

FUNDING APPLICATION

GENERAL INFORMATION

Organization Information

Legal Name: San Antonio Food Bank, Inc.		Federal Tax ID#: 74-2122979		501(c)(3) Public Charity 509 (a)(1)	
Address: 5200 Enrique M. Barrera Parkway		City: San Antonio		State: TX	
				Zip Code: 78227-2209	
Website: https://safoodbank.org/		Fax: (210) 337-3663		United Way Funded: Yes	

Head Of Organization

Name: Eric Cooper		Title: President & CEO	
E-Mail Address: ecooper@safoodbank.org		Phone: (210) 431-8302	

Application Contact

Name: Wayne Griffin		Title: Grants Manager		E-Mail Address: wgriffin@safoodbank.org		Phone: (210) 431-8483	
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Previous Najim Funding

Year	Funding \$
2007	\$50,000
2008	\$60,000
2010	\$50,000
2011	\$100,000
2012	\$100,000
2014	\$100,000
2015	\$101,000
2016	\$150,000
2017	\$150,000
2018	\$175,000
Total	\$1,036,000

Has the organization applied to the Najim Family Foundation in the past and been declined?

No

Grant Amount Requested \$:	Total Project Budget \$:	Organization's Annual budget \$:
\$175,000	\$1,486,787	\$23,909,243

Mission Statement:

The mission of the San Antonio Food Bank is to fight hunger in Southwest Texas through food distribution, programs, education, and advocacy.

PROJECT INFORMATION

Program / Project Title:

To support the Childhood Hunger Initiative, including the Kids Cafe, Backpack Program, Summer Food Service Program, and Emergency Assistance Program for at-risk children.

PROJECT TIMELINE

Start Date	End Date
07/01/2019	06/30/2020

Harvey E. Najim Family Foundation Priorities:

Food, Shelter and Clothing

Program / Project Description:

In its more than 38 years of service, the San Antonio Food Bank has never served more individuals in need than it did in the entirety of fiscal year 2018. In FY18, the Food Bank distributed more than 65 million pounds of emergency food to 58,000 people each week throughout the year. The Food Bank's service area is home to a food insecurity rate of 12.9% (306,310 individuals), with some of the counties in the service area hosting very high poverty rates. Kerr County, for example, maintains a food insecurity rate of 16% (8,000 people), as compared to the state of Texas, which has a 17% rate (4,578,670 individuals). The childhood food insecurity rate in Texas is 25.6% (1,821,820 children), and in Bexar County that percentage is only slightly lower than the average in Texas, reaching 23.4% overall (111,390 children), and in the San Antonio Food Bank's service area that percentage is also a critical 23.4% (145,040 children). It is important to be aware that reaching children with positive nutritional messages and helping them to cultivate healthy eating habits before they enter high school significantly improves these children's chances of being healthy and active and sustaining their health throughout their lives, while also avoiding chronic disease.

The San Antonio Food Bank's Childhood Hunger Initiative is made up of four separate but deeply connected strategies that are focused on the eradication of childhood hunger in the Food Bank's service area. The Initiative includes a Kids Cafe Program, a Backpack Program, a Summer Meals Program, and an emergency food assistance component specific to children. These programs are designed to address the needs of children living in poverty and food insecurity, and to ensure that these children are able to achieve the same physical and mental development goals as those who live in more stable families.

The Kids Cafe Program serves 40 after-school programs with meals for food insecure school-aged children who qualify for public assistance. Each of the after-school feeding sites, which operate between August and May of each year, provides one hot meal per week day, and also offers a safe place for children to receive homework assistance and to interact with their peers. In fiscal year 2018 (July 1, 2017 - June 30, 2018), the Food Bank's Kids Cafe Program served 177,778 hot meals and 117,253 nutritional snacks to 7,082 children at 40 feeding sites.

When school ends in May, low-income children participating in the National School Lunch Program lose their access to regular daily school lunches and breakfasts, as well as their after-school meal assistance via the Kids Cafe Program. This is why the Summer Meals Program is a central piece of the Childhood Hunger Initiative. Summer Meals confronts childhood hunger by serving hot meals from the first day of summer to the last. The Summer Meals Program is part of a partnership between the San Antonio Food Bank and the U.S. Department of Agriculture and it is the largest entity in the city to serve free meals all summer long. In the summer of 2018, the Summer Meals program served 29,791 breakfasts, 113,770 lunches, and 75,453 nutritious snacks at 109 different locations.

