

FUNDING APPLICATION

GENERAL INFORMATION

Organization Information

Legal Name: Good Samaritan Community Services		Federal Tax ID#: 74-1117340		501(c)(3) Public Charity 509 (a)(1)	
Address: 1600 Saltillo St.		City: San Antonio		State: TX	
				Zip Code: 78207	
Website: www.goodsamtx.org			Fax: (210) 434-5531		United Way Funded: Yes

Head Of Organization

Name: Simon Salas		Title: Chief Executive Officer	
E-Mail Address: simon.salas@goodsamtx.org		Phone: (210) 434-5531	

Application Contact

Name: William Bailey		Title: Chief Development Officer		E-Mail Address: william.bailey@goodsamtx.org		Phone: (210) 434-5531	
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Previous Najim Funding

Year	Funding \$
2007	\$50,000
2008	\$55,000
2009	\$60,000
2011	\$100,000
2012	\$45,000
2013	\$50,000
2014	\$50,000
2015	\$50,000
2016	\$50,000
2017	\$50,000
2018	\$60,000
Total	\$620,000

Has the organization applied to the Najim Family Foundation in the past and been declined?

No

Grant Amount Requested \$:	Total Project Budget \$:	Organization's Annual budget \$:
\$60,000	\$191,387	\$4,458,063

Mission Statement:

Good Samaritan Community Services' (Good Sam) mission is to serve as a catalyst for change, supporting youth, individuals and families by providing excellent community services to overcome economic poverty.

PROJECT INFORMATION

Program / Project Title:

To support the 'Youth Development Services' Camp Good Sam Program.

PROJECT TIMELINE

Start Date	End Date
06/10/2019	07/19/2019

Harvey E. Najim Family Foundation Priorities:

Education

Education Priorities:

Elementary to High School

Program / Project Description:

Good Samaritan Community Services respectfully requests funding to support its Youth Development Services - Camp Good Sam summer learning program, which provides opportunities to economically disadvantaged 1st - 12th grade students. The funds will be used to support the Camp Good Sam program budget of \$191,386.80, which includes program supplies, outreach and recruitment, office supplies and staff training and salaries.

Goals

Camp Good Sam, selected as the National Summer Learning Association's 2017 Excellence in Summer Learning honoree, provides 1st-12th grade students with a rich, six week, curriculum-based summer learning experience to improve academic achievement and reduce the "summer slide." The program incorporates popular young adult fiction book series into its curriculum, which is delivered by highly qualified staff Monday through Thursday, from 8am to 4pm, at no cost to participating families. Last summer, 386 youth learned about different habitats, the legislative process and the purpose of councils and assemblies, discovered new forms of transportation and improved their survival skills through reading *The Land of Stories* by Chris Colfer. The summer's activities included a visit to the YWCA for swimming classes, exploring the DoSeum, traveling to the State Capitol, and conquering Rapunzel's Rock Wall. These activities bring the books to life, and youth get an immersive learning experience that reduces risk and closes the achievement gap between them and their peers.

Camp Good Sam supports youth through five (5) pillars:

- 1) Support Educational Achievement: Youth are involved in hands-on activities (Creative Minds, Geek Time, LEGO(R) Mindstorms EV3 STEM Curriculum, etc.) to build on key concepts taught during the school day. Activities deepen students' understanding of reading, math, writing, and science, and support grade-level achievement benchmarks. An increased focus on physics for younger students, and engineering and robotics for students in Middle and High School, not only improve academic outcomes but also exposes youth to STEM careers.
- 2) Encourage Healthy Decisions: Youth engage in lessons framed by the Search Institute's 40 Developmental Assets(R) to promote life skills and personal assets. Other activities include health and sex education, substance abuse prevention and anti-bullying workshops, nutrition education, and physical fitness via organized sports camps and recreation.
- 3) Explore College and Career Pathways: Activities include college tours, guest speakers, application preparation, and career exploration.
- 4) Develop Leaders: Leadership development opportunities (ex. community service projects, peer mentoring) help youth learn the importance of community engagement and develop their leadership skills.

5) Engage Families: Engagement activities help families nurture relationships, establish boundaries, maintain expectations, adapt to challenges and connect to the community. Good Sam's programs actively engage parents by holding monthly Parent meetings, Family Days, and through the interactions of staff with parents on a day to day basis.

Need

While summer vacation for middle-class families may include visits to museums and libraries, family trips, and a variety of enriching activities, for low-income children, summer means months of boredom, inactivity, isolation, higher risk for obesity, and food insecurity, particularly for children who live below the poverty line for multiple years and for children who live in extreme poverty (at or below 50% of the poverty threshold). Research demonstrates that high-quality summer learning programs not only curb summer learning loss, but also boost student achievement and confidence when they return to school. When children continue to learn during the summer, they are healthier, safer, and smarter, and are better contributors to their schools and communities.

