

# FUNDING APPLICATION

## GENERAL INFORMATION

### Organization Information

<b>Legal Name:</b> San Antonio Metropolitan Ministry, Inc. (SAMMinistries)		<b>Federal Tax ID#:</b> 74-2285793	<b>501(c)(3) Public Charity</b> 509 (a)(1)	
<b>Address:</b> 1919 NW Loop 410, Suite 100	<b>City:</b> San Antonio	<b>State:</b> TX	<b>Zip Code:</b> 78213-2325	
<b>Website:</b> www.samm.org		<b>Fax:</b> (210) 321-5621		<b>United Way Funded:</b> Yes

**Fiscal Year:**  
October 01 to September 30

### Head Of Organization

<b>Name:</b> Navarra R. Williams	<b>Title:</b> President and CEO
<b>E-Mail Address:</b> nwilliams@samm.org	<b>Phone:</b> (210) 321-5631

### Application Contact

<b>Name:</b> Nikisha J. Baker	<b>Title:</b> Chief Development Officer	<b>E-Mail Address:</b> nbaker@samm.org	<b>Phone:</b> (210) 321-5631
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### Previous Najim Funding

Year	Funding \$
2007	\$200,940
2008	\$250,000
2009	\$500,000
2011	\$200,000
2012	\$200,000
2013	\$200,000
2014	\$150,000
2015	\$150,000
2016	\$200,000
2017	\$250,000
2018	\$300,000
2019	\$175,000
<b>Total</b>	<b>\$2,775,940</b>

**Has the organization applied to the Najim Family Foundation in the past and been declined?**  
No

<b>Grant Amount Requested \$:</b>	<b>Total Project Budget \$:</b>	<b>Organization's Annual budget \$:</b>
\$175,000	\$1,565,618	\$9,876,729

**Mission Statement:**

SAMMinistries' mission is to help the homeless and those at risk of becoming homeless attain self-sufficiency by offering shelter, housing, and services. SAMMinistries also provides volunteers with opportunities to serve.

**PROJECT INFORMATION**

**Program / Project Title:**

To support the Transitional Living and Learning Center including housing, operating expenses, youth activities, youth education and child care.

**PROJECT TIMELINE**

<b>Start Date</b>	<b>End Date</b>
08/01/2020	06/30/2021

**Harvey E. Najim Family Foundation Priorities:**

Food, Shelter and Clothing

**Program / Project Description:**

**NEEDS STATEMENT**

Homelessness is a devastating condition that is traumatic for children. The experience can result in "toxic stress" that triggers a range of harmful biochemical impacts on a developing child [American Public Health Association]. Not only do children experience an increased rate of emotional and behavioral problems [The National Center on Family Homelessness]; increased illnesses, lower academic performance, and an increased likelihood of suffering abuse and neglect [National Child Traumatic Stress Network]; but they also experience long-term health, social, and behavioral problems as adults [Adverse Childhood Experiences Study, CDC]. While trauma is not isolated to those experiencing homelessness, the likelihood is great that children at SAMMinistries' Transitional Living and Learning Center have experienced multiple traumatic events, not the least of which is the loss of their home. They are in danger of continuing the cycle of poverty and homelessness and having an untimely death--unless we are able to effectively intervene. Dr. Robert Block, former president of the American Academy of Pediatrics, says that failing to address adverse childhood experiences is the greatest public health threat we are facing today. All of this is further complicated by the COVID-19 pandemic and the resulting financial crisis, both of which add additional trauma that children are enduring.

**PROJECT DETAILS**

The Transitional Living and Learning Center (TLLC) is home to 40 families for up to two years and, typically, 65-68% of the facility's residents are children under the age of 18. In an effort to break the cycle and improve outcomes for these children, the Campaign to End Child Homelessness helps ensure that children living at the facility receive targeted interventions through the following components:

1) Safe, Secure Housing

The most fundamental component of the TLLC is the stability the facility offers. Living with uncertainty can cause children to experience anxiety, which negatively affects their health and development. The TLLC provides structure and routine along with 24-hour staffing/security and a locked campus which affords children a sense of security that allows them to flourish.

2) Education

Education is a key element in breaking the cycle of poverty and homelessness. Early childhood education for youth ages 18 months - 5 years utilizes the Frog Street curriculum and ABCmouse to address goals in the domains of learning; social and emotional development; language and literacy; cognition; and perceptual, motor, and physical development. The Education Intervention Program works with K-12 students and their parents to ensure that they have access to the resources and tools they need to understand and complete subject-area coursework; access school resources; and gain an understanding that grade promotion and graduation are goals that are both necessary and attainable.

### 3) Extra-Curricular Activities

Productive use of out-of-school time is critical for youth development. Quality after-school care is provided to youth ages 5-12 providing time to build basic skills as well as do homework, spend time reading, working on STEM activities, and engaging in both structured and free play. During the summer and other school holidays, youth visit cultural attractions, learn through hands-on activities, take field trips; participate in workshops; visit museums and post-secondary institutions; perform volunteer service; and engage in other fun activities. Physical activity is encouraged through the use of our playgrounds; an ongoing basketball clinic; yoga; dance classes; and impromptu pick-up games.

