 1,025,164.18 |
| 436 · DFPS | |
| 446 · Family Tapestry | |
| 446.1 · Family Tapestry-TEP | 95,371.36 |
| 446 · Family Tapestry - Other | 564,342.63 |
| Total 446 · Family Tapestry | <u>659,713.99</u> |
| 436 · DFPS - Other | 2,553,211.61 |
| Total 436 · DFPS | <u>3,212,925.60</u> |
| 437 · DFPS-Other Counties | |
| 437.002 · 2ingage Reg 2 | 34,069.90 |
| 437 · DFPS-Other Counties - Other | 1,682,528.60 |
| Total 437 · DFPS-Other Counties | <u>1,716,598.50</u> |
| 439 · DSHS | 108,490.89 |
| 445 · City of San Antonio | -365.30 |
| Total 4001 · GOVERNMENT GRANTS/CONTRACTS | <u>7,174,292.82</u> |
| 4002 · GRANTS | |
| 406 · Contributions Restricted | 0.00 |
| 413 · United Way Program Grant | 45,521.00 |
| 481 · Kronkosky Foundation | 878,000.00 |
| 483 · Harvey Najim Foundation Grant | 60,000.00 |
| 484 · Methodist Health Care Grant | 68,643.31 |
| 488 · Other Miscellaneous Grants | 208,921.98 |
| Total 4002 · GRANTS | <u>1,261,086.29</u> |
| 4003 · OTHER AGENCY REVENUE | |
| 425 · Living Fees | 13,891.00 |
| 465 · Income From West Ave Trust | 0.00 |
| 470 · Thrift Shop Sales | 198,437.66 |
| 475 · Items for Program Use | 9,215.75 |
| 490 · Other Revenue | 10,419.13 |
| Total 4003 · OTHER AGENCY REVENUE | <u>231,963.54</u> |
| 4800 · EVENTS | |
| 400.2 · Gala Contributions | 42,745.00 |
| 486 · Special Event | 47,795.15 |
| 491 · Table Sales | 81,625.00 |
| 492 · Corporate Sales Gala | 250.00 |
| 493 · Individual SalesGala | 2,600.00 |
| 494 · Live & Silent Auction | 81,394.14 |
| Total 4800 · EVENTS | <u>256,409.29</u> |
| 4850 · THERAPY | |
| 485 · Medicaid Therapy | 284,675.51 |
| 487 · Private Pay -Therapy | 4,049.43 |
| Total 4850 · THERAPY | <u>288,724.94</u> |
| Total Income | <u>10,120,670.82</u> |
| Gross Profit | 10,120,670.82 |
| Expense | |
| 5000 · PERSONNEL COSTS | |
| 500 · Salaries & Wages | |
| 500.1 · Overtime | 327,303.03 |
| 500 · Salaries & Wages - Other | 6,787,639.33 |
| Total 500 · Salaries & Wages | <u>7,114,942.36</u> |
| 510 · Employer FICA Expenses | 522,291.25 |
| 520 · Unemployment Taxes | 69,355.74 |
| 529 · 403 B Retirement Plan | 39,981.61 |
| 530 · Group Insurance | 537,413.36 |
| 531 · Personnel Supplies | 17,277.87 |
| 532 · Employee Morale | 1,536.16 |
| Total 5000 · PERSONNEL COSTS | <u>8,302,798.35</u> |

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| 5500 · PROFESSIONAL FEES | |
| 550 · Accounting | 12,817.00 |
| 551 · Payroll Processing | 36,844.04 |
| 552 · Audit | 28,235.23 |
| 554 · Professional Fees-Other | 355,692.91 |
| 5500 · PROFESSIONAL FEES - Other | 0.00 |
| Total 5500 · PROFESSIONAL FEES | <u>433,589.18</u> |
| 5750 · FUNDRAISING EXPENSES | |
| 620 · Fundraising | 0.00 |
| 621 · Media | 870.00 |
| 622 · Marketing | 56,402.35 |