Individuals Impacted

Last program year, Good Sam supported 386 students through its Camp Good Sam summer learning program, encouraging the discovery of a youth's talents, developing critical life skills, and strengthening the foundations of academic achievement. According to 2017-2018 program demographic reports, 77% of youth enrolled in the program were living at or 100% below the federal poverty line, 90% identified as Hispanic or Latino, 61% lived in single-parent homes, and 81% were under the age of 13.

Expected Results

Good Sam will evaluate the success of its Camp Good Sam program by measuring the following outcomes:

80% of youth will demonstrate a maintained or increased understanding of the importance of a healthy lifestyle;

80% of youth would grade the program a 'B' or higher;

75% of youth will indicate that their desire to read has increased; and,

80% of parents will consider bringing their child back to the program.

Long term results include next grade level advancement of youth ages 6-19, who are at risk of poor academic performance and dropping out. Good Sam expects that youth participating in its programs will immerse themselves in rich learning experiences, awakening their interest in STEM-related career fields and prepare them for a future in a technologically advanced workforce.

Evaluation Plan:

Camp Good Sam is evaluated through the analysis of quantitative data, such as surveys and risk factor inventories, and qualitative data, such as anecdotes.

Evidence-based tools, such as Search Institute's Developmental Asset Profile and the Strengths and Difficulties Questionnaire, are used to measure social-emotional and developmental growth, and help identify risk and protective factors, and developmental assets in youth. Data collected is then recorded in the agency's Efforts to Outcomes (ETO) data management system for monitoring and reporting.

The agency's commitment to providing high quality services is evidenced in its continuous quality improvement cycle. Led by the Program Quality Improvement (PQI) Manager, all programs within the organization are assessed annually according to the following cycle: Plan, Train and Implement, Reflect and Act, and Assess. Activities included in the continuous quality improvement cycle include the development of program work plans and projected performance benchmarks each year, monthly data and performance reviews with key personnel, issuing corrective action plans if needed, and conducting an annual SWOT program assessment (compared to program model or industry standards).

Plans to sustain project beyond the term of this request:

Good Sam's long-standing commitment to serving communities in need with high quality services has led to the the cultivation of consistent and recurring support over the years. In addition to the continuous support of individual donors, foundations, corporations and the City of San Antonio, Development staff continue to research and identify additional private and governmental funding sources to sustain its programs. The agency is aware of the generosity of the corporate community in San Antonio and surrounding areas, and will explore how to further increase awareness of our community's needs to cultivate additional funding streams, with the assistance of an exceptional board of directors and staff. Maintaining existing donor relationships through the communication of program success, but also seeking out new relationships with the help of the board, are critical to sustaining programs long-term.

Children Impacted:

How many unduplicated children will the TOTAL PROJECT INITIATIVE impact?	How many unduplicated children will NFF REQUESTED FUNDS impact?
350	350

Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.

A. Population Served Age		B. Population Served Ethnicity	
Infants (0-5)	0%	African American	6%
Children (6-13)	81%	Asian American	2%
Young Adults (14-18)	19%	Caucasian	1%
TOTAL:	100%	Hispanic/Latino	90%
		Native American	0%
		Other and Define	1%
		TOTAL:	100%

City Council District for Which Children are Being Served:

District5

Line item Budget:

Line Item Description	Total Project Funds Allocation	Najim Funds Allocation
Salaries	\$100,401	\$35,000
FICA	\$7,681	\$3,000
Workers Compensation	\$268	\$0
Long-Term Disability	\$347	\$0
Health Insurance	\$4,942	\$2,000
Retirement	\$429	\$0
Office Supplies	\$1,614	\$0
Janitorial/Housekeeping Supplies	\$1,248	\$0
Program Supplies	\$5,791	\$5,791
Food Supplies	\$1,991	\$800
Outreach & Recruitment	\$99	\$0
Basic Telephone	\$741	\$0
Mobile Phones	\$600	\$300

