

FUNDING APPLICATION

GENERAL INFORMATION

Organization Information

Legal Name: Big Brothers Big Sisters of South Texas		Federal Tax ID#: 74-1897630		501(c)(3) Public Charity 509 (a)(1)	
Address: 10843 Gulfdale		City: San Antonio		State: TX	
				Zip Code: 78216	
Website: www.bigmentor.org		Fax: (210) 225-6322		United Way Funded: Yes	

Head Of Organization

Name: Denise Barkhurst		Title: President & CEO	
E-Mail Address: dbarkhurst@bigmentor.org		Phone: (210) 225-6322	

Application Contact

Name: Nichole Fox		Title: Grants Manager		E-Mail Address: grants@bigmentor.org		Phone: (509) 993-4624	
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Previous Najim Funding

Year	Funding \$
2008	\$50,000
2009	\$50,000
2010	\$50,000
2011	\$60,000
2012	\$60,000
2013	\$60,000
2014	\$60,000
2015	\$60,000
2016	\$60,000
2018	\$75,000
Total	\$585,000

Has the organization applied to the Najim Family Foundation in the past and been declined?
 Yes
 2007

Grant Amount Requested \$:	Total Project Budget \$:	Organization's Annual budget \$:
\$120,000	\$2,258,670	\$2,912,029

Mission Statement:
 Our mission is to provide children facing adversity with strong and enduring, professionally supported one-to-one mentoring relationships that change their lives for the better, forever.

PROJECT INFORMATION

Program / Project Title:

To support community, school, and work-based mentoring for 100 children in San Antonio.

PROJECT TIMELINE

Start Date

05/01/2019

End Date

04/30/2020

Harvey E. Najim Family Foundation Priorities:

Education

Education Priorities:

Elementary to High School

Program / Project Description:

Big Brothers Big Sisters is an evidence-based preventive approach that addresses the root causes of academic failure and juvenile delinquency. The combination of a positive adult role model and professional case management support promotes the developmental assets and positive attitudes that empower youth to overcome the many obstacles they face throughout their lives.

Through a well-researched service delivery process, Big Brothers Big Sisters pairs adolescents one-to-one with volunteers based on shared interests and preferences. With three different mentoring programs, Big Brothers Big Sisters offers options that best meet the needs of individual students, as well as the volunteer mentors. Each program provides unique opportunities and experiences, depending on the child's interests and areas of need. Community-based matches typically engage in fun, beneficial activities outside of school hours several times a month, such as going to the park, visiting college campuses, or completing homework together. In the school-based program, mentors visit their mentees once a week at school during the lunch hour; they may visit the library, read together, or simply enjoy each other's company.

The focus of the workplace mentoring program is to provide workplace exposure and career awareness and college access activities that inspire students to stay in school and graduate from high school with a post high school plan. The program is simple, yet effective. Once a month, students visit the offices of business partners during lunch via chartered school bus. Mentors and mentees pair up, eat lunch, interact individually, or participate in an activity planned by the Big Brothers Big Sisters case manager who facilitates the group. The mentors also have the option of participating in additional supplemental visits to the student's school.

Volunteers undergo an extensive screening process before they are matched with a vulnerable child. Throughout the mentoring relationship, Big Brothers Big Sisters provides professional case management support to the youth, families, and volunteers. This ongoing supervision and communication between clients and Big Brothers Big Sisters ensures child safety and promotes healthy relationship development.

As a part of our commitment to creating positive life change for youth, we also provide beneficial, structured activities throughout the year for the children on our waiting list and matched in our program. We periodically offer free tickets to sporting events or community activities so youth have the opportunity to participate in activities that otherwise may not be available to them.

Evaluation Plan:

To measure outcomes and determine the program success, mentees annually complete the Youth Outcomes Survey, which provides a deep evaluation of critical developmental assets, including their academic performance, attitudes, and behavior. The 8 categories measured are based on the 21 assets and include: social acceptance, scholastic competency, grades, risky attitudes, parental trust, truancy, and the presence of a special adult in their lives.

Plans to sustain project beyond the term of this request:

Over the past 40 years, the organization has sustained program operations through strategic partnerships and a robust fund development plan that includes grant writing, individual donor development, and fundraising initiatives. Because of these strategies, our agency benefits from a varied portfolio of committed funders who consistently support our mentoring programs. Our portfolio includes United Way, government, corporate, and individual support. Agency-hosted fundraisers include Bowl for Kids' Sake and the Little Moments Big Magic Luncheon, which net substantial unrestricted capital contributing to long-term sustainability. We also receive proceeds from third-party fundraisers. Board Members' personal gifts and solicitations bring in more than \$100,000 annually. The organization's strategic plan consistently includes building partnerships with corporations and other community organizations. We are also researching an innovative way to create our own revenue stream so that we do not need to rely as heavily on outside funding.

Children Impacted:

How many unduplicated children will the TOTAL PROJECT INITIATIVE impact?	How many unduplicated children will NFF REQUESTED FUNDS impact?
1,800	100

Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.

