

# Heroes For Children

## STATEMENT OF ACTIVITY

January - December 2020

	JAN 2020	FEB 2020	MAR 2020	APR 2020	MAY 2020	JUN 2020	JUL 2020	AUG 2020	SEP 2020	OCT 2020	NOV 2020	DEC 2020	TOTAL
<b>Revenue</b>													
21310 DEF Revenue-H&H Dallas	2,500.00	3,025.00	5,012.20										\$10,537.20
21311 DEF Revenue H&H Houston		14,910.00	25,194.00										\$40,104.00
21320 DEF Revenue-Pledge	86.20												\$86.20
4000-0005 General Individual Giving	25.00												\$25.00
4000-07 Board Giving		200.00											\$200.00
4000-08 Monthly Giving	50.00	50.00											\$100.00
4000-1005 General Operating												1,000.00	\$1,000.00
4000-1010 General Operating-Individual		10,000.00											\$10,000.00
4000-1015 Heart of a Hero-(40000-01-01-01)	21,637.69												\$21,637.69
4000-1095 GENERAL OPERATING-CORPORATE										591.70			\$591.70
4000-1110 EMPLOYEE/WORKPLACE GIVING-DAL										24.40	262.20		\$286.60
4000-1190 GENERAL OPER-UNRESTR GRANTS												1,500.00	\$1,500.00
4000-1200 Unrestricted Grants-Dallas					8.40	2.80	50,000.00	6,045.48		1,000.00			\$57,056.68
4000-1320 Unrestricted Grants-Other	8.40		2.80				2.80	4.88					\$18.88
4000-1330 3rd Party Dallas	110.00	18,475.68	2,098.59	6,251.18	26,711.55	34,066.18	15,404.66	7,513.82	2,521.92	15.00			\$113,168.58
4000-1335 3rd Party-Houston	1,100.00									1,000.00			\$2,100.00
4000-1445 RESTR-SA-HOUSTON		1,267.64	7,548.72										\$8,816.36
4000-1450 RESTR-HOL HEROES-HOUSTON									1,000.00				\$1,000.00
4000-3250 OTHER INCOME/EXPENSES										500.00			\$500.00
4000109 RESTR-LAPTOPS-OTHER												500.00	\$500.00
4000115 RESTR FA GRANTS-DALLAS	20,000.00												\$20,000.00
4000116 RESTR LAPTOPS GRANTS-DALLAS					4,800.00								\$4,800.00
4000118 RESTR HOLIDAY HEROES GR-DALLAS											2,000.00		\$2,000.00
4000150 HEROES & HANDBAGS			20,000.00					13,369.28					\$33,369.28
4000151 DALLAS HB									97,486.84	2,850.00	5,000.00		\$105,336.84
4000157 HOUSTON HB									34,950.40	2,270.45			\$37,220.85
4000161 HOUSTON HB-RAFFLE SALES								500.00					\$500.00
4000184 HOLD'EM									5,364.97	20,433.58	500.00		\$26,298.55
4000189 HOUSTON HOLD'EM									11,000.00				\$11,000.00
4000193 AUSTIN HOLD'EM											3,000.00		\$3,000.00
4000197 OTHER SPECIAL EVENTS									2,000.00				\$2,000.00
4000200 GIFTS IN-KIND-DALLAS SERVICES												17,241.00	\$17,241.00
4000201 GIFTS IN-KIND-DALLAS SUPPLIES												58,100.00	\$58,100.00
7000-2000 PPP Loan from SBA					102,700.00								\$102,700.00
Corporate Giving									33.35				\$33.35
Covid-19 Campaign					500.00								\$500.00
Grant/Foundation									17,000.01				\$17,000.01
Individual Donations												40,085.00	\$40,085.00
4-00105 EMPLOYEE MATCHING-DALLAS	25.00												\$25.00
4000-1000 Employee Workplace Giving	3,746.72	4,899.13	137.80	48.00	60.00	34.40	164.00	12.20	60.20	24.40			\$9,186.85
