

Mid-Texas Symphony
Profit & Loss
 July 2019 through June 2020

	Jul '19 - Jun 20
Ordinary Income/Expense	
Income	
General Contributions Revenue	
4500 · Patron Contributions	20,475.45
4501 · Board Contributions	4,500.00
4506 · Corporate Contribution	6.06
Total General Contributions Revenue	24,981.51
Grant Revenue	
4301 · Foundations	1,750.00
4304 · Other	50.00
4305 · HOTTAX New Braunfels	10,474.98
Total Grant Revenue	12,274.98
Other Revenue	
4606 · Miscellaneous Income	0.01
Total Other Revenue	0.01
Program Support	
4100 · Program Ads	1,175.00
Total Program Support	1,175.00
Ticketing Revenue	
4000 · Subscription Revenue	23,819.00
4001 · Individual	1,623.00
4003 · Order Processing	318.47
4004 · Christmas Dinner	1,750.00
Total Ticketing Revenue	27,510.47
Total Income	65,941.97
Gross Profit	65,941.97
Expense	
Artistic Expenses	
6000 · Conductor Annual Fee	1,934.25
6000.1 · Conductor Performance Fee	789.95
6004.1 · Soloists	687.50
6005 · Personnel / Contracts Manager	877.50
Total Artistic Expenses	4,289.20
Marketing Expense	
5501 · Print Advertising	575.00
5503 · Digital Advertising	400.00
5504 · Direct Mail	4,638.66
Total Marketing Expense	5,613.66
Operating Expenses	
5000 · Executive Director	
5106 · Payroll Taxes Executive Directo	573.75
5000 · Executive Director - Other	7,500.00
Total 5000 · Executive Director	8,073.75
5001 · Administrative Assistant	
5104 · Payroll Taxes Admin Assistant	98.68
5001 · Administrative Assistant - Other	1,125.00
Total 5001 · Administrative Assistant	1,223.68
5105 · Insurance	540.15
5300 · Office/Storage Rent	1,190.00
5301 · Office Equipment Rental	143.98

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Accrual Basis

Mid-Texas Symphony
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	<u>Jul '20 - Jun 21</u>
5302 · Telephone	319.94
5303 · Software Licenses	129.10
5305 · Bookkeeping Services	
5306 · Audit & Tax Preparation	1,355.00
5305 · Bookkeeping Services - Other	239.08
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Total 5305 · Bookkeeping Services	1,594.08
5307 · Credit Card / Ticketing Fees	638.67
5309 · Membership Dues	300.00
5311 · Miscellaneous Office Expenses	95.55
5313 · Website	400.00
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Total Operating Expenses	14,648.90
Total Expense	<hr/> 24,551.76
Net Ordinary Income	<hr/> 41,390.21
Net Income	<hr/> <hr/> 41,390.21

Mid-Texas Symphony FISCAL YEAR 2020 INCOME GOALS

as of July 14, 2020 at 12:27 p.m.

Ticket Sales		Goal	Actual	
Subscriptions	\$	37,744.08	\$	29,751.25 % of Goal
Individual Tickets	\$	44,101.00	\$	34,069.50
Order Processing	\$	3,202.24	\$	2,775.25
Total	\$	85,047.32	\$	66,596.00 78%

Program Revenue		Goal	Actual	
Program Ads	\$	7,605.00	\$	7,830.00 % of Goal
Concert/Season Sponsorships	\$	3,975.00	\$	3,975.00
Christmas Dinner	\$	5,000.00	\$	5,450.00
Total	\$	16,580.00	\$	17,255.00 104%

Donations and Contributions		Goal	Actual	
Patron and Board Contributions	\$	62,337.00	\$	77,419.45 % of Goal
Corporate Contributions	\$	-	\$	17.71
Total	\$	62,337.00	\$	77,437.16 124%

Ancillary Income		Goal	Actual	
Grants	\$	69,345.18	\$	84,963.62 % of Goal
Guilds	\$	43,000.00	\$	57,158.00
Miscellaneous	\$	266.28	\$	266.28
Total	\$	112,611.46	\$	142,387.90 126%

Grand Total	\$	276,575.78	\$	303,676.06 110%
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Respectfully submitted:



Jason Irle
Executive Director
Mid-Texas Symphony Society, Inc.