

FUNDING APPLICATION

GENERAL INFORMATION

Organization Information

Legal Name: Girl Scouts of Southwest Texas		Federal Tax ID#: 74-1109759		501(c)(3) Public Charity 509 (a)(1)	
Address: 811 N Coker Loop		City: San Antonio		State: TX	
				Zip Code: 78216	
Website: www.girlscouts-swtx.org		Fax: (210) 349-2404		United Way Funded: Yes	

Fiscal Year: October 01 to September 31

Head Of Organization

Name: Angie Salinas		Title: Chief Executive Officer	
E-Mail Address: asalinas@girlscouts-swtx.org		Phone: (210) 349-2404	

Application Contact

Name: Janet Pedrotti		Title: Director of Development		E-Mail Address: jpedrotti@girlscouts-swtx.org		Phone: (210) 349-2404	
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Previous Najim Funding

Year	Funding \$
2008	\$59,000
2010	\$1,000
2012	\$25,000
2013	\$30,000
2014	\$35,000
2015	\$35,000
2016	\$35,000
2017	\$45,000
2018	\$51,690
2019	\$60,000
Total	\$376,690

Has the organization applied to the Najim Family Foundation in the past and been declined? No

Grant Amount Requested \$: \$100,000	Total Project Budget \$: \$1,702,983	Organization's Annual budget \$: \$6,834,100
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Mission Statement:

Girl Scouts builds girls of courage, confidence and character, who make the world a better place.

PROJECT INFORMATION

Program / Project Title:

To support program and facility operations at the West Side Girl Scout Leadership Center.

PROJECT TIMELINE

Start Date

10/01/2020

End Date

09/30/2021

Harvey E. Najim Family Foundation Priorities:

Education

Education Priorities:

Elementary to High School

Program / Project Description:

As the preeminent leadership development program for girls, Girl Scouts offers every girl the opportunity to practice a lifetime of leadership, adventure, and success. Based on time-tested methods and researched backed programming, the Girl Scout Leadership Experience (GSLE) is entirely girl-led and developed to meet a girl's definition of a character driven leader. The inclusive, all-female environment creates a safe space where girls can try new things, develop new skills, take on leadership roles and just be themselves. The West Side Girl Scout Leadership Center (WSGSLC) serves as a hub for the following programs; Girl Genius Tutoring Program, Gamma Sigma Pearls(TM), Gamma Sigma Girls(R), Camp Metro, In-School and after school collaborations. The WSGSLC has a long history of utilizing Abraham Maslow's Hierarchy of Needs to engage families and offer beneficial adult learning courses to caregivers so that a girl has the support system in place to succeed.

As a result of COVID-19, GSSWT has made a number of changes to its programming including; providing virtual programming for patches and badges, altering the schedules for Camp Metro and our Girl Genius Tutoring Program to accommodate longer school breaks throughout the school year as well as providing a safe space for girls to compete their virtual learning while their parents are not at home. Research shows that the sudden switch to remote learning in Spring 2020 wiped out academic gains for many students across the United States and widened racial and economic gaps, therefore intensifying the achievement disparities across income levels and between white students and students of Black and Hispanic heritage. Continual or limited school shutdowns in Fall 2020, pushing students to virtual learning, could not only cause disproportionate learning losses for these students--compounding existing gaps--but also lead more students to drop out. This could have long-term effects on today's children, as well as long-term economic well-being on the U.S. economy. The digital divide, parents working, lack of support at home and learning disabilities all play a significant part in the quality of education being received while students must still learn in a virtual capacity while communities move into COVID-19 recovery. In lieu of offering our traditional 8.5 week summer camp, GSSWT has changed its model to accommodate the schedule changes of numerous school districts within San Antonio to now offer one week of Camp Metro in October, one week in January, two weeks in March and four weeks in June and July. This change will allow for the WSGSLC to be available to girls who are now on a year-round calendar for school which includes a longer school year as well as longer breaks more frequently.

Additionally, GSSWT has made drastic changes to its Girl Genius Tutoring Program because of school district changes. In order to best serve the girls participating in the program and to ensure they have a safe space to continue their academics while schools are closed, GSSWT is now offering the Girl Genius Tutoring Program Monday-Thursday from 7:30 a.m. to 6:30 p.m. Programming will be offered from 7:30 a.m. to 3:30 p.m. for girls who are participating in school virtually and need a safe space to work or for girls who are on a hybrid schedule at school (a combination of virtual and in-person learning). Our traditional Girl Genius Tutoring Program will be offered from 3:30 p.m. to 6:30 p.m. for girls who are attending school in-person and need a safe space to be after school while their parents are at work. The program will continue to be administered at the West Side Girl Scout Leadership Center (WSGSLC) at no cost to participants; most of whom are economically disadvantaged as defined by the Texas Education Agency. Regardless of the time a girl is participating in the Girl Genius Tutoring Program, our goal is to help reduce the education gap at a much slower rate for at-risk girls by giving them a stable environment to work in with the necessary tools and support to successfully complete their coursework.

GSSWT respectfully requests funds from the Harvey E. Najim Family Foundation to offset the cost of operations of the West Side Girl Scout Leadership Center so that we can continue to offer these programs free of charge to the community. Funds would also be used to continue support of the Take Action component of the Gamma Sigma program where girls will earn the "I Took Action with Gamma Sigma!" patch which includes the Najim Family Foundation logo.