4000-1012 Online Donations	11,732.96	21,601.61	11,148.00	21,823.55	30,364.59	4,980.26	7,696.27	21,697.59	10,337.00	14,720.76	23,444.01	73,909.82	\$253,456.42
<b>Total Individual Donations</b>	<b>15,504.68</b>	<b>26,500.74</b>	<b>11,285.80</b>	<b>21,871.55</b>	<b>30,424.59</b>	<b>5,014.66</b>	<b>7,860.27</b>	<b>21,709.79</b>	<b>10,397.20</b>	<b>14,745.16</b>	<b>23,444.01</b>	<b>113,994.82</b>	<b>\$302,753.27</b>
<b>Total Revenue</b>	<b>\$61,021.97</b>	<b>\$74,429.06</b>	<b>\$71,142.11</b>	<b>\$28,122.73</b>	<b>\$165,144.54</b>	<b>\$39,083.64</b>	<b>\$73,267.73</b>	<b>\$49,143.25</b>	<b>\$181,754.69</b>	<b>\$43,430.29</b>	<b>\$34,206.21</b>	<b>\$192,335.82</b>	<b>\$1,013,082.04</b>
<b>Cost of Goods Sold</b>													
5000-1000 DIRECT EXPENSES		86.32		0.00									\$86.32
5000-1010 DALLAS HANDBAGS EXPENSES	7,500.00		680.00			3,500.00	600.00						\$12,280.00

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5000-1020 HOUSTON HANDBAGS EXPENSES							999.61	17.75					\$1,017.36
<b>Total Cost of Goods Sold</b>	<b>\$7,500.00</b>	<b>\$86.32</b>	<b>\$680.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$3,500.00</b>	<b>\$1,599.61</b>	<b>\$17.75</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$13,383.68</b>
GROSS PROFIT	<b>\$53,521.97</b>	<b>\$74,342.74</b>	<b>\$70,462.11</b>	<b>\$28,122.73</b>	<b>\$165,144.54</b>	<b>\$35,583.64</b>	<b>\$71,668.12</b>	<b>\$49,125.50</b>	<b>\$181,754.69</b>	<b>\$43,430.29</b>	<b>\$34,206.21</b>	<b>\$192,335.82</b>	<b>\$999,698.36</b>
Expenditures													
6000-1000 PROGRAM EXPENSES								32.72	800.00				\$832.72
6000-1065 FA-MEDICAL-HOUSTON			800.00										\$800.00
6000-1085 FA-FERTILITY PRESERV-HOUSTON	562.50										695.00		\$1,257.50
6000-1090 FA-OTHER-HOUSTON						500.00							\$500.00
6000-1255 SA-VALENTINE'S DINNER-DALLAS		596.82											\$596.82
6000-1265 SA-HOLIDAY HEROES-DALLAS											225.44	141.43	\$366.87
6000-1270 SA-LAPTOPS FOR LOVE-DALLAS						869.94							\$869.94
6000-1295 SA-VALENTINE'S DINNER-HOUSTON		2,504.54											\$2,504.54
6000-1305 SA-HOLIDAY HEROES-HOUSTON	66.03											244.82	\$310.85
6000-1310 SA-LAPTOPS FOR LOVE-HOUSTON						1,244.93				4,010.27	1,429.92		\$6,685.12
6000-1315 SA-FAMILY DAYS-HOUSTON								800.00					\$800.00
6000-1325 SA-MOM BAGS-HOUSTON		200.00											\$200.00
6000-1355 SA-HOLIDAY HEROES-FORT WORTH	15.96												\$15.96
6000-1435 SA-LAPTOPS FOR LOVE-AUSTIN						420.00							\$420.00
6000-1495 VOLUNTEER/DONOR APPRECIATION											424.43	245.92	\$670.35
6000-1505 VOLUNTEER/DONOR APPREC-HOUSTON	60.28	150.67	112.13			30.67							\$353.75
6000-1510 HEART OF A HERO EXPENSES	1,940.00												\$1,940.00
6000-1515 DEVELOPMENT EXPENSES-OTHER		467.11	100.00										\$567.11
6000-1535 HEROES & HANDBAGS-DALLAS					8,920.00			3,428.89	835.78	3,109.41			\$16,294.08