The Food Bank's Backpack Program targets children who are likely to experience food insecurity during their weekends, holiday vacations, or in extraordinary situations such as homelessness. In essence, it fills in the gaps left by the Kids Cafe Program and the Summer Meals Program. The Backpack Program provides children with food packs that are filled with nutritious and meal-ready foods, assembled by volunteers and delivered by partner sites. In FY18, the Food Bank's Backpack Program provided 36,464 food packs to 19,318 unduplicated children.

With funding support, the Food Bank is also seeking to continue implementing Farm Fresh Fridays through the New Braunfels Food Bank. Farm Fresh Fridays, a supplemental component of the Backpack program, focuses exclusively on providing 20 pounds of fresh, highly desired produce to each child to be consumed during the weekend with their family. The continued expansion of this program will enable the New Braunfels Food Bank to target the population of food insecure children who are being underserved in Comal and Guadalupe Counties, home to a combined child food insecurity rate of 22.15% (14,130 children). Through a partnership with the Independent School Districts of Comal, New Braunfels, and Seguin, this food will be provided to children living in areas of particularly high need where poverty is greatest, and access to fresh food is often difficult or altogether inaccessible.

The final component of the Childhood Hunger Initiative is the on-going food distribution effort via the Food Bank's Partner Agency Network. Families in need access the more than 530 agencies in the network for emergency food assistance every day, resulting in nutritious food for approximately 78,600 unduplicated children annually. By emphasizing programs which seek to meet the needs of hungry children, it is the goal of the San Antonio Food Bank to break the cycle of food insecurity before a child becomes an adult. A \$175,000 grant from the Najim Family Foundation will allow the Food Bank to provide approximately 593,380 meals to more than 37,800 children through the Childhood Hunger Initiative.

Evaluation Plan:

The San Antonio Food Bank evaluates the Childhood Hunger Initiative by using data collected from monthly meal counts, sign-in sheets, inventory reports, and regular routing visits to participating feeding sites. These measures are taken to determine the efficiency of the programs and to make any necessary adjustments or improvements as needed. The San Antonio Food Bank also uses reports from specific programs. These program-specific reports collect data such as the number of unduplicated children served per site, the number of meals served, and the number of food packs distributed. Additionally, the poundage of food distribution is monitored closely with partner agencies operating in areas sustaining high childhood poverty rates (e.g. census tracks and zip codes).

Plans to sustain project beyond the term of this request:

The Childhood Hunger Initiative has been firmly in place at the San Antonio Food Bank for more than fifteen years now. Each year, the need expands slightly and the Food Bank is constantly thinking of new and efficient ways to fill this increasing meal gap for children and their families. Through its multitude of fundraising activities including its Individual and Corporate Giving programs, its Government Grants and Contracts relationships, and its strong relationship with Private and Family Foundations such as the Najim Family Foundation, the San Antonio Food Bank plans to continue the development of the Childhood Hunger Initiative until San Antonio children no longer need it.

Children Impacted:

How many unduplicated children will the TOTAL PROJECT INITIATIVE impact?	How many unduplicated children will NFF REQUESTED FUNDS impact?
78,600	37,810

Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.

A. Population Served Age		B. Population Served Ethnicity	
Infants (0-5)	29%	African American	15%
Children (6-13)	71%	Asian American	1%
Young Adults (14-18)	0%	Caucasian	21%
TOTAL:	100%	Hispanic/Latino	56%
		Native American	1%
		Other and Define	6%
		TOTAL:	100%

City Council District for Which Children are Being Served:

District1, District2, District3, District4, District5, District6, District7, District8, District9, District10

Line item Budget:

