

**Autistic Treatment Center, Inc.**

**INCOME STATEMENT  
Audited Combined Operations**

**For the Twelve Months Ending Thursday, August 31, 2017**

	August FY 2017 Actual	August FY 2017 Budget	YTD FY 2017 Actual	YTD FY 2017 Budget	August FY 2016 Actual	YTD FY 2016 Actual
<b>Income Statement</b>						
<i>Revenue:</i>						
School Districts	\$355,555	\$297,197	\$4,299,221	\$3,663,609	\$329,893	\$3,715,265
Consumer Fees	24,437	23,950	306,780	287,499	26,663	228,389
Private Pay	16,067	19,311	224,760	231,798	19,317	236,622
Diagnostics	2,238	0	6,431	0	1,200	6,818
Contractual Allowance	(1,365)	0	(3,088)	0	0	0
ABA Therapy	299,834	190,510	2,400,671	1,987,007	151,068	1,427,370
Contractual Allowance-ABA	(126,950)	0	(581,166)	0	(75,793)	(444,925)
OT, PT & ST Therapy	384,900	121,109	4,211,373	1,453,275	428,762	4,698,269
Contractual Allowance-OTPTST	(273,938)	0	(2,801,515)	0	(252,738)	(2,615,425)
State/County/Federal	620,508	609,096	6,980,129	6,985,876	621,421	6,695,181
Donations, Unrestricted	4,675	9,583	69,811	115,000	4,306	123,529
Special Events	970	6,970	40,743	130,000	46,639	189,025
Grant/Endowment Donations	0	8,333	79,218	100,000	0	28,929
Donations, Restricted	5,000	44,167	450,720	530,000	6,750	80,378
Employment Services	0	0	2,995	0	54	1,336
Other Income	11,899	7,483	119,410	89,796	2,061	8,223
<b>Total Income</b>	<b>\$1,323,830</b>	<b>\$1,337,709</b>	<b>\$15,806,493</b>	<b>\$15,573,860</b>	<b>\$1,309,603</b>	<b>\$14,378,984</b>
<i>Expenses:</i>						
<b>Payroll</b>						
Administrative Salaries	102,757	112,581	1,100,378	1,350,974	94,677	1,112,839
Program Support Staff	119,550	102,348	1,243,615	1,228,181	96,508	1,185,671
Rehab Program Admin - Staff	52,851	41,145	558,279	493,740	41,167	394,553
Outpatient Labor - Staff	136,726	152,379	1,485,699	1,828,551	119,332	1,233,716
Contract Labor Treatment	35,399	16,167	334,683	194,000	30,837	298,148
Training Labor	18,518	7,618	119,640	91,410	15,777	106,102
PCA/Teaching Homes	278,373	250,071	3,226,854	3,026,250	275,379	3,044,427
Employment Services	36,556	49,533	413,572	594,400	35,046	419,480
Educational Services	112,138	102,359	1,217,781	1,228,303	107,141	1,095,935
Vacation Pay	6,166	11,595	132,666	138,612	(48,283)	78,217
Sick Pay	(29,221)	12,043	102,779	144,069	(91,444)	40,556
Holiday Pay	0	0	24,912	0	0	25,970
Employer Payroll Taxes	65,285	61,241	711,878	736,869	58,859	651,627
ATC Retirement	9,000	8,992	108,000	107,909	9,000	88,278
Supplemental Compensation	10,000	10,681	120,000	128,167	10,000	120,000
SUTA	974	2,871	24,168	34,526	1,003	26,903
Insurance-WC	11,072	5,426	47,000	65,046	12,495	58,002
Insurance-Health/Life	33,076	31,012	434,978	373,241	83,031	419,132
Contract Fees	12,115	6,338	64,585	76,051	6,422	81,089
<b>Total Payroll Expenses</b>	<b>1,011,335</b>	<b>984,400</b>	<b>11,471,467</b>	<b>11,840,299</b>	<b>856,947</b>	<b>10,480,645</b>
<i>% of Revenue</i>	<i>76</i>	<i>74</i>	<i>73</i>	<i>76</i>	<i>65</i>	<i>73</i>
Food	41,910	23,043	291,132	276,457	42,497	286,184
Household Supplies	16,413	10,373	124,873	124,425	19,583	132,397
Sm Appliances/Furn/Equip	12,598	7,896	112,472	94,642	16,697	87,610
Utilities	37,029	21,748	264,407	260,866	29,884	234,968
Minor Repair/Maint.	27,545	15,676	204,470	187,986	7,265	162,406
Consulting Fees	3,050	813	16,003	9,750	500	10,094
Diagnostics/Consultation/Behavioral Exp	0	0	2,240	0	0	0
Edu/Therapy Supplies	5,654	4,455	46,284	53,439	5,636	42,870
Empl Svcs Supplies	4,090	1,866	26,354	22,376	1,655	21,849
Tiger Cafe/Coffee Shop	267	325	1,781	3,894	27	3,121
Telephone/Connectivity	15,977	13,987	184,021	167,646	15,454	172,272
Vehicle Supplies	4,159	1,167	25,256	13,994	2,756	16,288
Equipment Rental	3,603	4,638	53,469	55,613	4,836	55,534
Vehicle Rent	94	138	2,660	1,647	0	1,359
Vehicle Repair	4,974	2,206	44,078	26,452	5,690	25,510
Vehicle Fuel	7,969	3,353	47,099	40,222	6,272	43,459
Janitorial Supplies	1,607	1,409	19,759	16,861	1,846	18,210