6000-1540 HEROES & HANDBAGS-HOUSTON			2,310.46	103.00				49.00	5,635.95	35.48			\$8,133.89
6000-1560 5K-HOUSTON								20.00					\$20.00
6000-1580 HOLD'EM FOR HEROES-AUSTIN											1,250.00		\$1,250.00
6000-1600 PROFESSIONAL MEMBERSHIP-DALLAS	49.99												\$49.99
6000-1620 DIRECTORS & OFFICERS INSURANCE												131.00	\$131.00
6000-1635 FREIGHT-DALLAS			30.55										\$30.55
6000-1650 FEDEX/UPS/COURIER-HOUSTON										119.01			\$119.01
6000-3140 MEETINGS						341.52		24.50					\$366.02
6000-3155 OTHER MEETINGS-DALLAS			200.25										\$200.25
6000-3245 IN-KIND EXPENSES												75,341.00	\$75,341.00
Financial Assistance													
6000-1005 FAMILY ASSISTANCE					12,180.70		1,000.00			0.00			\$13,180.70
6000-1010 FA-BASIC NEEDS-DALLAS	1,625.00	585.66	1,000.00	5,550.00		651.25	2,670.33	12,574.81	3,050.00	6,600.00	500.00	4,900.00	\$39,707.05
6000-1015 FA-FUNERALS-DALLAS		1,000.00		3,000.00		1,000.00	1,000.00			3,500.00		2,000.00	\$11,500.00
6000-1020 FA-MEDICAL-DALLAS											500.00		\$500.00
6000-1025 FA-RENT/MORTGAGE-DALLAS	1,300.00		500.00	500.00			1,250.00		2,000.00	500.00		500.00	\$6,550.00
6000-1030 FA-TRANSPORTATION-DALLAS										784.50		500.00	\$1,284.50
6000-1035 FA-UTILITIES-DALLAS	132.00		300.00		278.00					937.93			\$1,647.93
6000-1040 FA-FERTILITY PRESERV-DALLAS		650.00	800.00			20.00						800.00	\$2,270.00
6000-1050 FA-OTHER-DALLAS						328.75	1,607.03			100.00			\$2,035.78
6000-1055 FA-BASIC NEEDS-HOUSTON	1,062.50	3,567.00	2,670.24	2,100.00	650.00	1,930.00	500.00		1,633.33	3,838.90	500.00	5,000.00	\$23,451.97
6000-1060 FA-FUNERALS-HOUSTON			1,000.00	1,589.00		1,750.00	2,000.00	500.00	1,000.00				\$7,839.00
6000-1070 FA-RENT/MORTGAGE-HOUSTON	1,300.00	2,200.00	2,400.00	600.00		1,254.16	7,200.00		3,910.00	2,363.44	2,286.34	1,900.00	\$25,413.94
6000-1075 FA-TRANSPORTATION-HOUSTON			53.94	1,200.00									\$1,253.94
6000-1080 FA-UTILITIES-HOUSTON	340.19	247.45		800.00		91.94	51.72			559.95	1,449.23	373.66	\$3,914.14

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6000-1100 FA-BASIC NEEDS-SAN ANTONIO	877.27	800.00	1,250.00	1,720.48						1,242.00	800.00	2,920.00	\$9,609.75
6000-1105 FA-FUNERALS-SAN ANTONIO										800.00	1,000.00		\$1,800.00
6000-1115 FA-RENT/MORTGAGE-SAN ANTONIO				1,800.00					1,600.00	400.00	539.27	832.70	\$5,171.97
6000-1120 FA-TRANSPORTATION-SAN ANTONIO		500.00							909.93				\$1,409.93
6000-1125 FA-UTILITIES-SAN ANTONIO						400.00	321.03		233.96	500.00	500.00		\$1,954.99
6000-1140 FA-BASIC NEEDS-FORT WORTH	1,550.00	1,445.99	2,850.00						1,500.00	4,066.19	2,000.00	2,599.92	\$16,012.10
6000-1145 FA-FUNERALS-FORT WORTH	2,000.00	1,000.00									1,000.00	1,000.00	\$5,000.00
6000-1160 FA-RENT/MORTGAGE-FORT WORTH		1,550.00				700.00						750.00	\$3,000.00
