

FUNDING APPLICATION

GENERAL INFORMATION

Organization Information

Legal Name: Girl Scouts of Southwest Texas		Federal Tax ID#: 74-1109759		501(c)(3) Public Charity 509 (a)(1)	
Address: 811 N Coker Loop		City: San Antonio		State: TX	
				Zip Code: 78216	
Website: www.girlscouts-swtx.org		Fax: (210) 349-2404		United Way Funded: Yes	

Head Of Organization

Name: Angie Salinas		Title: Chief Executive Officer	
E-Mail Address: asalinas@girlscouts-swtx.org		Phone: (210) 349-2404	

Application Contact

Name: Janet Pedrotti		Title: Director of Development		E-Mail Address: jpedrotti@girlscouts-swtx.org		Phone: (210) 349-2404	
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Previous Najim Funding

Year	Funding \$
2012	\$25,000
2013	\$30,000
2014	\$35,000
2015	\$35,000
2016	\$35,000
2017	\$45,000
Total	\$205,000

Has the organization applied to the Najim Family Foundation in the past and been declined?
No

Grant Amount Requested \$: \$51,690	Total Project Budget \$: \$168,892	Organization's Annual budget \$: \$6,497,200
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Mission Statement:
Girl Scouts builds girls of courage, confidence and character, who make the world a better place.

PROJECT INFORMATION

Program / Project Title:
To support the Gamma Sigma Girls & Gamma Sigma Pearls: Taking Action in the Community (program to include Najim Family Foundation patch) and Camp Metro.

Harvey E. Najim Family Foundation Priorities:
Education

Program / Project Description:

Girl Scouts of Southwest Texas (GSSWT) requests the continued support of the Harvey E. Najim Family Foundation to provide focused opportunities for girls, especially those from distressed neighborhoods, to learn to advocate for community causes and Take Action by completing service learning activities through the Gamma Sigma program. Through the support of \$39,750, the Harvey E. Najim Family Foundation will continue to be the premier supporter of the Take Action component of the Gamma Sigma Pearls and Gamma Sigma Girls program in Edgewood, Harlandale, Northside and San Antonio independent school districts. Gamma Sigma focuses on three aspects: college readiness, advocacy and take action. Through the Take Action component, 990 girls will learn important lessons in servant-leadership by coordinating service projects in partnership with local organizations to benefit the community-at-large. Girl Scouts of Southwest Texas is committed to not only equipping girls with the skills needed to become leaders, but also to become philanthropic agents of change for our community.

GSSWT is pleased to announce that as a result of the success of the Gamma Sigma program in the school districts listed above, we will be expanding to IDEA Eastside. This new partnership will allowed us to serve a projected 125 girls.

Special Recognition: Girls will earn a special patch upon completion of their major Take Action project. The patch will state "I Took Action with Gamma Sigma!" and include the Harvey E. Najim Family Foundation logo. The Harvey E. Najim Family Foundation will also continue to be recognized during Gamma Sigma special events and in e-newsletter/social media announcements regarding the Gamma Sigma program.

Expected results: Gamma Sigma is an ongoing program that closes the academic achievement gap by allowing GSSWT to fill a void in all-girl programming in local school districts. The schools served by the Gamma Sigma program experience high rates of truancy, teen pregnancy and youth substance abuse. All of these problems can be attributed to a lack of supervision during out-of-school time. Gamma Sigma has proven to be effective in helping low-income girls graduate from high school by giving them supervised extracurricular activities and a mentor to help them through their journey. Academic Indicators in the Excel Beyond the Bell SA (EBBSA) 2017-2018 Education Success Scorecard show that not only do girls who are participating in Gamma Sigmas have a lower rate of chronic absences, 8% compared to others in the district at 14% they are also receiving higher scores on standardized test and pass rates academically. The scorecard shows that girls in Girl Scouts passed their End-of-Course STAAR Algebra I and English II tests at rates of 89% and 81% compared to their peers not in Girl Scouts who scored 76% on the Alegbra I and 76% on the English II tests. In addition, when taking the PSAT exam, 62% of 11th grade girls participating in Girl Scouts had scores that met college readiness in reading and 38% in math compared to others who scored 29% in reading and 16% in math. More impressively, this data states that 100% of Girl Scouts passed on to the next grade level compared to 97% of others within the district.