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	August FY 2017 Actual	August FY 2017 Budget	YTD FY 2017 Actual	YTD FY 2017 Budget	August FY 2016 Actual	YTD FY 2016 Actual
Janitorial Service	9,234	4,624	58,508	55,455	10,334	60,338
Computer Supplies	6,574	1,644	21,842	19,647	1,698	19,068
Software Maintenance	0	2,461	9,334	29,509	0	9,801
Office Supplies	11,889	5,164	78,223	61,948	8,337	66,590
Postage/Delivery	899	1,111	11,415	13,263	1,242	13,127
Membership/Dues/Subs.	6,780	1,461	18,019	17,488	6,061	21,499
Interest Expense	15,603	15,037	199,726	180,428	14,044	178,885
Late Fees/Finance Chg	0	10	201	102	(9)	76
Sales Tax	444	1,987	3,887	23,802	278	3,688
Rent	11,621	6,826	118,878	81,896	18,527	84,533
Public Relations	0	200	6,317	2,392	1,376	3,360
Business Meals	592	230	3,220	2,731	209	2,712
Employee Relations	446	448	3,629	5,349	553	5,026
Marketing	281	1,834	13,679	22,001	161	18,550
Medical-Consumers	4,986	3,202	39,990	38,380	4,563	39,085
Medical-Employees	6,721	4,247	33,230	50,931	5,086	49,588
Prescriptions	3,008	931	15,125	11,146	14,069	24,043
Dental	3,940	2,220	34,628	26,632	2,065	28,134
Travel	7,114	7,337	41,644	88,002	1,466	37,340
Depreciation	45,868	42,451	488,695	509,297	35,165	458,011
Bad Debt Expense	128,205	16,958	481,862	203,458	31,798	350,930
Staff Education	3,111	1,810	26,940	21,493	(58)	25,876
Miscellaneous	5,959	23	7,961	272	839	107
Use of Restricted Donations	414	696	14,914	8,342	730	7,897
Insurance	15,618	15,084	162,273	180,796	18,500	177,094
Legal	2,688	8,734	16,810	104,806	0	4,461
Professional Fees	24,839	11,841	201,957	142,082	27,492	156,683
Endowment Expenses	1,597	635	7,696	7,620	1,590	8,573
License Fees	0	179	5,772	2,118	0	3,716
Quality Assurance Fees	10,145	9,557	117,361	114,678	10,215	114,718
Recruiting	3,815	1,347	29,046	16,124	1,972	18,810
Investment & Bank Fees	1,153	1,188	23,025	14,261	1,289	14,475
Board Related Exp	569	1,486	14,467	17,837	1,235	16,098
Special Needs	21,505	3,580	53,502	42,948	17,716	62,303
Outings	4,278	1,414	20,045	16,641	1,654	16,085
NARPAA	0	100	1,000	1,200	0	1,000
Clearing Account	0	0	0	0	2,600	0
<b>Total Non Payroll Exp</b>	<b>546,835</b>	<b>291,150</b>	<b>3,851,179</b>	<b>3,491,345</b>	<b>403,395</b>	<b>3,416,411</b>
<b>Total Expenses</b>	<b>1,558,170</b>	<b>1,275,550</b>	<b>15,322,646</b>	<b>15,331,644</b>	<b>1,260,342</b>	<b>13,897,056</b>
<b>Operating Gain/(Loss)</b>	<b>(\$234,340)</b>	<b>\$62,159</b>	<b>\$483,847</b>	<b>\$242,216</b>	<b>\$49,261</b>	<b>\$481,928</b>
<i>Investments:</i>						
Dividend/Interest Revenue	1,898	0	19,124	0	1,716	20,944
Endowment Dividend	3,806	0	48,667	0	3,857	47,031
Gain/Loss on Investments	2,238	0	3,354	0	(411)	2,972
Gain/Loss on Endowment	3,553	0	183,438	0	679	74,190
<b>Total Investments</b>	<b>11,495</b>	<b>0</b>	<b>254,583</b>	<b>0</b>	<b>5,841</b>	<b>145,137</b>
<i>Capital Campaign:</i>						
Capital Campaign Revenue-DLS	0	0	357,548	0	0	0
Capital Campaign Revenue-SAT	100	0	11,178	0	15,000	336,389
Capital Campaign Expense-DLS	19,388	0	22,954	0	0	0
Capital Campaign Expense-SAT	2,700	0	3,171	0	0	0
<b>Total Capital Campaign</b>	<b>(21,988)</b>	<b>0</b>	<b>342,601</b>	<b>0</b>	<b>15,000</b>	<b>336,389</b>
<b>Net Gain/(Loss)</b>	<b>(\$244,833)</b>	<b>\$62,159</b>	<b>\$1,081,031</b>	<b>\$242,216</b>	<b>\$70,102</b>	<b>\$963,454</b>