6000-1165 FA-TRANSPORTATION-FORT WORTH						633.00							\$633.00
6000-1170 FA-UTILITIES-FORT WORTH									261.72	278.04			\$539.76
6000-1185 FA-BASIC NEEDS-AUSTIN		396.38	3,800.00			671.53					811.64	864.66	\$6,544.21
6000-1190 FA-FUNERALS-AUSTIN									1,363.88	3,000.00	650.00		\$5,013.88
6000-1205 FA-RENT/MORTGAGE-AUSTIN	800.00	1,600.00							3,200.00			2,400.00	\$8,000.00
6000-1210 FA-TRANSPORTATION-AUSTIN											460.00		\$460.00
6000-1215 FA-UTILITIES-AUSTIN	37.21	169.73		500.00		1,688.43		641.00	86.12			313.70	\$3,436.19
6000-1220 FA-FERTILITY PRESERV-AUSTIN	350.00	350.00	350.00						350.00				\$1,400.00
6000-1231 FA-BASIC NEEDS-OTHER	99.86	500.00		171.60									\$771.46
6000-1236 FA-FUNERALS-OTHER		100.00		2,000.00		1,500.00							\$3,600.00
6000-1239 FA-TRANSPORTATION-OTHER	230.00		700.23										\$930.23
6000-1241 FA-UTILITIES-OTHER	252.89					167.47							\$420.36
<b>Total Financial Assistance</b>	<b>11,956.92</b>	<b>16,662.21</b>	<b>17,674.41</b>	<b>21,531.08</b>	<b>13,108.70</b>	<b>12,786.53</b>	<b>17,600.11</b>	<b>13,715.81</b>	<b>21,098.94</b>	<b>29,470.95</b>	<b>12,996.48</b>	<b>27,654.64</b>	<b>\$216,256.78</b>
Human Resources													\$0.00
6000-7000 EMPLOYEE INS BENEFITS-DALLAS	341.44	341.44		8,244.32	341.43	190.14							\$9,458.77
6000-7010 EMPLOYEE BENEFITS	4,063.73	4,182.65	4,078.69		8,306.77	4,569.40	6,034.36	6,034.36	4,569.40	4,569.40	4,569.40	6,031.36	\$57,009.52
6000-7015 SALARY EXPENSE-DALLAS	43,318.24	28,334.15	24,191.64	40,404.82	35,751.77	50,904.27	38,986.16	35,356.54	29,976.10	28,288.49	28,957.83	31,530.44	\$416,000.45
6000-7025 PAYROLL TAXES-DALLAS									9,490.14	8,931.83	9,110.07	8,977.60	\$36,509.64
6000-7040 PAYROLL EXPENSES				884.91						240.18	825.08	3,674.99	\$5,625.16
<b>Total Human Resources</b>	<b>47,723.41</b>	<b>32,858.24</b>	<b>28,270.33</b>	<b>49,534.05</b>	<b>44,399.97</b>	<b>55,663.81</b>	<b>45,020.52</b>	<b>41,390.90</b>	<b>44,035.64</b>	<b>42,029.90</b>	<b>43,462.38</b>	<b>50,214.39</b>	<b>\$524,603.54</b>
Insurance						190.14						7,487.32	\$7,677.46
Interest Paid	-13.88	-12.98											\$ -26.86
Marketing/Advertising													\$0.00
6000-7006 ADVERTISING/MARKETING	221.60			1,500.00	1,249.75				222.76	388.45	359.83	223.76	\$4,166.15
6000-7007 ADVERTISING/MARKETING-DALLAS	3,863.63	1,526.00	405.00	325.00	1,925.00	390.00	370.36						\$8,804.99
6000-7008 ADVERTISING/MARKETING-HOUSTON				50.00									\$50.00
<b>Total Marketing/Advertising</b>	<b>4,085.23</b>	<b>1,526.00</b>	<b>405.00</b>	<b>1,875.00</b>	<b>3,174.75</b>	<b>390.00</b>	<b>370.36</b>		<b>222.76</b>	<b>388.45</b>	<b>359.83</b>	<b>223.76</b>	<b>\$13,021.14</b>
Meals & Entertainment									394.52	41.71			\$436.23
6000-3075 MEALS-ED								144.90			758.59	898.14	\$1,801.63
6000-3080 MEALS-STAD						40.35							\$40.35
6000-3085 MEALS-OP DIR			14.52										\$14.52
