

FUNDING APPLICATION

GENERAL INFORMATION

Organization Information

Legal Name: Camp Aranzazu, Inc.		Federal Tax ID#: 74-3032285		501(c)(3) Public Charity 509 (a)(1)	
Address: 5420 Loop 1781		City: Rockport		State: TX	
				Zip Code: 78382	
Website: www.camparanzazu.org		Fax: (361) 727-0800		United Way Funded: No	

Fiscal Year:
January 01 to December 31

Head Of Organization

Name: Virginia Ballard		Title: President	
E-Mail Address: vballard@camparanzazu.org		Phone: (281) 667-6881	

Application Contact

Name: Kate Plouvier		Title: Development Director		E-Mail Address: katep@camparanzazu.org		Phone: (281) 667-1881	
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Previous Najim Funding

Year	Funding \$
2016	\$25,000
2017	\$25,000
2018	\$50,000
2019	\$37,500
2020	\$20,000
Total	\$157,500

Has the organization applied to the Najim Charitable Foundation in the past and been declined?
 Yes
 2014 - \$21,200; 2015 - \$25,000; March 2020 - \$50,000

Grant Amount Requested \$:	Total Project Budget \$:	Organization's Annual budget \$:
\$35,000	\$465,050	\$1,814,300

Mission Statement:
 Camp Aranzazu is dedicated to enriching the lives of children and adults with chronic illnesses and special needs by providing unique camping, environmental education, and retreat experiences.

PROJECT INFORMATION

Program / Project Title:
 To support underwriting the cost of camp for 42 San Antonio-area campers and to offset loss of camp fee and philanthropic revenue.

PROJECT TIMELINE**Start Date****End Date**

01/01/2021

12/31/2021

Harvey E. Najim Charitable Foundation Priorities:

Disabilities/Special Needs

Program / Project Description:

Camp Aranzazu has served more than 27,500 children and adults with special needs and chronic illnesses, along with their support staff, since opening our doors in 2006. We are eager to host camp this year and are confident in our ability to do so safely. As always, we will underwrite up to two-thirds of the cost so that financial barriers do not prevent anyone from enjoying our unique form of therapeutic recreation. Camp Aranzazu is a host facility that provides meals and lodging; customizes each camping experience to meet our partners' goals; and facilitates activities under the guidance of our Certified Recreational Therapy Specialists. We also will continue offering "Aranzazu-to-You" (camp-to-go), family camps, online activities, and adaptive sailing--all programs launched last year to serve the campers too vulnerable to attend traditional camp sessions. In total, we hope to serve approximately 1,000 campers this year, or 60% of the number we would host in a typical year.

Our work is more important than ever. Because of the pandemic, the social and emotional needs of children and young adults are not being met. Many children have only recently returned to school. Opportunities to participate in sports remain almost non-existent. Many museums, parks and zoos are only open on a limited basis. For those with special needs and chronic illnesses, whose options were limited before the pandemic, the pandemic has created even more isolation.

Thankfully, Camp Aranzazu provides a unique and an amazingly effective vehicle for addressing these social and emotional needs. Spending time with others who face similar challenges provides those whom we serve with a much-needed sense of belonging. Our activity leaders serve as role models who encourage and support campers as they try new activities and have new experiences. Campers gain independence when they spend time away from home and their usual caregivers. Says Luke, a young cancer survivor, "Camp Aranzazu lets all people, no matter their ability, know what joy is."

Furthermore, research commissioned by the American Camp Association (ACA), the accreditation body for summer camps and youth development, shows that camp offers a unique opportunity for growth due to the opportunities for self-challenge within in a safe and supportive environment. These benefits appear to far outlast the brief period of time at camp. Ultimately, camp helps create thriving adults who have a strong sense of identity, are better at teamwork, and have good interpersonal skills.

We respectfully request a grant of \$35,000 from the Harvey E. Najim Charitable Foundation to underwrite the cost of our October camp serving families from Be an Angel and to offset an expected loss of revenue. About half of the Foundation's gift will underwrite a unique respite weekend for San Antonio-area families with a child facing multiple disabilities or profound deafness. The remainder will help us to offset the loss of camper fee and philanthropy revenue. The need to run our facilities as normal contrasts sharply with the capacity limits outlined in the ACA's coronavirus mitigation guidelines. We also are cautious about our fundraising success in light of the turbulent economy and uncertain time frame for reopening. An operations gift will help us maintain our extensive facility and retain our highly-trained and very dedicated staff. Looking ahead, an operations gift will help us continue to serve some of Texas' most vulnerable children and adults - the special populations who have had even fewer opportunities to connect with others, enjoy nature, and learn new skills the past year.

Evaluation Plan:

At the end of each camping session, partner staff and campers complete an online survey to identify the effectiveness of our programs, popularity of different activities, and satisfaction with facilities, services and staff. We also ask our stakeholders to suggest areas of improvement.

