

THE ARC OF SAN ANTONIO, INC.
INCOME (LOSS) BY DEPARTMENT
YEAR ENDED JUNE 30, 2018
(Operating Fund Only)

	PROGRAMS - WEST AVENUE						PROGRAMS - PAM STEPHENS CENTER					PROGRAM TOTAL	GENERAL & ADMIN	FUNDRAIS'G	TOTAL AGENCY	
	SUPPORT SERVICES	CLASS	CSCM	LE-ADULT	CBA	LE-CHILD	TOTAL WEST AVE	LE-ADULT	LE-CHILD	AQUATICS	TOTAL PSC					
REVENUES:																
Net special events							-				-			229,998.77		229,998.77
Grants and contributions	70,000.00		7,500.00				77,500.00				-			958,769.60		1,036,269.60
United Way	58,040.21					11,665.50	69,705.71		11,665.50		11,665.50		993.33			82,364.54
State contracts		953,440.16	157,080.88				1,110,521.04				-					1,110,521.04
Membership dues							-				-		71.00			71.00
Program income	4,647.47			962,947.91	8,023.92	9,991.90	985,611.20	709,156.43	9,470.45	9,354.50	727,981.38	1,713,592.58				1,713,592.58
Investment income							-				-		6,945.51			6,945.51
Building usage fees (Wurzbach)							-				-		4,835.00			4,835.00
Miscellaneous							-				-		14,596.78			14,596.78
Salvage - Arc of Texas							-				-		775.80			775.80
Total Revenues	132,687.68	953,440.16	164,580.88	962,947.91	8,023.92	21,657.40	2,243,337.95	709,156.43	21,135.95	9,354.50	739,646.88	2,982,984.83	27,224.09	1,189,761.70		4,199,970.62
Prior year gifts released from restriction	60,000.00			41,350.00		4,000.00	105,350.00	27,566.67	6,000.00		33,566.67	138,916.67				138,916.67
Total Funds Available	192,687.68	953,440.16	164,580.88	1,004,297.91	8,023.92	25,657.40	2,348,687.95	736,723.10	27,135.95	9,354.50	773,213.55	3,121,901.50	27,224.09	1,189,761.70		4,338,887.29
EXPENSES:																
Personnel expenses	241,169.48	612,182.96	154,518.63	1,071,960.73	10,388.19	21,650.76	2,111,870.75	656,560.64	25,822.04	21,172.42	703,555.10	2,815,425.85	166,486.74	174,631.09		3,156,543.68
Contract services	1,299.73	3,717.80	1,808.50	13,552.37	3,324.00	154.21	23,856.61	10,647.32	235.41	3,047.27	13,930.00	37,786.61	14,823.44	3,233.98		55,844.03
Supplies	2,873.49	8,268.19	3,835.29	35,852.58	447.68	131.64	51,408.87	28,846.49	483.51	1,829.38	31,159.38	82,568.25	11,250.89	3,210.84		97,029.98
Telephone	1,849.88	7,777.93	1,696.44	4,801.55	-	158.44	16,284.24	7,102.20	239.43	210.00	7,551.63	23,835.87	359.43	871.74		25,067.04
Postage	632.03	1,975.96	497.67	3,539.50	-	14.84	6,660.00	1,309.62	15.32	-	1,324.94	7,984.94	391.25	735.42		9,111.61
Occupancy - West Avenue	1,549.47	8,622.18	2,964.52	133,790.74	-	3,002.25	149,929.16	-	-	-	-	149,929.16	5,602.17	2,451.71		157,983.04
Occupancy - Wurzbach Road	-	-	-	-	-	-	-	68,622.52	3,847.27	26,505.68	98,975.47	98,975.47	-	-		98,975.47
Equipment rent/maint	5,166.46	16,816.94	4,861.32	33,509.78	-	502.40	60,856.90	24,008.04	588.67	190.00	24,786.71	85,643.61	2,690.95	6,391.85		94,726.41
