



Children's Bereavement Center OF SOUTH TEXAS

12-Month Consolidated Income Statement

| | <u>Jan - Dec 18</u> | <u>Budget</u> | <u>\$ Over Budget</u> | <u>% of Budget</u> |
|--|--------------------------|---------------------------|--------------------------|------------------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 4002 · Government Grants | 367,561.36 | 267,000.00 | 100,561.36 | 137.66% |
| 4010 · Grants and Foundations | 823,530.59 | 783,000.00 | 40,530.59 | 105.18% |
| 4020 · Public Contributions | 737,363.84 | 561,000.00 | 176,363.84 | 131.44% |
| 4610 · Program Fees | 28,570.78 | 26,000.00 | 2,570.78 | 109.89% |
| 4620 · Event Income (net) | 262,870.84 | 275,000.00 | -12,129.16 | 95.59% |
| 4820 · Interest Income | 730.09 | 800.00 | -69.91 | 91.26% |
| 4830 · Investment Income | 13,151.26 | 0.00 | 13,151.26 | 100.0% |
| 4835 · Unrealized gain on investments | -31,833.16 | 40,000.00 | -71,833.16 | -79.58% |
| 4900 · In-kind Materials/Services | 391,681.75 | 0.00 | 391,681.75 | 100.0% |
| Total Income | <u>2,593,627.35</u> | <u>1,952,800.00</u> | <u>640,827.35</u> | <u>132.82%</u> |
| Gross Profit | 2,593,627.35 | 1,952,800.00 | 640,827.35 | 132.82% |
| Expense | | | | |
| 6100 · Employee Expense | 1,352,885.06 | 1,397,609.00 | -44,723.94 | 96.8% |
| 6202 · Bank & Credit Card Fees | 9,159.46 | 0.00 | 9,159.46 | 100.0% |
| 6462 · Contractual Services | 70,577.50 | 80,000.00 | -9,422.50 | 88.22% |
| 6180 · Depreciation Expense | 126,423.82 | 0.00 | 126,423.82 | 100.0% |
| 6200 · Dues, Fees & Subscriptions | 38,380.21 | 32,000.00 | 6,380.21 | 119.94% |
| 6300 · Equipment Expense | 24,977.95 | 171,700.00 | -146,722.05 | 14.55% |
| 6320 · Fundraising & Events | 9,891.96 | 6,000.00 | 3,891.96 | 164.87% |
| 6360 · Insurance - Liability | 27,398.09 | 24,000.00 | 3,398.09 | 114.16% |
| 6380 · Marketing & PR | 41,823.47 | 25,000.00 | 16,823.47 | 167.29% |
| 6962 · Miscellaneous | 2,953.88 | 0.00 | 2,953.88 | 100.0% |
| 6400 · Postage & Shipping | 7,315.49 | 7,500.00 | -184.51 | 97.54% |
| 6410 · Printing & Publications | 51,999.38 | 32,500.00 | 19,499.38 | 160.0% |
| 6460 · Professional Fees | 82,491.78 | 73,500.00 | 8,991.78 | 112.23% |
| 6500 · Profess. Devel./Meeting Expense | 25,129.40 | 26,700.00 | -1,570.60 | 94.12% |
| 6295 · Rent | 119,247.52 | 119,000.00 | 247.52 | 100.21% |
| 6550 · Repairs & Maintenance | 57,216.95 | 50,300.00 | 6,916.95 | 113.75% |
| 6964 · Student Stipends | 38,103.00 | 40,950.00 | -2,847.00 | 93.05% |
| 6600 · Supplies and Food | 100,132.44 | 69,600.00 | 30,532.44 | 143.87% |
| 6660 · Telephone | 20,042.33 | 22,000.00 | -1,957.67 | 91.1% |
| 6700 · Travel, Transp, Meals, Lodging | 28,620.22 | 37,800.00 | -9,179.78 | 75.72% |
| 6820 · Uncollectable Pledges | 3,900.00 | 0.00 | 3,900.00 | 100.0% |
| 6880 · Utilities | 21,916.99 | 21,000.00 | 916.99 | 104.37% |
| 6990 · In-kind Materials/Services Ofst | 391,681.75 | 0.00 | 391,681.75 | 100.0% |
| Total Expense | <u>2,652,268.65</u> | <u>2,237,159.00</u> | <u>415,109.65</u> | <u>118.56%</u> |
| Net Ordinary Income | -58,641.30 | -284,359.00 | 225,717.70 | 20.62% |
| Other Income/Expense | | | | |
| 8000 · Capital Campaign Income | 10,000.00 | | | |
| 8100 · Capital Campaign Expenses | 546.70 | | | |
| Net Other Income | <u>9,453.30</u> | | | |
| Net Income | <u>-49,188.00</u> | <u>-284,359.00</u> | <u>235,171.00</u> | <u>17.3%</u> |