### 4) Social-Emotional Learning and Counseling

Helping children build resiliency lessens the impact of the trauma they have experienced and provides important skills for emotional control. Individual and family counseling; psycho-educational classes; wellness activities; peer groups; medical and dental care; and workshops are provided. Children learn about responsible decision-making, communication skills, and coping mechanisms. Parents learn about the stages of child development to better nurture their children and establish healthy family dynamics in a safe environment.

## INDIVIDUALS IMPACTED

The TLLC serves low income families who meet the U.S. Department of Housing and Urban Development's definition of "literally homeless" or are fleeing domestic violence. During fiscal year 2019, 71 families (234 individuals) were served; 47% were Hispanic/Latino; 56% of adults reported histories of domestic violence; and 33% of children were identified as victims of crime. Because research consistently demonstrates that abuse and neglect of children, domestic violence, and sexual assault are all largely under-reported, we know these statistics belie the true extent of the trauma and adversity our clients have experienced. With the added economic strain brought about by COVID-19, children and their families will need transitional housing and its system of holistic support services more than ever.

## GOALS/OBJECTIVES

The primary goals for the TLLC are to help families achieve and sustain independent living and to provide a positive environment that allows children to thrive. Objectives for children at the TLLC include:

\*80% of children will move to permanent housing with their families.

\*60% of youth experiencing impairment in behavior or functioning will see improvement as measured by the Ohio Scales.

\*70% of toddlers will show progress in behavior; 50% will show progress in the ability to manage their emotions; 60% will show progress in motor skills; and 80% will show progress in language skills.

\*90% of preschoolers will show progress in behavior; 70% will show progress in the ability to manage their emotions; 80% will show progress in motor skills; and 90% will show progress in language skills.

\*75% of students will exhibit grade-level proficiency in reading and math.

\*90% of students will be promoted to the next grade-level.

\*75% of seniors will graduate from high school.

\*75% of seniors who graduate will pursue post-secondary education.

## Evaluation Plan:

Demographic data for each family are collected and recorded in the Homeless Management Information System (HMIS), a county-wide database used by social service providers to track clients served. Upon exiting the program, clients are asked where they will be living to determine permanent housing outcomes. The Children's Empowerment Advocate administers and analyzes the Ohio Scales data, utilizing it to inform her work and share with funders. The Children's Enrichment Center teachers evaluate and track each child's progress in the different developmental domains. The Education Intervention Program Manager creates Educational Attainment Plans for each child that are updated each grading period. Grades, attendance, and proficiency are tracked in a spreadsheet or database to calculate progress and is used to identify students who may need additional support.

**Plans to sustain project beyond the term of this request:**

SAMMinistries has provided life-changing services to the San Antonio community for 37 years and works diligently to share the impact of its efforts with the community. Thanks to the establishment of strong partnerships, the organization sustains its mission with the support of individuals, private foundations, businesses, congregations, and local, state, and federal government grants. Program revenue is also generated by the Harvey E. Najim Children's Enrichment Center (CEC). The organization's plan is to continue building on the quality foundation established during the first full year of the CEC's operation by meeting the requirements to partner with Family Service to become a Head Start facility (which is currently delayed due to the pandemic) and to start our application for the Texas Rising Star Certification. As a Head Start facility, additional funds would be available to support the operation and, once we are designated as a Texas Rising Star facility, childcare subsidy reimbursement rates would increase.

**Children Impacted:**

<b>How many unduplicated children will the TOTAL PROJECT INITIATIVE impact?</b>	<b>How many unduplicated children will NFF REQUESTED FUNDS impact?</b>
150	80

**Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.**

<b>A. Population Served Age</b>		<b>B. Population Served Ethnicity</b>	
Infants (0-5)	36%	African American	0%
Children (6-13)	50%	Asian American	0%
Young Adults (14-18)	14%	Caucasian	0%
<b>TOTAL:</b>	<b>100%</b>	Hispanic/Latino	58%
		Native American	0%
		Other and Define	42%
		<b>TOTAL:</b>	<b>100%</b>

**City Council District for Which Children are Being Served:**

District1

**Line item Budget:**

<b>Line Item Description</b>	<b>Total Project Funds Allocation</b>	<b>Najim Funds Allocation</b>
Salaries, Taxes, & Benefits (including child care staff)	\$838,294	\$50,000
Client Services (incl. field trips and education supplies)	\$41,648	\$11,000
Contract & Professional Services (incl. tutors)	\$54,099	\$9,000
Small Equipment & Leases	\$30,990	\$8,052

Insurance	\$18,220	\$4,734
Maintenance & Repair	\$73,144	\$19,006
Travel	\$5,964	\$1,550
Utilities & Communication	\$112,670	\$29,276
Security	\$70,078	\$18,209
Vehicle	\$10,671	\$2,773
Resources/Supplies	\$9,816	\$2,551
IT Services	\$72,541	\$18,849
Program Oversight/Administration	\$227,483	\$0
<b>TOTAL:</b>	<b>\$1,565,618</b>	<b>\$175,000</b>

