

**Comparative Statement of Budgeted Operations - Unrestricted**  
**Period Ending: December 31, 2020**

Operating Fund	Current Period			Year to Date			Current Year
	Budget	Actual	Last Year	Budget	Actual	Last Year	Budget
FASB18							
<b>Support and revenue</b>							
Direct support:							
Net direct mail							
Net Friends of Scouting	63,018	52,043	30,955	770,800	693,820	534,393	770,800
Net project sales	12,000	(1,060)	(59)	35,000	4,640	10,385	35,000
Net special events	-	(8,701)	1,300	450,900	328,201	411,508	450,900
Net legacies and bequests	105	-	25	10,000	2,810	2,391	10,000
Net foundations and trusts	12,500	11,600	-	400,000	563,600	511,150	400,000
Net other direct contributions	-	(2,335)	4,235	-	1,241	4,235	-
<b>Total direct support</b>	<b>87,623</b>	<b>51,547</b>	<b>36,456</b>	<b>1,666,700</b>	<b>1,594,312</b>	<b>1,474,062</b>	<b>1,666,700</b>
Indirect support:							
Net associated organizations	-	-	-	-	-	-	-
Net United Way	2,901	-	10,845	70,000	76,543	405,117	70,000
Net unassociated organizations							
Net other indirect contributions							
Government grants and fees	-	-	-	-	554,600	-	-
<b>Total indirect support</b>	<b>2,901</b>	<b>-</b>	<b>10,845</b>	<b>70,000</b>	<b>631,143</b>	<b>405,117</b>	<b>70,000</b>
Revenue:							
Net sale of scouting supplies	-	1,030	230	-	30,062	8,854	-
Net product sales	114,694	24,892	152,733	627,000	119,501	639,713	627,000
Total investment income	36,245	-	48,045	410,000	383,289	449,393	410,000
Total realized invest gain/loss							
Total unrealized invest gain/loss							
Net camping revenue	5,840	11,749	25,306	603,900	208,593	608,276	603,900
Net activity revenue	25,731	6,659	22,697	415,400	72,094	406,415	415,400
Other revenue	16,480	6,817	13,344	148,500	139,300	126,605	148,500
<b>Total revenue</b>	<b>198,990</b>	<b>51,146</b>	<b>262,355</b>	<b>2,204,800</b>	<b>952,839</b>	<b>2,239,257</b>	<b>2,204,800</b>
<b>Total support and revenue</b>	<b>289,514</b>	<b>102,693</b>	<b>309,656</b>	<b>3,941,500</b>	<b>3,178,294</b>	<b>4,118,436</b>	<b>3,941,500</b>
<b>Expenses</b>							
Employee compensation:							
Salaries	191,168	146,726	197,824	2,092,600	1,877,212	2,008,575	2,092,600
Employee benefits	34,179	51,662	33,206	385,900	375,111	375,964	385,900
Payroll taxes	11,783	9,195	13,106	160,000	132,320	145,007	160,000
Employee related	1,211	326	1,903	6,500	3,043	21,846	6,500
<b>Total employee compensation</b>	<b>238,341</b>	<b>207,908</b>	<b>246,039</b>	<b>2,645,000</b>	<b>2,387,686</b>	<b>2,551,393</b>	<b>2,645,000</b>
Other Expenses:							
Professional fees	7,709	37,133	(4,722)	89,800	97,286	192,152	89,800
Program and other supplies	7,676	2,583	14,739	245,800	133,161	230,584	245,800
Telephone and communications	8,189	9,586	9,507	76,000	68,502	87,988	76,000
Postage and shipping	3,278	-	4,418	9,000	2,471	9,009	9,000
Occupancy	28,601	14,764	18,390	202,000	170,874	204,676	202,000
Rental and maintenance of equi	6,805	2,898	8,085	44,200	47,331	45,179	44,200
Publication and media	4,323	720	3,340	51,700	24,527	52,892	51,700
Travel	7,978	3,261	27,687	65,800	28,302	96,277	65,800
Conferences and meeting	6,510	-	4,430	37,800	22,381	55,024	37,800
Specific assistance to individ	15,559	15,160	36,840	92,900	23,091	109,050	92,900
Recognition and awards	38,924	4,557	47,305	122,600	34,848	137,844	122,600
Insurance	9,945	18,528	3,480	109,900	152,240	165,038	109,900
Other	380	(3,085)	24,993	59,000	62,840	80,031	59,000
National charter and serv fees	-	-	-	72,000	65,350	65,351	72,000
<b>Total other expenses</b>	<b>145,877</b>	<b>106,104</b>	<b>198,491</b>	<b>1,278,500</b>	<b>933,203</b>	<b>1,531,094</b>	<b>1,278,500</b>
<b>Total expenses</b>	<b>384,218</b>	<b>314,012</b>	<b>444,530</b>	<b>3,923,500</b>	<b>3,320,889</b>	<b>4,082,487</b>	<b>3,923,500</b>

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Operating Fund FASB18	Current Period			Year to Date			Current Year
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Surplus (deficit) UR revenue/expense	(94,705)	(211,319)	(134,874)	18,000	(142,595)	35,949	18,000

Net assets summary

<b>Unrestricted net assets - beginning of year</b>				<b>613,043</b>	<b>610,427</b>		
Change in net assets from operations	(94,705)	(211,319)	(134,874)	18,000	(142,595)	35,949	18,000
Adjustments to net assets	-	-	-	-	-	-	-
Transfers between funds	-	-	5,000	-	(255,000)	(33,333)	-
<b>Change in unrestricted net assets</b>	<b>(94,705)</b>	<b>(211,319)</b>	<b>(129,874)</b>	<b>18,000</b>	<b>(397,595)</b>	<b>2,616</b>	<b>18,000</b>
<b>Unrestricted net assets - end of period</b>				<b>215,449</b>	<b>613,043</b>		

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