

Arms of Hope

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Statement of Revenues and Expenditures by Period

From 07/01/2017 through 06/30/2018 (unaudited)

	Actual	Prior Year	Budget
Operating Revenue			
Contributions	3,390,495.44	2,951,281.39	3,100,000.00
Event Revenue	243,685.00	674,832.00	-
Foundations	846,658.88	1,406,880.42	1,100,000.00
Wills & Estates	225,011.62	172,475.65	180,000.00
Thrift Revenue	2,315,728.18	2,583,134.33	2,500,000.00
Program Revenue	177,310.30	164,446.47	170,000.00
Other Revenue	1,597,513.40	267,875.41	250,000.00
Total Operating Revenue	8,796,402.82	8,220,925.67	7,300,000.00
Investment Income	1,612,372.46	2,221,476.20	-
Total Revenue	10,408,775.28	10,442,401.87	7,300,000.00
Expenditures			
Salaries & Wages	4,217,754.99	4,149,096.03	4,379,708.23
Benefits	814,244.03	818,708.49	818,566.51
Employment Taxes/Insurance	351,821.98	349,059.72	410,938.63
Total Salaries	5,383,821.00	5,316,864.24	5,609,213.37
Program Expenses	1,292,104.94	1,089,662.58	734,900.00
Maintenance & Repairs	305,492.46	283,744.26	200,050.00
Fleet Maintenance & Fuel	260,036.00	262,408.98	240,000.00
Utilities	394,616.03	339,738.26	345,000.00
Telephone	50,347.40	51,211.06	53,000.00
Postage & Shipping	22,816.31	36,825.72	54,090.00
Events	105,374.82	319,029.78	173,325.00
Printing & Publications	97,861.54	58,172.38	80,825.00
Professional Fees	180,843.38	110,300.91	99,996.00
Insurance & Taxes	260,418.54	256,877.52	248,487.00
Travel & Meetings	106,494.29	88,736.32	105,500.00
Admin and Other	158,100.49	178,922.53	487,092.00
Bank and PayPal Fees	42,573.08	43,673.08	43,310.00
Investment Property Expenses	23,752.45	12,384.47	-
Miscellaneous	8,823.40	-	-
Total Operating Expenses	8,693,476.13	8,448,552.09	8,474,788.37
Annuity Expense	202,295.51	146,049.97	194,050.00
Broker Fees	157,472.82	104,709.53	95,004.00
Depreciation	678,561.79	711,876.68	740,000.00
Total Non-Operating Expenses	1,038,330.12	962,636.18	1,029,054.00

Total Expenses	9,731,806.25	9,411,188.27	9,503,842.37
Operating Rev Over/(Under) Op Exp	102,926.69	(227,626.42)	(1,174,788.37)
Total Rev Over/(Under) Total Exp	676,969.03	1,031,213.60	(2,203,842.37)