## **OTHER FUNDING RESOURCES**

**For Project being Requested: Funding sources and amounts, pending and committed.**

### **PROJECT - PENDING**

<b>Funder Name</b>	<b>Amount Requested</b>
Individuals, Businesses, Organizations	\$100,000
Baptist Health Foundation	\$136,000
William and Faye Cowden Charitable Foundation	\$15,000
Marcia and Otto Koehler Foundation	\$15,000
Shield-Ayres Foundation	\$10,000
Saint Susie Charitable Foundation	\$10,000
Texas Cavaliers Charitable Foundation	\$6,000
Dixie Starnes Wenger Foundation	\$3,000
<b>TOTAL:</b>	<b>\$295,000</b>

### **PROJECT - COMMITTED**

<b>Funder Name</b>	<b>Amount Requested</b>
U.S. Department of Housing and Urban Development	\$681,948
Valero Energy Foundation	\$180,000
Wade Richmond Foundation	\$100,000
Methodist Healthcare Ministries	\$81,600
Program Income (child care subsidies)	\$56,166
Valero Energy Foundation BFC	\$50,000
Kronkosky Charitable Foundation	\$45,000
Genevieve and Ward Orsinger Foundation	\$34,000
Bank of America	\$25,000
Archdiocese of San Antonio	\$17,000
Dorothy Jean Newton Foundation	\$14,960
The TJX Foundation, Inc.	\$10,000
Broadway Bank	\$5,000

BBVA Foundation	\$4,000
Individuals, Businesses, Organizations, Foundations	\$3,582
<b>TOTAL:</b>	<b>\$1,308,256</b>

**Other funding sources and amounts, pending and committed not specific to this request.**

**ALL OTHER ORGANIZATION REQUESTS - PENDING**

<b>Funder Name</b>	<b>Amount Requested</b>
Individuals, Businesses, Organizations, Foundations	\$200,000
USAA Foundation	\$300,000
HHSC - Community Mental Health Program Grant	\$175,800
The Capital Group Companies Charitable Foundation	\$25,000
Broadway Bank	\$25,000
USAA	\$15,000
Union Pacific Foundation	\$8,978
First Presbyterian Church	\$5,000
Marietta K. Randall Foundation Trust	\$2,423
<b>TOTAL:</b>	<b>\$757,201</b>

**ALL OTHER ORGANIZATION REQUESTS - COMMITTED**

<b>Funder Name</b>	<b>Amount Requested</b>
Government Contracts	\$4,330,535
Individuals, Businesses, Organizations	\$2,306,388
Texas Veterans Commission	\$300,000
Mays Family Foundation	\$66,666
San Antonio Area Foundation Emergency Response Fund	\$50,000
The Capital Group Companies Charitable Foundation	\$27,500
Nationwide	\$25,000
Texas Cavaliers Charitable Foundation	\$20,000
Nationwide Foundation	\$15,000
Kilpatrick Memorial Trust	\$10,000
St. Luke's Lutheran Health Ministries	\$2,115
<b>TOTAL:</b>	<b>\$7,153,204</b>

**BOARD OF DIRECTORS**

**What percentage of your board contributes financially to the organization?**  
90%

**If Board giving is not at 100%, please explain why?**  
One of our Board composition requirements is that at least one member of our Board of Directors is homeless or has experienced homelessness. This client representative on our Board is one of the two members who did not make a contribution during fiscal year 2019. The other Board Member had some significant health challenges, but has since recovered and initiated a monthly gift through ACH.

**How are board members expected to participate in your organization?**

SAMMinistries' Board of Directors meets bi-monthly to review the organization's activities and provide strategic guidance. In addition to governance, Board Members support all aspects of the ministry including making financial gifts, providing program oversight, directing strategic planning, participating in volunteer service, soliciting funds, and acting as ambassadors by sharing the agency's mission and work with members of the community.

**LIST OF BOARD DIRECTORS**

<b>Name &amp; Office Held</b>	<b>Corporate Affiliation</b>
William D. Waldrip, Chair	EnCap Flatrock Midstream
Jon M. McDowell, Vice Chair	BKD, LLP
Donald Roy Crews, Treasurer	Community Volunteer
John Prinzing, Secretary	Capital Group
Stephanie A. Wersell, Immediate Past Chair	Valero Energy Corporation
Julian Alanis, Jr.	Nationwide
John M. Albert	Merrill Lynch
Pastor Randall W. Ayres, Jr.	Cross Mountain Church
Juana Maria Casas	Farm Bureau Bank
Katherine David	Strasburger & Price, LLP
Thomas Joseph Keenan	Kahlig Auto Group
Martin Loeber	Valero Energy Corporation
Michael Nance	Catholic Life Insurance
Pastor Danny Michael Panter, Jr.	First Baptist Church of San Antonio
Kenneth R. Raymie	Generations Federal Credit Union
Peter F. Rockwood	RMD, LLC
Rick H. Rosenblum	Attorney
Juanita Sepulveda	PTSD Foundation of America - S.A.
Scott Van Stewart	SWBC Mortgage Corporation
Patricia P. Stout	Alamo Travel Group
Navarra R. Williams	SAMMinistries

**Signature**

Navarra R. Williams