

THE ARC OF SAN ANTONIO, INC.
INCOME (LOSS) BY DEPARTMENT
YEAR ENDED JUNE 30, 2019
(Operating Fund Only)

	PROGRAMS - WEST AVENUE					PROGRAMS - PAM STEPHENS CENTER			PROGRAM TOTAL	GENERAL & ADMIN	FUNDRAIS'G	TOTAL AGENCY	PRIOR YEAR	
	SUPPORT SERVICES	CLASS	CSCM	LE-ADULT	CBA	TOTAL WEST AVE	LE-ADULT	AQUATICS						TOTAL PSC
REVENUES:														
Net special events						-			-		215,466.42	215,466.42	229,998.77	
Grants and contributions	55,000.00					55,000.00			-		706,647.51	761,647.51	1,036,269.60	
United Way	53,533.00					53,533.00			-			53,533.00	59,033.54	
State contracts		937,302.57	171,383.60			1,108,686.17			-			1,108,686.17	1,110,521.04	
Membership dues						-			-	111.00		111.00	71.00	
Program income	7,837.58			945,110.67		952,948.25	705,454.83	6,351.00	711,805.83			1,664,754.08	1,694,130.23	
Investment income						-			-	10,367.03		10,367.03	6,945.51	
Building usage fees (Wurzbach)						-			-	4,750.00		4,750.00	4,835.00	
Miscellaneous						-			-	2,714.90		2,714.90	14,596.78	
Salvage - Arc of Texas						-			-	1,131.75		1,131.75	775.80	
Total Revenues	116,370.58	937,302.57	171,383.60	945,110.67	-	2,170,167.42	705,454.83	6,351.00	711,805.83	2,881,973.25	19,074.68	922,113.93	3,823,161.86	4,157,177.27
Current year gifts restricted for future periods	(33,333.34)					(33,333.34)			-			(33,333.34)	(315,458.25)	
Prior year gifts for use in current year	59,424.92		21,250.00	175,165.42		255,840.34	59,617.91		59,617.91			315,458.25	128,916.67	
Total Funds Available	142,462.16	937,302.57	192,633.60	1,120,276.09	-	2,392,674.42	765,072.74	6,351.00	771,423.74	3,164,098.16	19,074.68	803,234.35	3,986,407.19	3,970,635.69
EXPENSES:														
Personnel expenses	217,030.26	641,926.12	166,337.72	1,040,932.46	53.72	2,066,280.28	658,877.41	9,345.54	668,222.95	2,734,503.23	166,492.43	187,315.18	3,088,310.84	3,109,070.88
Contract services	1,472.78	3,656.82	2,124.49	10,160.76	35.15	17,450.00	20,193.15	2,261.92	22,455.07	39,905.07	13,841.47	6,724.31	60,470.85	55,454.41
Supplies	2,463.63	9,367.89	6,526.93	32,937.83		51,296.28	20,423.97	212.86	20,636.83	71,933.11	7,035.91	5,719.41	84,688.43	96,414.83
Telephone	1,875.00	7,235.77	1,784.46	5,453.82		16,349.05	9,697.89		9,697.89	26,046.94	299.84	930.45	27,277.23	24,669.17
Postage	502.52	1,632.73	435.98	2,869.13		5,440.36	1,585.66		1,585.66	7,026.02	527.50	714.07	8,267.59	9,081.45
Occupancy - West Avenue	1,670.02	9,424.83	2,816.73	144,741.24		158,652.82			158,652.82	6,151.67	2,554.50		167,358.99	154,980.79
Occupancy - Wurzbach Road							76,218.84	25,473.34	101,692.18				101,692.18	95,128.20
Equipment rent/maint	5,849.28	19,318.78	5,206.55	36,721.55		67,096.16	25,841.12		25,841.12	92,937.28	3,290.90	7,797.66	104,025.84	93,635.34
Printing and publication	225.24	389.38	134.97	828.72		1,578.31	439.26		439.26	2,017.57	880.01	2,441.80	5,339.38	5,650.84
Travel	9,084.05	30,601.38	6,804.18	740.93		47,230.54	657.14		657.14	47,887.68	4,301.94	1,297.68	53,487.30	50,428.93
Meetings, training and conferences	1,251.91	618.16	2,511.24	12,734.27		17,115.58	4,652.86		4,652.86	21,768.44	5,639.50	581.17	27,989.11	20,048.16
Dues											2,305.00	250.00	2,555.00	2,144.00
Professional licenses and fees	86.00	192.00	86.00	15.98		379.98				379.98			379.98	1,145.10
Miscellaneous		2,518.18		914.18		3,432.36	260.98		260.98	3,693.34	4,947.27	7,182.20	15,822.81	15,912.93
Field trips				3,717.75		3,717.75	294.20		294.20	4,011.95			4,011.95	8,880.96
Insurance	1,166.39	3,437.76	917.52	15,988.65		21,510.32	10,455.75		10,455.75	31,966.07	816.61	854.52	33,637.20	30,906.85
Interest											1,707.04		1,707.04	1,886.45
Affiliate dues											6,440.00		6,440.00	5,956.50
Expenses Before Depreciation	242,677.08	730,319.80	195,686.77	1,308,757.27	88.87	2,477,529.79	829,598.23	37,293.66	866,891.89	3,344,421.68	224,677.09	224,362.95	3,793,461.72	3,781,395.79
Net Department Income (Loss) Before Depreciation	(100,214.92)	206,982.77	(3,053.17)	(188,481.18)	(88.87)	(84,855.37)	(64,525.49)	(30,942.66)	(95,468.15)	(180,323.52)	(205,602.41)	578,871.40	192,945.47	189,239.90
Depreciation	2,367.57	7,632.12	1,965.33	88,385.19		100,350.21	74,426.87	24,039.56	98,466.43	198,816.64	3,234.97	2,270.40	204,322.01	211,596.15
Net Dept. Inc. (Loss) at June 30, 2019	(102,582.49)	199,350.65	(5,018.50)	(276,866.37)	(88.87)	(185,205.58)	(138,952.36)	(54,982.22)	(193,934.58)	(379,140.16)	(208,837.38)	576,601.00	(11,376.54)	(22,356.25)

Numbers below are **before** deprec.:

Net Dept Inc(Loss) prev month	(82,187.51)	205,211.14	(1,230.28)	(138,129.88)	(88.87)	(16,425.40)	(37,002.17)	(29,376.85)	(66,379.02)	(82,804.42)	(189,378.31)	583,648.41	311,465.68
Results of Operations for June 2019	(18,027.41)	1,771.63	(1,822.89)	(50,351.30)	-	(68,429.97)	(27,523.32)	(1,565.81)	(29,089.13)	(97,519.10)	(16,224.10)	(4,777.01)	(118,520.21)

For comparison:

Net Dept. Inc. (Loss) at June 30, 2018	(71,325.27)	256,998.15	(13,696.39)	(318,220.67)	(15,054.73)	(161,298.91)	(77,693.26)	(43,600.25)	(121,293.51)	(282,592.42)	(202,079.76)	989,370.33	504,698.15
Results of Operations for June 2018	(40,370.33)	8,883.86	(775.33)	(44,640.44)	(11,251.44)	(88,153.68)	(28,519.06)	(7,834.82)	(36,353.88)	(124,507.56)	(21,838.00)	57,971.53	(88,374.03)