Postage	\$12	\$0
Shipping/Freight	\$6	\$0
Fees for Services	\$1,121	\$600
Janitorial Fees	\$3,036	\$1,300
Pest Control	\$141	\$0
Client Database	\$511	\$300
Donor Database	\$197	\$0
IT Technical Support Fees	\$780	\$400
HRIS Database	\$547	\$0
Staff Training	\$2,611	\$1,500
Security & Fire	\$697	\$0
General Liability Insurance	\$2,303	\$1,300
Bldg. Maintenance & Repairs	\$386	\$100
Utilities	\$5,462	\$2,000
Waste Management	\$549	\$0
Equipment Maintenance & Repairs	\$356	\$100
Lease Payments	\$2,250	\$0
Printing & Duplication	\$51	\$0
Advertising & Marketing	\$55	\$0
Out of Town Travel	\$4,500	\$1,500
Conference Registration	\$2,340	\$1,000
Group Activities & Field Trips	\$1,556	\$1,009
Client Assistance (Non-Food)	\$4,043	\$1,500
Drug Tests & Physicals	\$80	\$0
Staff Uniforms	\$1,083	\$500
Client Assistance In-Kind	\$175	\$0
Administrative Expense	\$11,141	\$0
CEO Expense	\$11,009	\$0
Buildings & Grounds	\$8,183	\$0
Employee Life Insurance Benefit	\$54	\$0
TOTAL:	\$191,387	\$60,000

OTHER FUNDING RESOURCES

For Project being Requested: Funding sources and amounts, pending and committed.

PROJECT - PENDING

Funder Name	Amount Requested
Valero Energy Foundation	\$25,000
Saint Susie Charitable Foundation	\$15,000
Elizabeth Hugh Coates Charitable Foundation	\$2,0000
TOTAL:	\$60,000

PROJECT - COMMITTED	
Funder Name	Amount Requested
Edouard Foundation	\$10,000
The Greehey Family Foundation	\$15,000
Christ Episcopal Church	\$3,000
The Green Door Thrift Shop	\$2,500
United Way	\$49,223
TOTAL:	\$79,723

Other funding sources and amounts, pending and committed not specific to this request.

ALL OTHER ORGANIZATION REQUESTS - PENDING	
Funder Name	Amount Requested
The Perry and Ruby Stevens Charitable Foundation	\$95,000
Rackspace Foundation	\$95,155
Shield-Ayres Foundation	\$10,000
The Circle Bar Foundation	\$10,000
The Alfred S. Gage Foundation	\$2,500
TOTAL:	\$212,655

ALL OTHER ORGANIZATION REQUESTS - COMMITTED	
Funder Name	Amount Requested
The City of San Antonio	\$240,444
United Way	\$206,829
The Episcopal Diocese of West Texas	\$150,000
H.E. Butt Family Foundation	\$75,000
Valero Benefit For Children	\$40,000
The San Antonio Area Foundation	\$25,000
Farm Bureau Bank	\$20,000
St. Mark's Episcopal Church	\$15,000
The Carl C. & Marie Jo Anderson Charitable Foundation	\$15,000
The Texas Cavaliers Charitable Foundation	\$5,000
TOTAL:	\$792,273

BOARD OF DIRECTORS

What percentage of your board contributes financially to the organization?
100%

If Board giving is not at 100%, please explain why?
N/A

How are board members expected to participate in your organization?

Board members are expected to attend at least 80% of meetings, held 6 times per year for 1.5 hours. They also participate with at least one committee: Development, Finance, Governance, Programs, Ad Hoc Technology, or Ad Hoc Strategic Planning. Committees meet 5-6 times per year for about 1.5 hours. Board members must attend a half-day Board Engagement Day, consisting of a service project on our main campus, to promote good board relations and give back to the community. Every other year or so, a Board Retreat of a half-day or longer is held to assess strategic direction. Board members must also attend at least one program event annually.

Financially, each member is asked to make at least one personal contribution, with a suggested annual amount of \$500. Board members are also expected to identify funding prospects and solicit gifts to contribute to the organization's fundraising efforts.

LIST OF BOARD DIRECTORS

Name & Office Held	Corporate Affiliation
Mr. The Rev. Michael D. Chalk - Chair	Retired
Mr. Gavin Gallagher - Vice Chair	HEB
Mr. William Hileman - Treasurer	Farm Bureau Bank
Mr. Pamela Matthews - Secretary	USAA
Ms. Mallory Ahl	Frost Bank
Ms. Kelly Majors Anderson	Southwest Research Institute
Ms. Meredith Brewer	Bennett and Straus
Mr. Hector Caldera	Caldera Training Seminars
Ms. Kate Dawson	Cavender Auto Family
Ms. Jenniann Col?n	Valero Energy Corporation
Ms. Courtney Duphorne	RBC Wealth Management
Mr. Gerardo Flota	Chesney Morales Partners
Ms. Ana Maria Garza Cortez	CentroMed
Dr. Brooks Hagee	Northeast Pediatric Associates
Mr. Lennie Irvin	San Antonio College
Mr. Blair Labatt	Vesta Systems
Mr. Stacy Locke	Pioneer Energy Services
Mr. Curt Mowen	Retired
Mr. Brandon Raney	BC Lynd Hospitality, LLC
The Rt. Rev. David Reed	Episcopal Diocese of West Texas
Mr. Mark Trexler	NuStar Energy

Signature

William Bailey