Line Item Description	Total Project Funds Allocation	Najim Funds Allocation
Salaries	\$386,254	\$0
PR Tax and Fringe	\$45,215	\$0
Professional Fees	\$2,000	\$0
Supply Expense	\$84,556	\$0
Food	\$913,912	\$175,000
Telephone/Internet	\$1,400	\$0
Occupancy Expense	\$12,000	\$0
Equip Rental/Maintenance	\$28,500	\$0
Printing/Pub/Marketing	\$750	\$0
Dues	\$1,000	\$0
Transportation/Mileage	\$6,700	\$0
Insurance	\$4,500	\$0
TOTAL:	\$1,486,787	\$175,000

OTHER FUNDING RESOURCES**For Project being Requested: Funding sources and amounts, pending and committed.****PROJECT - PENDING**

Funder Name	Amount Requested
Morgan Stanley	\$50,000
Enterprise	\$50,000
Cowden Charitable Foundation	\$10,000
Ford Motor Company	\$5,000
Marietta Randall Foundation	\$5,000
Nordstrom Cares	\$5,000
TOTAL:	\$125,000

PROJECT - COMMITTED

Funder Name	Amount Requested
Valero Energy Foundation	\$50,000
Charity Ball Association	\$50,000
Caterpillar	\$28,693
Brinker International	\$22,500
Red Nose Day	\$10,000
S.L. Gimbel Foundation	\$15,000
Amerigroup Corporation	\$5,000
Toyota Corporation	\$3,000
TOTAL:	\$184,193

Other funding sources and amounts, pending and committed not specific to this request.**ALL OTHER ORGANIZATION REQUESTS - PENDING**

Funder Name	Amount Requested
Shared Maintenance	\$454,338
Purchased Food	\$307,287
Government	\$3,008,306
Contributions	\$1,862,899
Special Events	\$308,340
United Way	\$307,761
Other Revenue	\$1,584,707
TOTAL:	\$7,833,638

ALL OTHER ORGANIZATION REQUESTS - COMMITTED

Funder Name	Amount Requested
Shared Maintenance	\$445,662
Purchased Food	\$642,713
Government	\$4,833,536
Contributions	\$6,967,995
Special Events	\$558,788
United Way	\$440,185
Other Revenue	\$2,186,726
TOTAL:	\$16,075,605

BOARD OF DIRECTORS**What percentage of your board contributes financially to the organization?**

100%

If Board giving is not at 100%, please explain why?

N/A

How are board members expected to participate in your organization?

The San Antonio Food Bank can attribute many of its successes to the depth of experience, dedication and qualifications of its many Board members. The Board of Directors is made up of 24 volunteers who meet six times each year. In addition to their meetings, each Board member participates in a minimum of one of the following sub-committees: Board Development (all fundraising activities, including marketing, special events, public policy); Board Programs (Food Bank services and programs); and the Board Finance Committee (meets bi-monthly). All Board members contribute the four items needed most by the Food Bank - food, time, money and voice.

In fiscal year 2018, 100% of the Board Members contributed \$130,000.

LIST OF BOARD DIRECTORS

Name & Office Held	Corporate Affiliation
Geoff Miller - Chair	Nestle
Jeff Schumacher - 1st Vice Chair	Wells Fargo Bank
John L. Shank - 2nd Vice Chair	Citibank Client Services

Susan Ruiz - Treasurer	AT&T
Michael Ussery - Secretary	The Bank of SA
Donna C. Normandin	Frost Bank
Ken Allen	HEB
Vickie Behan	Citibank
Kevin J. Bergner	Goodwill Industries
Pamela Butt	HEB
Herman S. Crockett	SYSCO
Michael B. Fanning	MBF Enterprises, Inc.
Henry Feldman	Martin Feldman Hospitality Management
John H. Hill	Valero
Dr. George Hilliard	South Texas Women's Healthcare
Travis C. Hodges	Nationwide Sales Solutions
Rose Jentz	Capital Group Companies - American Funds
Katie Lenss	Chubb Personal Finance
D. Skipper Nelson	Acosta Sales & Marketing
Greg Reed	Security Service Federal Credit Union
Bill Salomon	PMG International
Jeff Schmeck	Miner Fleet Management
Jimmy Toubin	Toubin Insurance Agency, Inc.
Todd Wright	HEB
Signature	
Eric S. Cooper	