The relationships our program team members build with partners provide us with extensive opportunities to discuss and evaluate our programs each year. As part of our efforts to continuously improve, our staff uses the surveys to guide debrief sessions throughout the off-season. Each debrief session provides insight into how our staff can better serve our partners and gives further opportunities to collaborate with partner staff.

Plans to sustain project beyond the term of this request:

Camp Aranzazu is sustained through a wide array of funding sources including, but not limited to, Individual Donations 9%, Corporate 1%, Foundations 35%, Special Events 27%, Program Fees 27%, and miscellaneous income 1%. We are especially excited to continue "Holiday Bells & Shells" for a fourth year; this year's event will take place on November 17-18, 2021, at the Argyle and the San Antonio Gun Club.

Children Impacted:

How many unduplicated children will the TOTAL PROJECT INITIATIVE impact?	How many unduplicated children will NCF REQUESTED FUNDS impact?
1,000	42

Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.

A. Population Served Age		B. Population Served Ethnicity	
Infants (0-5)	2%	African American	8%
Children (6-13)	56%	Asian American	3%
Young Adults (14-18)	42%	Caucasian	34%
TOTAL:	100%	Hispanic/Latino	47%
		Native American	0%
		Other and Define	8%
		TOTAL:	100%

City Council District for Which Children are Being Served:

District1, District2, District3, District4, District5, District6, District7, District8, District9, District10

Line item Budget:

Line Item Description	Total Project Funds Allocation	Najim Funds Allocation
Camp Brainstorm (85 campers from the Epilepsy Foundation of Central and South Texas staying June 21-25)	\$63,750	\$0
Eva's Heroes virtual camp (20 adult campers June 28 - July 2)	\$1,500	\$0
Camp Be An Angel (42 campers from Be an Angel staying October 8 - 10)	\$18,900	\$18,900
Operations gift to offset loss of camp fee and philanthropic revenue	\$380,900	\$16,100
TOTAL:	\$465,050	\$35,000

OTHER FUNDING RESOURCES

For Project being Requested: Funding sources and amounts, pending and committed.

PROJECT - PENDING

Funder Name	Amount Requested
Marcia & Otto Koehler Foundation	\$5,000
Shield-Ayres Foundation	\$10,000
TOTAL:	\$15,000

PROJECT - COMMITTED

Funder Name	Amount Requested
Amy Shelton McNutt Foundation	\$3,000
Special Event Revenue	\$32,500
TOTAL:	\$35,500

Other funding sources and amounts, pending and committed not specific to this request.

ALL OTHER ORGANIZATION REQUESTS - PENDING

Funder Name	Amount Requested
HEB Tournament of Champions	\$25,000
Mays Family foundation	\$25,000
McCombs Foundation	\$15,000
The West Endowment	\$15,000
Jack H. & William M. Light Charitable Trust	\$10,000
St. Luke's United Methodist Church	\$10,000
The Fant Foundation	\$5,000
Behmann Brothers Foundation	\$5,000
Albert and Mary Dick Charitable Trust	\$5,000
TOTAL:	\$115,000

ALL OTHER ORGANIZATION REQUESTS - COMMITTED

Funder Name	Amount Requested
Direct Mail, Individual, Corporate	\$55,333
The Hamill Foundation	\$100,000
Ed Rachal Foundation	\$50,000
The Brown Foundation	\$30,000
Wayne Duddleston Foundation	\$30,000
Memorial Drive Presbyterian Church	\$18,000
FedEx Ground	\$10,000
The Gil & Dody Weaver Foundation	\$3,000
The John M. O'Quinn Foundation	\$2,500
TOTAL:	\$298,833

BOARD OF DIRECTORS

What percentage of your board contributes financially to the organization?

100%

If Board giving is not at 100%, please explain why?

N/A

How are board members expected to participate in your organization?

In addition to supporting the organization financially, our board members serve on committees, attend events, and help us network with new camping partners and donors. We currently have three board members and two advisory board members from San Antonio.

LIST OF BOARD DIRECTORS

Name & Office Held	Corporate Affiliation
Keith Little, Chair	Cheniere Energy, Retired
Fields Alexander, Vice-Chair	Beck Redden
Daryl Allen	UBS
Traci McLester Arellano	Frost Bank
Casey Cullen	Cullen Law Firm
Blake Finger	Hazel Smyth Jewelry
Tom Forney, Founder	Forney Construction
John Guill	Cadence Bank
Bobby Hatcher, Treasurer	Avalon Advisors
Hunter Hawkins	Marsh Wortham
Denise Hazen	Aspire Accessories
Jeff Panknin	Driscoll Children's Hospital
Bryan Phillips, Secretary	Ytterberg Deery Knull
Joanne Taylor	PDR Corp., Retired
Greg Watson	McNair Interests

Signature

Kathryn R. Plouvier