Printing and publication	95.52	281.52	75.12	672.54	1,532.10	2.26	2,659.06	347.28	2.34	-	349.62	3,008.68	171.74	2,475.02		5,655.44
Travel	7,394.40	31,664.88	5,897.75	674.82	43.98	-	45,675.83	1,693.85	-	-	1,693.85	47,369.68	1,716.25	1,343.00		50,428.93
Meetings, training and conferences	755.33	242.99	1,240.03	5,732.94	140.00	-	8,111.29	4,433.61	-	-	4,433.61	12,544.90	6,666.75	836.51		20,048.16
Dues	-	-	-	-	-	-	-	-	-	-	-	-	2,109.00	35.00		2,144.00
Professional licenses and fees	106.00	507.00	-	228.02	-	2.94	843.96	94.08	4.91	-	98.99	942.95	10.00	200.00		1,152.95
Specific assistance	-	-	-	-	-	-	-	-	-	-	-	-	-	15.74		15.74
Miscellaneous	-	1,079.22	-	1,081.85	2,180.56	-	4,341.63	20.00	8.00	-	28.00	4,369.63	8,397.37	3,138.19		15,905.19
Field trips	-	-	-	2,614.35	5,022.14	51.00	7,687.49	1,244.47	185.20	-	1,429.67	9,117.16	-	-		9,117.16
Insurance	1,121.16	3,304.44	882.00	14,506.81	-	163.93	19,978.34	9,486.24	256.52	-	9,742.76	29,721.10	784.92	821.28		31,327.30
Interest	-	-	-	-	-	-	-	-	-	-	-	-	1,886.45	-		1,886.45
Affiliate dues	-	-	-	-	-	-	-	-	-	-	-	-	5,956.50	-		5,956.50
Expenses Before Depreciation	264,012.95	696,442.01	178,277.27	1,322,518.58	23,078.65	25,834.67	2,510,164.13	814,416.36	31,688.62	52,954.75	899,059.73	3,409,223.86	229,303.85	200,391.37		3,838,919.08
Net Department Income (Loss)																
Before Depreciation	(71,325.27)	256,998.15	(13,696.39)	(318,220.67)	(15,054.73)	(177.27)	(161,476.18)	(77,693.26)	(4,552.67)	(43,600.25)	(125,846.18)	(287,322.36)	(202,079.76)	989,370.33		499,968.21
Depreciation	2,395.95	7,619.05	1,964.06	94,917.11	-	1,342.74	108,238.91	75,685.79	689.63	23,716.87	100,092.29	208,331.20	3,309.31	1,988.01		213,628.52
Net Dept. Inc. (Loss) at June 30, 2018	(73,721.22)	249,379.10	(15,660.45)	(413,137.78)	(15,054.73)	(1,520.01)	(269,715.09)	(153,379.05)	(5,242.30)	(67,317.12)	(225,938.47)	(495,653.56)	(205,389.07)	987,382.32		286,339.69
Numbers below are before deprec.:																
Net Dept Inc(Loss) prev month	(30,954.94)	248,114.29	(12,921.06)	(273,580.23)	(3,803.29)	(1,064.00)	(74,209.23)	(49,174.20)	(5,422.59)	(35,765.43)	(90,362.22)	(164,571.45)	(180,241.76)	931,398.80		586,585.59
Results of Operations for June 2018	(40,370.33)	8,883.86	(775.33)	(44,640.44)	(11,251.44)	886.73	(87,266.95)	(28,519.06)	869.92	(7,834.82)	(35,483.96)	(122,750.91)	(21,838.00)	57,971.53		(86,617.38)
For comparison:																
Net Dept. Inc. (Loss) at June 30, 2017	(19,122.57)	253,915.40	(16,072.94)	(354,594.36)	(139.84)	(18,850.38)	(154,864.69)	(47,703.69)	(59,107.86)	(30,023.90)	(136,835.45)	(291,700.14)	(165,721.37)	893,408.61		435,987.10
Results of Operations for June 2017	21,325.62	13,950.80	(1,034.90)	(38,158.49)	-	(4,565.76)	(8,482.73)	(17,226.77)	(8,999.51)	(7,374.45)	(33,600.73)	(42,083.46)	(22,855.79)	(184.42)		(65,123.67)