

# Open TRAIL Ranch

## Profit and Loss

January - December 2020

	TOTAL
Income	
4000 Agency Income	
4000.1 Caprock Home Health Services, Inc.	2,555.19
4000.2 Concord Primary Services, Inc.	3,019.77
4000.3 Disability Services Southwest	12,621.09
4000.4 Educare/Rescare	1,626.03
4000.5 Masonic Home & School of TX	110.00
4000.6 Scoggins therapies, Inc.	4,485.00
<b>Total 4000 Agency Income</b>	<b>24,417.08</b>
4001 SBA Income	
4001.1 SBA - EIDL staff loan/grant	0.00
4001.2 SBA - Paycheck Protection Program	15,200.00
<b>Total 4001 SBA Income</b>	<b>15,200.00</b>
4010 Direct Public Support	
4010.1 Corporate Contributions	40,085.41
4010.2 Foundations	25,259.54
4010.3 Individual Contributions	30,169.92
4010.31 Big Give Donations	8,330.00
4010.33 Fundraisers	1,135.80
4010.36 Reyes Family	18,000.00
4010.38 Giving Tuesday Fundraiser	585.00
<b>Total 4010.3 Individual Contributions</b>	<b>58,220.72</b>
<b>Total 4010 Direct Public Support</b>	<b>123,565.67</b>
4011 Sponsor A Horse	840.00
4012 Indirect Public Support	115.00
4012.1 Amazon Smile	126.33
4012.2 Benevity	1,084.32
4012.3 Network for Good	550.00
4012.4 Paypal	17.72
4012.5 Stripes	499.50
<b>Total 4012 Indirect Public Support</b>	<b>2,392.87</b>
4015 Interest Income	3.04
4020 Other Types of Income	325.00
4020.1 Background Checks	140.00
4020.2 Merchandise-T-Shirts,Clothing	410.00
4020.3 Miscellaneous Sales	1,434.70
4020.4 Riding/Horse Equipment	198.80
<b>Total 4020 Other Types of Income</b>	<b>2,508.50</b>
4025 Private Pay Income	
4025.1 Evaluations	75.00
4025.2 Hippo Therapy Center Fee	660.00
4025.3 NS/LC/Absent	35.00
4025.4 Rider Fees	28,142.29

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<b>Total 4025 Private Pay Income</b>	<b>28,912.29</b>
4035 Sales of Product Income	
4035.1 Sale of Horses	335.43
<b>Total 4035 Sales of Product Income</b>	<b>335.43</b>
4040 Stall Rentals	5,631.35
<b>Total Income</b>	<b>\$203,806.23</b>
<b>GROSS PROFIT</b>	<b>\$203,806.23</b>
Expenses	
5002 Assets under \$500	1,487.05
5005 Depreciation Expense	17,521.80
5011 Meals & Entertainment	135.77
5100 Operations	
5101 Advertising & Marketing	1,298.43
5102 Administrative Expenses	0.00
5102.1 Background Checks	270.00
5102.2 Bad Debts	3,572.34
5102.3 Bank & Credit Card Charges	796.12
5102.4 Interest Paid	1,085.21
5102.5 Intuit Fees	1,164.73
5102.6 Office Supplies & Software	2,053.16
5102.7 Postage, Mailing Services	265.37
5102.9 QuickBooks Payments Fees	108.86
<b>Total 5102 Administrative Expenses</b>	<b>9,315.79</b>
5103 Equine Maintenance	
5103.1 Farrier Contract Services	7,630.00
5103.2 Horse Health (non-vet)	7,510.25
5103.3 Lackey's Hay	11,681.00
5103.4 Veterinarian Fees	12,677.00
5103.5 Wheeler's Feed	12,929.84
<b>Total 5103 Equine Maintenance</b>	<b>52,428.09</b>
5125 Insurance	3,640.51
5130 Legal & Professional Services	2,275.00
5150 Lesson & Activity Supplies	465.56
5200 Maintenance/Repairs	518.56
5201 Barn Maintenance/Supplies	1,375.64
5202 Facility/Equipment	954.80
5203 Tack Repairs	295.08
<b>Total 5200 Maintenance/Repairs</b>	<b>3,144.08</b>
5225 Professional Development	
5225.1 Dues	2,055.35
5225.2 Continuing Education/Certifications	559.00
<b>Total 5225 Professional Development</b>	<b>2,614.35</b>

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5250 Tack/Equip- Repairs	0.00
5300 Utilities	
5301 Electric	2,102.58
5302 Telephone	1,351.83
5303 Waste Management	1,911.43
<b>Total 5300 Utilities</b>	<b>5,365.84</b>
<b>Total 5100 Operations</b>	<b>80,547.65</b>
5500 Payroll Expenses	
5501 Contract Labor	0.00
5502 Employee Benefits	324.89
5504 Taxes	5,985.67
5505 Wages	76,240.86
5510 NEC Contract Labor	16,891.30
<b>Total 5500 Payroll Expenses</b>	<b>99,442.72</b>
5550 Reimbursable Expenses	29.14
5600 Repairs & Maintenance	1,726.43
5640 Volunteer Gifts	2.26
5650 Vehicles Maintenance	
5650.1 F250	744.86
5650.3 UTV	104.26
<b>Total 5650 Vehicles Maintenance</b>	<b>849.12</b>
6015 Rental Expense	12,715.00
<b>Total Expenses</b>	<b>\$214,456.94</b>
NET OPERATING INCOME	<b>\$ -10,650.71</b>
Other Income	
3005 Net Assets with Donor Restrictions	10,000.00
4050 Non-Cash Contributions	13,500.00
6000 In-Kind Donation	67,486.17
<b>Total Other Income</b>	<b>\$90,986.17</b>
Other Expenses	
6010 In-Kind Expenses	54,771.17
<b>Total Other Expenses</b>	<b>\$54,771.17</b>
NET OTHER INCOME	<b>\$36,215.00</b>
NET INCOME	<b>\$25,564.29</b>