# **FUNDING APPLICATION**

<b>Organization Informatio</b>	n				
Legal Name:		Federal Tax ID	<b>#:</b>	501(c)(3	3) Public Charity
Autism Service Center of Antonio (dba Autism Con Network)		26-2592058		509 (a)(	1)
Address:	City:		State:	•	Zip Code:
4242 Woodcock Dr, 101	San Ant	tonio	Texas		78228
Website:	•	Fax:	•	United	Way Funded:
www.acn-sa.org		(210) 453-1000		Yes	
Head Of Organization					
Name:			Title:		
Tiffany Fresher			Chief Executi	ive Officer	
E-Mail Address:			Phone:		
tiffany@acn-sa.org			(210) 435-100	00	
Application Contact					
Name:	Title:		E-Mail Addr	ess:	Phone:
Patricia V. Vela		Chief Development and Outreach Officer pattyv@acn-		a.org (210) 435-1000	
Previous Najim Funding	5				
Year			Funding \$		
2009		\$25,000			
2010		\$25,000			
2011		\$25,000			
2012		\$25,000			
2013			\$25,000		
2014		\$25,000			
2015			\$25,000		
2016			\$25,000		
2017			\$35,000		
2018		\$50,000			
Total		\$285,000			
Has the organization app	plied to t	he Najim Family	Foundation in	the past and	d been declined?
No					
Grant Amount Requeste	ed \$:	Total Project Bu	udget \$:	Organi	zation's Annual budget \$
		\$1,471,272		\$1,465,9	

Maximizing the potential of children with autism by providing early diagnosis for those with limited access and educating and empowering the community to support them.

# PROJECT INFORMATION

#### **Program / Project Title:**

To support general operations of Autism Community Network to meet the needs of children, caregivers, and professionals living with, or alongside, autism.

PROJECT TIMELINE		
	Start Date	End Date
	01/01/2020	12/31/2020

# Harvey E. Najim Family Foundation Priorities:

Disabilities/Special Needs

#### **Program / Project Description:**

Autism spectrum disorder (ASD) is a disorder of development characterized by differences in social interaction, communication, and abnormal behavior patterns. Due to the nature of the disorder, it is critical to diagnose children early for the best chance of success. Children diagnosed by the age of three years, six months have a 50% chance of entering kindergarten with their same aged peers, while children diagnosed after that age have only a 10% chance (The National Academic Press, 2001).

According to a 2018 study by The Centers for Disease Control and Prevention (CDC) the incidence rate of autism is 1 in 59, a 15% increase from their 2014 findings. At the local level, a report commissioned by the Kronkosky Foundation in 2016 found 1 in 81 individuals in Bexar County is diagnosed with ASD. The rate of autism has continued to grow since ACN's inception in 2008, yet the services available in our area are unable to keep pace with the demand. ACN provides medical autism diagnostic services to families who have limited options. ACN is currently one of two agencies serving the Medicaid population, in Bexar County and surrounding counties, with clinical diagnostic services. ACN's current wait list is an average of 14 months from initial referral to diagnostic appointment. This is currently the shortest wait list in the city and far from ideal.

The primary purpose of ACN is to improve the health and quality of life of children with autism by providing early, interdisciplinary diagnostic services to children suspected of having autism, therapies to children who have a diagnosis of autism, and support through training for caregivers and providers whose interaction with these children is critical to their success. Additionally, ACN provides resources and information to the community at large and hosts community events designed for children with disabilities in mind. In 2018, ACN served 518 unduplicated children through diagnostic services, and provided a total of 824 autism diagnostic services. Since our beginnings over 20,000 individuals have utilized ACN services. A committed staff of 18 individuals is changing lives of families affected by autism. Our clinical staff of 9 highly trained and educated individuals combines for a total of 205 years of relevant experience.

ACN primarily serves economically and socially vulnerable children suspected to have autism or who already have a diagnosis, and the individuals who provide care to identified children through the following programs:

Clinical Diagnostic Program- Access to medical care for under-served children in South/Central Texas for whom autism spectrum disorder is suspected.