| 711 · Event Expense | 69,115.60 |
| Total 5750 · FUNDRAISING EXPENSES | <u>126,387.95</u> |
| 5800 · GENERAL & ADMINISTRATIVE | |
| 540 · Membership Dues | 26,396.77 |
| 541 · Board Expenses | 10,600.63 |
| 560 · Travel & Mileage | 30,310.98 |
| 570 · Office Supplies | 51,928.49 |
| 580 · Postage | 3,428.46 |
| 590 · Printing & Publications | 8,498.46 |
| 600 · Telephone | 52,811.33 |
| 602 · Cell Phones | 46,132.74 |
| 641 · Computer Maintenance | 35,982.92 |
| 642 · Computers | 30,588.79 |
| 643 · Client Management Systems | 35,498.51 |
| 650 · Automotive Expenses | 46,572.44 |
| 700 · Advertising | 13,947.12 |
| 710 · Miscellaneous | 19,369.62 |
| 770 · Staff Development | 75,367.51 |
| 780 · Contract Labor | 350.00 |
| Total 5800 · GENERAL & ADMINISTRATIVE | <u>487,784.77</u> |
| 6300 · OCCUPANCY COSTS | |
| 630 · Occ-Bldg Maint & Repairs | |
| 630.1 · Preemptive Maintenance | 101,629.07 |
| 630.2 · Responsive Maintenance | 129,967.30 |
| 630 · Occ-Bldg Maint & Repairs - Other | 4,528.50 |
| Total 630 · Occ-Bldg Maint & Repairs | <u>236,124.87</u> |
| 640 · Furniture & Equipment/ Repairs | 157,701.19 |
| 670 · Electric | 135,616.93 |
| 680 · Water | 58,987.43 |
| 800 · Rent | 45,739.00 |
| Total 6300 · OCCUPANCY COSTS | <u>634,169.42</u> |
| 6900 · PROGRAM EXPENSES | |
| 542 · Drug Testing | 10,029.55 |
| 561 · Client Transportation | 1,459.75 |
| 575 · Contributions in Kind | 34,940.82 |
| 576 · Contributions in Kind-Goods | 62,883.60 |
| 610 · Food Services | 288,706.99 |
| 611 · USDA Commodities Expense | 7,528.74 |
| 675 · Items Rcvd from Thrift Shop | 9,215.75 |
| 690 · Housekeeping Supplies | 66,670.54 |
| 695 · Hygiene/Personal Care | 7,034.23 |
| 715 · Gibbons Memorial Expense | 1,241.70 |
| 725 · Recreational Equipment | 3,891.04 |
| 730 · Clothing | 34,127.47 |
| 731 · Allowances | 16,221.77 |
| 732 · School Supplies | 1,104.52 |
| 733 · Program Activities | 25,050.26 |
| 734 · DFPS Fees | 100.00 |
| 735 · Medical Allowances | 16,571.25 |
| Total 6900 · PROGRAM EXPENSES | <u>586,777.98</u> |
| 7400 · INSURANCE | |
| 740 · Auto | 28,644.00 |
| 741 · Property | 42,500.68 |
| 742 · Workmens Comp | 36,531.17 |
| 743 · Liability | 39,081.54 |
| Total 7400 · INSURANCE | <u>146,757.39</u> |
| Total Expense | <u>10,718,265.04</u> |
| Net Ordinary Income | -597,594.22 |
| Other Income/Expense | |
| Other Income | |
| 460 · Interest & Dividends | 354.12 |
| 499 · Gain on Sale of Assets | 200.00 |
| 854 · Contributions-Restricted | 986,845.81 |
| Total Other Income | <u>987,399.93</u> |
| Other Expense | |
| 713 · Interest Expense | 1,699.73 |
| 720 · Depreciation | 65,215.27 |
| Total Other Expense | <u>66,915.00</u> |
| Net Other Income | <u>920,484.93</u> |
| Net Income | <u><u>322,890.71</u></u> |