Evaluation Plan:

GSSWT uses quantitative pre- and post-surveys to measure leadership outcomes identified by the national Girl Scout Research Institute. These nationally defined outcomes are measured for all GSSWT programming: a strong sense of self, positive values, seeking challenges, fostering healthy relationships and taking action to make the world a better place. GSSWT utilizes resources made available by Girl Scouts of the USA to produce surveys to specifically evaluate the outcomes of the Girl Scout Leadership Experience. Clients are also asked to provide qualitative evaluations of programs and services. Programs such as Gamma Sigma and Girl Genius have additional methods of monitoring progress by tracking attendance at sessions, periodic checks of report cards (when made available by girls/schools) and utilizing academic and behavioral data provided by the UP Partnership.

Plans to sustain project beyond the term of this request:

GSSWT continually seeks individual, foundation and corporate support to provide quality Girl Scout programming to an increased number of girls.

Children Impacted:

How many unduplicated children will the TOTAL PROJECT INITIATIVE impact?	How many unduplicated children will NFF REQUESTED FUNDS impact?
7,350	7,350

Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.

A. Population Served Age		B. Population Served Ethnicity	
Infants (0-5)	3%	African American	5%
Children (6-13)	53%	Asian American	0%
Young Adults (14-18)	44%	Caucasian	2%
TOTAL:	100%	Hispanic/Latino	93%
		Native American	0%
		Other and Define	0%

	TOTAL:	100%
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City Council District for Which Children are Being Served:

District1, District2, District3, District4, District5, District6, District7, District8, District9, District10

Line item Budget:

Line Item Description	Total Project Funds Allocation	Najim Funds Allocation
Girl Genius	\$241,380	\$15,000
Camp Metro	\$500,415	\$5,250
Family Life Programs	\$162,402	\$0
Facility Expenses	\$222,202	\$40,000
Gamma Sigma	\$187,046	\$39,750
In-School	\$201,129	\$0
After School Collaborations	\$188,409	\$0
TOTAL:	\$1,702,983	\$100,000

OTHER FUNDING RESOURCES

For Project being Requested: Funding sources and amounts, pending and committed.

PROJECT - PENDING

Funder Name	Amount Requested
Meadows Foundation	\$45,000
Bank of America Neighborhood Builders	\$200,000
Bank of America	\$30,000
Shield Ayers Foundation LOI	\$10,000
Alice Kleberg Reynolds Foundation	\$12,500
Bank of America (SacksTrust)	\$5,000
Bank of America (Randall Trust)	\$5,000
Toyota	\$5,000
TOTAL:	\$312,500

PROJECT - COMMITTED

Funder Name	Amount Requested
	\$0
Valero Benefit for Children	\$25,000
San Antonio ISD	\$16,720
Southwest ISD	\$9,735
Broadway Bank (Cowden Foundation)	\$15,000
City of San Antonio	\$139,230
Northside ISD	\$2,725
TOTAL:	\$208,410

Other funding sources and amounts, pending and committed not specific to this request.

ALL OTHER ORGANIZATION REQUESTS - PENDING

Funder Name	Amount Requested
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Valero Energy Foundation	\$155,000
United Way of Val Verde	\$3,750
TOTAL:	\$158,750

ALL OTHER ORGANIZATION REQUESTS - COMMITTED

Funder Name	Amount Requested
Anonymous Donor	\$127,516
Texas A&M San Antonio	\$35,000
CPS Energy	\$35,000
H-E-B	\$35,000
Shining Star ENERGY	\$35,000
The Tobin Endowment	\$35,000
Wells Fargo	\$35,000
City of San Antonio	\$154,000
United Way of Kendall County	\$1,000
United Way of Guadalupe County	\$1,620
United Way of Comal County	\$3,000
United Way of San Antonio & Bexar Co	\$77,000
San Antonio Area Foundation - AAAC	\$2,000
	\$0
TOTAL:	\$576,136

BOARD OF DIRECTORS

What percentage of your board contributes financially to the organization?
 91%

If Board giving is not at 100%, please explain why?
 The GSSWT board year is not the same as the fiscal year so we have two board members who have not given yet. They have however been instrumental in securing funds from their employers for GSSWT.

How are board members expected to participate in your organization?
 Board members are expected to attend board meetings, make individual financial contributions, identify potential individual donors, serve on board sub-committees, assist with securing sponsorships for events and participate in girl events.

LIST OF BOARD DIRECTORS

Name & Office Held	Corporate Affiliation
Dr. Gretcha Flinn & Board Chair	Whataburger/Las Aguilas
Jelyne LeBlanc Burley & 1st Vice Chair	Center for Health Care Services
Carrie Gray & 2nd Vice Chair	Burnham Gray
Jessica Mobley & Secretary	USAA
Annie Uribe Turner & Treasurer	Wells Fargo Bank
Carino Cortez & Board Member	La Familia Cortez Restuarants
Monica Gonzalez & Board Member	Valero Energy Corporation
Roger Graham & Board Member	Wells Fargo Wealth Management

Teri Grubb & Board Member	CAPTRUST
Gwendolyn Wilber Jaramillo & Board Member	Foley Hoag LLP
Lee Anne Keim & Board Member	Keim Custom Homes
Wendy Kowalik & Board Member	Predico Partners
Lori Johnson Leal & Board Member	CPS Energy
Dr. Sarah Nelson-Baray & Board Member	Pre-K for SA
Brian Oley & Board Member	Whataburger/Las Aguilas
Erika Prosper & Board Member	H-E-B
Lea Ream & Board Member	Davidson Troilo Ream & Garza
Maritza Rodriguez & Board Member	IBC Bank
Jay Uribe & Board Member	Mobius Partners
Dr. Sandi Wolff & Board Member	Catamount Constructors
Luis de la Garza & Board Member	Retired
Signature	
A. Salinas	