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08/22/18

Cash Basis

Down Syndrome Association of South Texas
Profit & Loss
 January through December 2017

	<u>Jan - Dec 17</u>
Income	
46000 · Merchandise Sales	
Calendars	2,980.00
Misc - Merchandise	2,180.80
46000 · Merchandise Sales - Other	<u>24.00</u>
Total 46000 · Merchandise Sales	5,184.80
43000 · Event Donations	
HUGS - Ticket Sales	4,041.75
Pledge Cards	17,015.00
HUGS - Silent Auction	8,284.89
HUGS - Kendra Scott Pull (HUGS - Kendra Scott)	1,634.80
HUGS - Sponsorships (HUGS -)	65,000.00
HUGS - Raffle Tickets (HUGS -)	2,731.03
BW - Exhibitors (Buddy Walk)	150.00
BW - Donations (Buddy Walk)	106,773.21
BW - Corporate Sponsorships (Buddy Walk)	59,500.00
The Big Give	6,359.60
Birdies for Charities	<u>2,162.69</u>
Total 43000 · Event Donations	273,652.97
42000 · Grant Income	374,750.00
41000 · General Donations (General/ Misc Donations)	184,093.68
49000 · Interest Income	<u>29.11</u>
Total Income	837,710.56
Expense	
Building Fund (Capital Raised for New Building)	-3,350.00
Relocation	3,170.42
Equipment	422.38
Board Meetings	762.35
Bank Service Charges	174.10
Computer Expense	12,364.57
Repairs & Maintenance	5,769.16
Office Supplies	4,211.44
Liability Insurance	6,666.00
Telephone/Internet Service	3,231.49
Cell Phone Expense	380.74
Postage Meter Lease (Admin Oper -)	272.04
Copier Lease (Lease of Copier Machine)	9,542.84
Water (SAWS)	1,978.41
Utilities (Electricity / Water)	4,959.98
Payroll - Salaries	154,280.69
Employee Benefit - 401 (K)	738.74
Donor Software Maintenance (Blackbaud - Raiser's Edge)	3,573.71
Marketing/ Advertising/ Printin	20,422.03

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Shirts	16,692.45
Prizes & Incentives	73.00
Website	5,711.58
Decorations	879.49
Postage & Delivery	2,870.41
Meetings	68.92
NDSS Payment (7% payment for license fee to use Buddy Walk Name)	6,420.11
Facilities & Security	9,273.33
Entertainment	5,397.21
Food & Beverage	36,426.73
Kintera CC Fees	5,630.55
Audio Visual	1,750.00
Subcontractor (Subcontractors - Photography, Bartenders, Presenter, Gala Staff,)	2,919.89
Appreciation	1,186.85
Parking (transportation merged)	12.00
Dues, Subscription, Permits	2,395.53
Registration	235.00
Hotel (Conferences)	701.96
Merchandise Production	1,595.75
Rent	
Rent - Office Building	6,000.00
Storage Unit	2,069.43
Rent - Other	2,693.00
Total Rent	<u>10,762.43</u>
Payroll Taxes	14,950.13
Payroll Processing Fees	420.88
Supplies	18,899.30
Event Fees	5,707.63
Mileage	3,059.26
Miscellaneous Expenses (Other / Misc Exp - General)	1,775.65
530000 · Programs Expenses	
School Supply	0.00
Total 530000 · Programs Expenses	<u>0.00</u>
Outreach Expenses	
Calendar Expenses	4,661.12
Galas/Luncheons/Sponsorships (Galas, Luncheons, Sponsorship, Meetings, Workshops)	3,575.00
Total Outreach Expenses	<u>8,236.12</u>
58000 · Conferences	3,120.00
Total Expense	<u>396,743.25</u>
Net Income	<u><u>440,967.31</u></u>