Arms of Hope n
Statement of Revenues and Expenditures by Period

From 07/01/2018 through 06/30/2019 (unaudited)

	Year-to-Date Total		
	Actual	Prior Year	Budget
Operating Revenue			
Contributions	3,410,608	3,405,053	3,135,097
Event Revenue	416,380	243,685	408,000
Foundations	946,626	846,659	715,500
Wills & Estates	373,829	225,012	206,000
Thrift Revenue	2,497,899	2,315,728	2,450,000
Program Revenue	159,997	177,842	173,000
Other Revenue	1,128,361	1,573,650	269,700
Total Operating Revenue	8,933,701	8,787,629	7,357,297
Investment Income	1,627,700	1,666,318	-
Total Revenue	10,561,401	10,453,947	7,357,297
Expenditures			
Salaries & Wages	4,428,836	4,189,654	4,365,371
Benefits	797,711	828,579	885,306
Employment Taxes/Insurance	349,773	361,660	353,653
Total Salaries	5,576,320	5,379,893	5,604,330
Program Expenses	1,452,735	1,298,242	899,110
Maintenance & Repairs	426,884	310,079	150,000
Fleet Maintenance & Fuel	313,826	268,784	211,000
Utilities	409,589	394,753	417,165
Telephone	75,255	50,347	46,732
Postage & Shipping	30,585	22,816	33,500
Events	147,391	105,375	160,800
Printing & Publications	86,001	97,862	112,800
Professional Fees	128,662	214,656	121,900
Insurance & Taxes	263,833	260,419	266,016
Travel & Meetings	109,260	109,618	72,550
Admin and Other	149,636	158,879	130,000
Bank and PayPal Fees	43,900	45,540	21,000
Investment Property Expenses	22,640	23,752	-
Miscellaneous	16	574	-
Total Operating Expenses	9,236,535	8,741,590	8,246,903
Annuity Expense	190,350	154,296	166,810
Broker Fees	144,068	143,160	100,000
Depreciation	727,716	678,562	720,631
Total Non-Operating Expenses	1,062,134	976,017	987,441
Total Expenses	10,298,669	9,717,607	9,234,344
Operating Rev Over/(Under) Op Exp	(302,834)	46,040	(889,606)
Total Rev Over/(Under) Total Exp	262,732	736,340	(1,877,047)