Family Empowerment Program- Support for caregivers of individuals living with autism.

Training and Education Program- Education and training for autism service providers.

Awareness, Outreach and Collaboration- Educates and empowers family members, caregivers and the community at-large to support children affected by autism spectrum disorders.

ACN is committed to the following objectives for the 2020 fiscal year:

Objective 1: Provide high quality and autism diagnostic services to under-served children and families. It is our goal to provide a minimum of 800 unduplicated services for children. The expected outcomes are children who are diagnosed earlier will have greater opportunities for future success in the school setting and a reduced life-time cost of health care. Every family will be surveyed for satisfaction with diagnostic services provided. Additionally, families will register for Autism Lifeline Links (ALL) at the time they are asked back for a full diagnostic evaluation. This information is collected by the Chief Operating Officer and analyzed on a monthly basis.

Objective 2: Provide high quality, best-practices education and intervention for children with autism, autism service providers, and families of children with autism. It is our goal to serve 1,250 through this effort. Outcomes include: improved systems dynamics due to increased awareness, education and knowledge; improvement in interactions between caregiver and diagnosed child; increased appropriate caregiver responses to diagnosed child; and increased functional and social-emotional capacities between parent and child. This information is collected through participant surveys, pre- and post-training tests on course topics, and self-report measures of increased knowledge. The Chief Operating Officer collects this data and analyzes it monthly.

Objective 3: ACN will cultivate a high level of awareness of autism in the San Antonio area by creating social and recreational events for families that are safe for children and allow parents/caregivers to connect and generate opportunities for enhanced programming and service delivery through collaborations and partnerships in the community. This is measured by number of community events attended, number of targeted interactions with other community autism service agencies, and digital media results. Expected outcomes are: increased awareness about autism within the community at large, a sense of relief among families who often find recreational activities to be overwhelming, and efficient connection of services among organizations who work with the same population. This information is gathered by the Chief Development and Outreach Officer and analyzed on a bi-monthly basis.

ACN respectfully request \$50,000 from The Najim Family Foundation to be directed towards professional salary expenses. 100% of granted funds would be used to offset the payroll costs of ACN's developmental behavioral pediatrician.

#### **Evaluation Plan:**

Quantitative goals related to number of clients served will be tracked through the clinic database monthly, and shared by the Executive Director with the Board of Directors, ACN staff, funders and the public. The quality of diagnostic services will be analyzed by Family Satisfaction Surveys, administered after every diagnostic appointment. These surveys are reviewed by clinic staff and leadership staff and shared with the Board of Directors and key stake holders in monthly and annual reports. Survey results are transferred into numeric data and stored in the clinic database, along with any additional comments the family might make.

#### Plans to sustain project beyond the term of this request:

Plans to sustain this program include seeking funding from corporations, foundations, individual donors, and annual fundraising events. ACN intends to partially sustain this program through earned revenue from third party payers. Over the last 12 months, ACN has overhauled and updated the procedures by which we bill third party payers, negotiate contracts, and submit claims. We have secured all commercial and Medicaid insurances, contracted as a group and as individual providers, in order to capture the best reimbursement for each planner. ACN's budgeted earned revenue has increased from 8% to 25%. Program fees are the earned revenue we receive from insurance reimbursement for our patients. In 2018, 72.8% of patients seen for screenings were Medicaid qualified. Though return on Medicaid collections are typically lower than private insurance, we are secure in the fact that we file claims for a large number of patients.

#### **Children Impacted:**

How many unduplicated children will the TOTAL How many unduplicated children will NFF **PROJECT INITIATIVE impact?** 

**REQUESTED FUNDS impact?** 

600

Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.

