

2018 Consolidated YTD Actual to Budget and YE Budget to Forecast

Girlstart
YTD Actual and YE Budget to Forecast
May 2018

	Year-to-Date 2018				FY18			
	Jan - May 18	Budget	\$ Over		Jan - Dec 18	Jan - Dec 18	Jan - Dec 18	Delta % - Fav/(Unfav)
			Budget	% of Budget				
Ordinary Income/Expense								
Income								
individual contributions	\$ 134,678	\$ 85,000	\$ 49,678	158%	\$ 255,000	\$ 260,628	\$ 5,628	2%
corporate or org contributions	\$ 418,470	\$ 475,000	\$ (56,530)	88%	\$ 925,000	\$ 925,000	\$ -	0%
foundation contributions	\$ 204,236	\$ 230,000	\$ (25,765)	89%	\$ 715,000	\$ 715,000	\$ -	0%
government gts / contracts	\$ 50,000	\$ 55,000	\$ (5,000)	91%	\$ 240,000	\$ 240,000	\$ -	0%
special events	\$ 7,000	\$ 20,000	\$ (13,000)	35%	\$ 300,000	\$ 300,000	\$ -	0%
earned income - program rev	\$ 139,984	\$ 105,000	\$ 34,984	133%	\$ 122,000	\$ 153,484	\$ 31,484	26%
interest income	\$ 4,676	\$ 1,250	\$ 3,426	374%	\$ 3,000	\$ 6,426	\$ 3,426	114%
Total Income	<u>\$ 959,044</u>	<u>\$ 971,250</u>	<u>\$ (12,206)</u>	<u>99%</u>	<u>\$ 2,560,000</u>	<u>\$ 2,600,538</u>	<u>\$ 40,538</u>	<u>2%</u>
Gross Profit	\$ 959,044	\$ 971,250	\$ (12,206)	99%	\$ 2,560,000	\$ 2,600,538	\$ 40,538	2%
Expense								
equipment	\$ 2,813	\$ 1,500	\$ 1,313	188%	\$ 5,000	\$ 5,000	\$ -	0%
events and meetings	\$ 40,153	\$ 16,900	\$ 23,253	238%	\$ 89,000	\$ 89,830	\$ (830)	-1%
fees	\$ 11,427	\$ 10,330	\$ 1,097	111%	\$ 13,596	\$ 13,596	\$ -	0%
IT infrastructure	\$ 10,675	\$ 10,925	\$ (250)	98%	\$ 19,409	\$ 19,409	\$ -	0%
insurance	\$ 3,938	\$ 4,462	\$ (524)	88%	\$ 13,966	\$ 13,966	\$ -	0%
occupancy	\$ 34,655	\$ 32,764	\$ 1,891	106%	\$ 87,062	\$ 87,062	\$ -	0%
office supplies	\$ 5,252	\$ 5,680	\$ (428)	92%	\$ 18,000	\$ 18,000	\$ -	0%
postage and mailings	\$ 6,026	\$ 6,105	\$ (79)	99%	\$ 9,500	\$ 9,500	\$ -	0%
printing/photocopies	\$ 18,615	\$ 13,090	\$ 5,525	142%	\$ 27,600	\$ 27,600	\$ -	0%
professional fees/consultants	\$ 82,988	\$ 83,880	\$ (892)	99%	\$ 162,900	\$ 162,900	\$ -	0%
STEM supplies & materials	\$ 158,810	\$ 109,950	\$ 48,860	144%	\$ 245,500	\$ 245,500	\$ -	0%
staff	\$ 636,934	\$ 626,383	\$ 10,551	102%	\$ 1,819,399	\$ 1,819,399	\$ -	0%
subscriptions & dues	\$ 3,314	\$ 2,455	\$ 859	135%	\$ 5,800	\$ 5,800	\$ -	0%
telecom/internet	\$ 5,374	\$ 7,430	\$ (2,056)	72%	\$ 20,640	\$ 20,640	\$ -	0%
Total Expense	<u>\$ 1,020,972</u>	<u>\$ 931,854</u>	<u>\$ 89,118</u>	<u>110%</u>	<u>\$ 2,537,372</u>	<u>\$ 2,538,202</u>	<u>\$ 830</u>	<u>0%</u>
Net Ordinary Income	<u>\$ (61,928)</u>	<u>\$ 39,396</u>	<u>\$ (101,324)</u>	<u>-157%</u>	<u>\$ 22,628</u>	<u>\$ 62,336</u>	<u>\$ 39,708</u>	<u>175%</u>
Net Income	<u>\$ (61,928)</u>	<u>\$ 39,396</u>	<u>\$ (101,324)</u>	<u>-157%</u>	<u>\$ 22,628</u>	<u>\$ 62,336</u>	<u>\$ 39,708</u>	<u>175%</u>