6000-3090 MEALS-HOU MGR		45.67								41.53			\$87.20
6000-3100 MEALS-DR DIR	1,321.00	24.79	120.75			196.00	7.58		68.20	90.41			\$1,828.73
<b>Total Meals &amp; Entertainment</b>	<b>1,321.00</b>	<b>70.46</b>	<b>135.27</b>			<b>236.35</b>	<b>7.58</b>	<b>144.90</b>	<b>462.72</b>	<b>173.65</b>	<b>758.59</b>	<b>898.14</b>	<b>\$4,208.66</b>
Office Occupancy													\$0.00
6000-3165 RENT EXPENSE												11.27	\$11.27
6000-3170 RENT EXPENSE-RICHARDSON	3,031.33	3,031.33	3,031.33	3,301.96	3,341.90	3,031.33	3,031.33	3,070.39	3,031.33	3,031.33	3,031.33	3,031.33	\$36,996.22
6000-3175 RENT EXPENSE-HOUSTON	1,861.00	1,861.00		3,722.00	2,361.00	1,000.00	1,000.00	1,000.00	500.00		1,400.00		\$14,705.00
<b>Total Office Occupancy</b>	<b>4,892.33</b>	<b>4,892.33</b>	<b>3,031.33</b>	<b>7,023.96</b>	<b>5,702.90</b>	<b>4,031.33</b>	<b>4,031.33</b>	<b>4,070.39</b>	<b>3,531.33</b>	<b>3,031.33</b>	<b>4,431.33</b>	<b>3,042.60</b>	<b>\$51,712.49</b>

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Office Overhead													\$0.00
6000-1530 FUNDRAISING EXPENSES							250.00						\$250.00
6000-3005 PROF FEES-OTHER	5,500.00												\$5,500.00
6000-3010 TRAVEL EXPENSES	271.49	231.83	222.57			206.77	8.75	13.80	743.16	185.62	1,020.85	214.02	\$3,118.86
6000-3015 TRAVEL EXPENSES-ED										15.00		605.84	\$620.84
6000-3020 TRAVEL EXPENSES-STAD	45.82	118.64	753.15			29.37		21.66					\$968.64
6000-3025 TRAVEL EXPENSES-OP DIR			50.22										\$50.22
6000-3030 TRAVEL EXPENSES-HOU MGR	166.22	13.00				85.10		393.30	269.10	269.10			\$1,195.82
6000-3045 TRAVEL EXPENSES-PGM DIR	257.92	81.54		59.75									\$399.21
6000-3050 TRAVEL EXPENSES-NWTAD			204.43										\$204.43
6000-3070 TRAVEL EXPENSES-OTHER		21.85											\$21.85
6000-3185 TELEPHONE-DALLAS	390.79		617.36		307.75	615.50	346.05	69.87		217.01	216.98	216.98	\$2,998.29
6000-3190 TELEPHONE-HOUSTON		203.47											\$203.47
6000-3195 INTERNET-DALLAS	374.37	526.92	64.66	481.51		580.29	622.08	360.88			96.85	1,112.31	\$4,219.87
6000-3200 INTERNET-HOUSTON						574.18		155.24			305.15	98.39	\$1,132.96
6000-3205 IT Consulting						400.00	400.00	499.00	400.00	400.00			\$2,099.00
6000-3210 CONSULTANT				14,060.00								1,250.00	\$15,310.00
6000-3215 SOFTWARE/DATABASE	1,691.01	181.00	1,249.75	355.99	100.00	798.00	399.00	391.78	638.49	501.00	1,129.09	2,640.25	\$10,075.36
6000-3225 MISCELLANEOUS EXPENSES									35.09				\$35.09
6000-3230 MISCELLANEOUS-DALLAS				1,561.52					105.00	105.00		1,530.00	\$3,301.52
6000-3235 MISCELLANEOUS-HOUSTON										67.12			\$67.12
6000-8005 PROFESSIONAL FEES			2,000.00	250.00	3,000.00	11,400.00	3,000.00	3,000.00					\$22,650.00
6000-8010 OFFICE SUPPLIES & EXP-HOUSTON	81.18	23.72		441.48		218.40	935.00	1,050.53		23.47			\$2,773.78
6000-8015 OFFICE SUPPLIES & EXP-DALLAS	92.97	590.83	45.71	567.48	676.06	3,192.44	888.31	295.21		301.44			\$6,650.45