Additionally, GSSWT has identified a need to provide quality summer camp to girls receiving services through our partner agencies including, but not limited to, the Battered Women's Shelter, San Antonio Housing Authority, The Children's Shelter, St. PJ's Home, YMCA and Haven for Hope. In working with these partners, GSSWT found these organizations are in need of structured summer activities that provide girls with an opportunity to be off-campus, in a safe all-girl setting, to bring a sense of normalcy to their situation by having the chance to learn and grow in a fun environment. Camp Metro at the West Side Girl Scout Leadership Center provides an opportunity for campers to explore skills and interests in a variety of thematic areas such as community service, cultural arts, healthy living, STEM and environmental awareness. Support of this project in the amount of \$5,250 will provide 30 camper spots to be utilized over the 8-week season. Funding will provide week-long camp activities, meals and Girl Scout membership.

Expected results: Camp Metro helps close the achievement gap by preventing loss of knowledge over the summer with supplementary education. On average, students not enrolled in summer programs lose 2.6 months of math and 2 months of reading skills over the summer break.

Evaluation Plan:

GSSWT uses quantitative pre- and post-surveys (that are first approved by district administration) to measure leadership outcomes identified by the national Girl Scout Research Institute. These nationally defined outcomes are measured for all GSSWT programming, including Camp Metro and Gamma Sigma: a strong sense of self, positive values, seeking challenges, fostering healthy relationships and taking action to make the world a better place. GSSWT utilizes resources made available by Girl Scouts of the USA staff to produce surveys to specifically evaluate the outcomes of the Girl Scout Leadership Experience. Clients are also asked to provide qualitative evaluations of programs and services. Additionally, GSSWT tracks the number of service hours completed by the participants and each participant's attendance and activity completions are tracking by chapter advisers and Girl Scout staff members.

Plans to sustain project beyond the term of this request:

GSSWT continually seeks individual, foundation and corporate support to provide quality Girl Scout programming to an increased number of girls.

Children Impacted:

How many unduplicated children will the TOTAL PROJECT INITIATIVE impact?	How many unduplicated children will NFF REQUESTED FUNDS impact?
2,650	1,880

Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.

A. Population Served Age		B. Population Served Ethnicity	
Infants (0-5)	0%	African American	5%
Children (6-13)	13%	Asian American	0%
Young Adults (14-18)	87%	Caucasian	2%
TOTAL:	100%	Hispanic/Latino	93%
		Native American	0%
		Other and Define	0%
		TOTAL:	100%

City Council District for Which Children are Being Served:

District1, District2, District3, District4, District5, District6, District7

Line item Budget:

Line Item Description	Total Project Funds Allocation	Najim Funds Allocation
Gamma Sigma: Food & Beverages	\$5,503	\$0
Gamma Sigma: Office Supplies	\$1,155	\$0
Gamma Sigma:Program Supplies	\$46,249	\$19,740
Gamma Sigma: Incentives	\$700	\$0
Gamma Sigma: Transportation	\$1,850	\$0
Gamma Sigma: Assistance	\$51,850	\$20,000
Gamma Sigma: Personnel	\$49,635	\$0
Gamma Sigma: Program Expansion	\$6,700	\$6,700

Camp Metro: Camp registration fees, camp activities and meals, \$150 per girl (NFF funds 30 camper spots out of 166 budgeted.)	\$4,500	\$4,500
Camp Metro: Girl Scout membership, \$25 per girl (NFF funds 30 girl memberships out of 166 budgeted.)	\$750	\$750
TOTAL:	\$168,892	\$51,690

OTHER FUNDING RESOURCES

For Project being Requested: Funding sources and amounts, pending and committed.