A. Populat	ion Served Age	B. Population	Served Ethnicity
Infants (0-5)	79%	African American	10%
Children (6-13)	21%	Asian American	1%
Young Adults (14-18)	0%	Caucasian	29%
TOTAL:	100%	Hispanic/Latino	60%
		Native American	0%
		Other and Define	0%
		TOTAL:	100%

# City Council District for Which Children are Being Served:

District1, District2, District3, District4, District5, District6, District7, District8

## Line item Budget:

<b>Line Item Description</b>	<b>Total Project Funds Allocation</b>	Najim Funds Allocation
Continuing Education and Professional Certification	\$7,500	\$0
Community Forum	\$7,500	\$0
Community Engagement	\$5,000	\$0
Contract Labor Expense	\$5,400	\$0
Community Forum	\$5,550	\$0
Development/Fundraising	\$11,000	\$0
Insurance Expense	\$9,162	\$0
Malpractice Insurance	\$5,000	\$0
Occupancy Expense	\$123,555	\$0
Office Expense	\$27,789	\$0
Payroll Expense	\$1,188,710	\$50,000
Professional Fees	\$60,106	\$0
Supplies and Materials	\$8,000	\$0
Direct Assistance	\$1,000	\$0
Travel and Meetings	\$6,000	\$0
TOTAL:	\$1,471,272	\$50,000

# OTHER FUNDING RESOURCES

For Project being Requested: Funding sources and amounts, pending and committed.

## **PROJECT - PENDING**

Funder Name	Amount Requested
Kronkosky Charitable Foundation	\$400,000
TOTAL:	\$400,000

#### **PROJECT - COMMITTED**

Funder Name	Amount Requested
None provided	\$0
TOTAL:	\$0

Other funding sources and amounts, pending and committed not specific to this request.

# **ALL OTHER ORGANIZATION REQUESTS - PENDING**

Funder Name	Amount Requested
Myra Stafford Pryor	\$11,500
Cowden Charitable Trust	\$8,000
Valero Benefits for Children	\$45,000
Impact San Antonio	\$100,000
San Antonio Area Foundation	\$50,000
Texas Pediatric Foundation	\$5,000
TOTAL:	\$219,500

## **ALL OTHER ORGANIZATION REQUESTS - COMMITTED**

Funder Name	Amount Requested
City of San Antonio	\$78,341
Texas Cavaliers Charitable Foundation	\$3,000
United Way	\$264,000
HEB Tournament of Champions	\$20,000
TOTAL:	\$365,341

# BOARD OF DIRECTORS

What percentage of your board contributes financially to the organization?

100%

If Board giving is not at 100%, please explain why?

N/A

## How are board members expected to participate in your organization?

Board members are expected to attend 6 board meetings per year. Each member serves on one of the following committees: finance, programs, board development, marketing and/or fundraising. Board members are involved in all fundraising events, either through donation or volunteering, or both. Board members support Autism Community Network through personal financial donations and assist in securing funding from their respective employers.

## LIST OF BOARD DIRECTORS

Name & Office Held	Corporate Affiliation
Brenda Peterson-President	Tesoro - Retired
Courtney Floyd - Vice President	Norton Rose Fulbrights US, LLP - Attorney
Janet Enriquez - Secretary	ESC-Region 20 - Autism Specialist
Rose Cofer, MD - Member	Southwest Children's Center - Pediatrician
Leann Darnell - Member	Holy Spirit Catholic Church - School Counselor
Wendy Faldet, RhP - Member	HEB - Director of Pharmacy Programs and Technology

Laurie Klose, PhD - Member	RespectED - Owner / Licensed Specialist in School Psychology
Eulalio "Lalo" Guerrero - Treasurer	RSM US
Irene Guerrero - Member	SWRI
Jose Hinojosa - Member	EISD - Director of Special Education
Tanya Navalta - Member	Spurs Sports and Entertainment
Sandra Gomez Obregon - Member	KENS 5
Valerie Simmons - Member	Easter Seals - Speech Language Pathologis
J. Morgan Stephens - Member	Epic MD - In House Counsel
Signature	
Tiffany Fresher	