6000-8020 OFFICE SUPPLIES & EXPENSE	4,276.68	-184.34	338.46	0.00	500.00	60.91					2,160.68	32.44	\$7,184.83
6000-8025 COPIER EXPENSE-DALLAS	446.01	510.45		808.91	384.82	394.91		205.63				596.47	\$3,347.20
6000-8030 USPS-HOUSTON				116.55						59.58			\$176.13
6000-8035 USPS-DALLAS	114.70									23.30			\$138.00
6000-8040 POSTAGE & DELIVERY	739.40	111.31		8.25		101.53	88.47	59.58			1,061.29	747.81	\$2,917.64
6000-8045 CREDIT CARD/PROCESSING FEES	1,570.21	594.92	88.86	962.67	432.73	769.11	99.34	101.81	314.73		1,019.09	10.00	\$5,963.47
6000-8050 BANK CHARGES	161.67	135.50	141.42	13.48	115.57	170.71	179.93	125.25	5.00	14.00	14.00	14.00	\$1,090.53
6000-8055 BANK FEES			825.77	138.40	20.50	10.00		10.00	240.04	292.91	331.16		\$1,868.78
6000-8065 DUES & SUBSCRIPTIONS-DALLAS				33.42	150.00	25.85	227.73	498.71	548.94	47.94	461.79	152.94	\$2,147.32
6000-8075 CONTRACT LABOR-DALLAS	750.00			1,700.00									\$2,450.00
6000-8090 DEVELOPMENT EXPENSES			55.52				205.51						\$261.03
Ask My Accountant							1,071.05			108.17			\$1,179.22
<b>Total Office Overhead</b>	<b>16,930.44</b>	<b>3,160.64</b>	<b>6,657.88</b>	<b>21,559.41</b>	<b>5,687.43</b>	<b>19,633.07</b>	<b>8,721.22</b>	<b>7,252.25</b>	<b>3,299.55</b>	<b>2,630.66</b>	<b>7,816.93</b>	<b>9,221.45</b>	<b>\$112,570.93</b>
Office Supplies & Software									4.33		10.81	12.98	\$28.12
Reimbursable Expenses											600.00	600.00	\$1,200.00
<b>Total Expenditures</b>	<b>\$89,590.21</b>	<b>\$63,076.04</b>	<b>\$59,727.61</b>	<b>\$101,626.50</b>	<b>\$80,993.75</b>	<b>\$96,338.29</b>	<b>\$75,751.12</b>	<b>\$66,700.47</b>	<b>\$83,320.11</b>	<b>\$82,725.48</b>	<b>\$85,057.87</b>	<b>\$167,972.13</b>	<b>\$1,052,879.58</b>
NET OPERATING REVENUE	<b>\$ -36,068.24</b>	<b>\$11,266.70</b>	<b>\$10,734.50</b>	<b>\$ -73,503.77</b>	<b>\$84,150.79</b>	<b>\$ -60,754.65</b>	<b>\$ -4,083.00</b>	<b>\$ -17,574.97</b>	<b>\$98,434.58</b>	<b>\$ -39,295.19</b>	<b>\$ -50,851.66</b>	<b>\$24,363.69</b>	<b>\$ -53,181.22</b>
Other Revenue													
8000-3255 INTEREST INCOME			6.18	3.22	2.78	2.69	2.77	2.77	2.69	2.77	2.69	2.77	\$31.33
<b>Total Other Revenue</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$6.18</b>	<b>\$3.22</b>	<b>\$2.78</b>	<b>\$2.69</b>	<b>\$2.77</b>	<b>\$2.77</b>	<b>\$2.69</b>	<b>\$2.77</b>	<b>\$2.69</b>	<b>\$2.77</b>	<b>\$31.33</b>
NET OTHER REVENUE	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$6.18</b>	<b>\$3.22</b>	<b>\$2.78</b>	<b>\$2.69</b>	<b>\$2.77</b>	<b>\$2.77</b>	<b>\$2.69</b>	<b>\$2.77</b>	<b>\$2.69</b>	<b>\$2.77</b>	<b>\$31.33</b>
<b>NET REVENUE</b>	<b>\$ -36,068.24</b>	<b>\$11,266.70</b>	<b>\$10,740.68</b>	<b>\$ -73,500.55</b>	<b>\$84,153.57</b>	<b>\$ -60,751.96</b>	<b>\$ -4,080.23</b>	<b>\$ -17,572.20</b>	<b>\$98,437.27</b>	<b>\$ -39,292.42</b>	<b>\$ -50,848.97</b>	<b>\$24,366.46</b>	<b>\$ -53,149.89</b>