PROJECT - PENDING

Funder Name	Amount Requested
SAISD (Gamma Sigma)	\$8,000
NISD (Gamma Sigma)	\$10,000
Southwest ISD (Gamma Sigma)	\$3,500
TOTAL:	\$21,500

PROJECT - COMMITTED

Funder Name	Amount Requested
San Antonio Area Fdn (Gamma Sigma Pearls)	\$30,000
TOTAL:	\$30,000

Other funding sources and amounts, pending and committed not specific to this request.

ALL OTHER ORGANIZATION REQUESTS - PENDING

Funder Name	Amount Requested
Bank of America Neighborhood Builders	\$200,000
Valero Benefit for Children	\$60,000
Bank of America	\$30,000
Broadway Bank (Cowden Foundation)	\$20,000
San Antonio Women's Chamber	\$10,000
Toyota Motor Manufacturing Texas (2nd application)	\$5,000
Union Pacific	\$5,000
Shield Ayres Foundation	\$10,000
TOTAL:	\$340,000

ALL OTHER ORGANIZATION REQUESTS - COMMITTED

Funder Name	Amount Requested
Anonymous Donor	\$100,000
Texas A&M San Antonio	\$35,000
CPS Energy	\$35,000
H-E-B	\$35,000
Shining Star ENERGY	\$35,000

The Tobin Endowment	\$35,000
Wells Fargo	\$35,000
San Antonio Area Foundation (Annual Responsive Grant)	\$25,000
Capital Group	\$22,200
The Ewing Halsell Foundation	\$5,000
Toyota Motor Manufacturing Texas	\$5,000
Valero Energy Foundaiton	\$35,000
TOTAL:	\$402,200

BOARD OF DIRECTORS

What percentage of your board contributes financially to the organization?

100%

If Board giving is not at 100%, please explain why?

GSSWT has 100% board participation financially.

How are board members expected to participate in your organization?

Board members are expected to attend board meetings, make individual financial contributions, identify potential individual donors, serve on board sub-committees, assist with securing sponsorship for events and participate in girl events.

LIST OF BOARD DIRECTORS

Name & Office Held	Corporate Affiliation
Jeannie Frazier & Chair	Aventine Hill
Dr. Gretcha Flinn & 1st Vice Chair	H-E-B
Mary Henrich & 2nd Vice Chair	Attorney at Law
Jelynn LeBlanc Burley & Secretary	The Center for Health Care Services
Annie Uribe Turner & Treasurer	Wells Fargo Bank
Mary Rose Brown & Board Member	NuStar Energy
Deena Clausen & Board Member	EY
Carino Cortez & Board Member	The Familia Cortez Restuarants
Ramon Flores & Board Member	Port San Antonio
Monica Gonzalez & Board Member	Valero Energy Corporation
Roger Graham & Board Member	UBS Financial Services
Teri Grubb & Board Member	South Texas Money Management
Gwendolyn Wilber Jaramillo & Board Member	Foley Hoag LLP
Dr. Arcelia Johnson-Fannin & Board Member	Retired, UIW Feik School of Pharmacy
Terri Ketterer & Board Member	The Capital Group Companies
Wendy Kowalik & Board Member	Predico Partners
Lori Johnson Leal & Board Member	CPS Energy
Jessica Mobley & Board Member	USAA
Dr. Sarah Nelson-Baray & Board Member	Pre-K for SA
Maritza Rodriguez & Board Member	IBC Bank

Jay Uribe & Board Member	Mobius Parnters
Teri Wenglein & Board Member	Community, Marketing & Fundraising Volunteer
PROJECT TIMELINE	
Start Date	End Date
10/01/2018	09/30/2019