A. Population Served Age		B. Population Served Ethnicity	
Infants (0-5)	0%	African American	13%
Children (6-13)	47%	Asian American	0%
Young Adults (14-18)	53%	Caucasian	9%
TOTAL:	100%	Hispanic/Latino	61%
		Native American	0%
		Other and Define	17%
		TOTAL:	100%

City Council District for Which Children are Being Served:

District1, District2, District3, District4, District5, District6, District7, District8, District9, District10

Line item Budget:

Line Item Description	Total Project Funds Allocation	Najim Funds Allocation
Salaries	\$1,382,696	\$77,654
Employee Benefits	\$219,424	\$12,323
payroll taxes	\$122,700	\$6,891
information technology	\$52,500	\$2,948
professional fees	\$23,000	\$1,292
supplies	\$8,240	\$463
telephone/internet	\$20,000	\$1,123
postage	\$4,400	\$247
occupancy	\$65,000	\$3,651
equip repair & maint	\$15,300	\$859
printing & publications	\$5,200	\$292
staff auto mileage	\$39,200	\$2,202
conferences & meetings	\$24,000	\$1,348

specific assistance	\$4,000	\$225
membership & dues	\$2,000	\$112
volunteer appreciation	\$10,400	\$584
participant costs	\$58,000	\$3,257
insurance	\$54,909	\$3,084
depreciation	\$117,980	\$0
dues to affiliates	\$25,721	\$1,445
bad debt expense	\$4,000	\$0
TOTAL:	\$2,258,670	\$120,000

OTHER FUNDING RESOURCES

For Project being Requested: Funding sources and amounts, pending and committed.

PROJECT - PENDING

Funder Name	Amount Requested
Texas Criminal Justice Division	\$98,954
Individual Donations	\$70,000
Multi-year giving	\$70,000
In-kind contributions	\$15,000
From Me To You Fundraiser	\$30,000
Workplace Luncheon	\$40,000
Golf Tournaments	\$20,000
Bowl For Kids' Sake	\$158,500
Annual Fund	\$5,000
Texas Veterans Commission	\$150,000
DOJ	\$100,000
TOTAL:	\$757,454

PROJECT - COMMITTED

Funder Name	Amount Requested
Texas Dept. of Family & Protective Svs.	\$39,884
Amachi Texas	\$68,802
City of San Antonio	\$93,037
SAISD	\$48,023
EISD	\$30,000
OJJDP	\$355,041
United Way	\$189,000
Texas Vets Commission	\$58,747
CJD	\$98,954
TOTAL:	\$981,488

Other funding sources and amounts, pending and committed not specific to this request.

ALL OTHER ORGANIZATION REQUESTS - PENDING

Funder Name	Amount Requested
United Way Brazos	\$10,000
United Way Comal County	\$12,000
City of New Braufels	\$8,000
City of College Station	\$29,216
Bank of America	\$10,000
Walmart Corpus Christi	\$5,000
Home Run Derby	\$11,000
Country Concert for Kids	\$25,000
Tennis Tournament	\$18,000
Schlitterbahn Fundraiser	\$10,500
Brazos Chili Cook-off	\$7,000
Brazos Clay Shoot	\$27,000
Fishing Tournament	\$45,000
Fun Shoot	\$10,000
Diamonds & Champagne	\$23,000
New Braunfels Trap & Skeet	\$10,000
White Party	\$20,000
Brazos Valley Dinner	\$30,000
BFKS New Braunfels	\$10,000
BFKS Brazos	\$18,000
United Way Kerr County	\$5,000
Brazos Valley Service Clubs	\$2,000
Individual Giving- Branches	\$23,000
Multi-year Giving- Kerrville	\$24,000
Texas Criminal Justice Division	\$34,344
United Way Guadalupe	\$2,500
TOTAL:	\$429,560
ALL OTHER ORGANIZATION REQUESTS - COMMITTED	
Funder Name	Amount Requested
Stevens Foundation	\$15,000
Cailloux Foundation	\$6,000
Corpus School District	\$9,600
West Oso School District	\$12,500
McKenna Foundation	\$20,000
United Way Coastal Bend	\$15,000
DFPS	\$31,338
Amachi	\$51,904
CJD	\$33,344

TOTAL:	\$194,686
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BOARD OF DIRECTORS

What percentage of your board contributes financially to the organization?
 100%

If Board giving is not at 100%, please explain why?
 N/A

How are board members expected to participate in your organization?
 We benefit from a very involved and supportive board of directors. In 2017, board financial gifts totaled more than \$400,000. They are involved in our fundraising activities as well, such as encouraging their own companies to recruit teams and raise donations for our biggest fundraiser, Bowl For Kids' Sake. In addition to giving financially, many of our members serve as mentors in our organization. They also play a role in helping us build new partnerships in the community. A full board meeting is held most months with smaller committees meeting regularly as well. Additionally, there are board retreats held throughout the year for strategic planning, team building and learning opportunities.

LIST OF BOARD DIRECTORS

Name & Office Held	Corporate Affiliation
Michelle Scott	SSFCU
Bill Haynie	J&S Audio Visual
Ken Olson, Board Chair	Citigroup
Damon Childs, Vice Chair	Edwards Aquifer Authority
Denise Barkhurst, President	BBBS
Seymour Battle	Valero Energy Corp.
Charlie William Boyd, Jr.	Applied Network Solutions, Inc.
Oscar Bujanda, Treasurer	Charlese Schwab
James Clapsaddle	Retired US Air Force
William Garner	USAA
Rob Jackson	Rackspace
Keith Johnson	Defense Contractor
Pat Matthews	Community Leader
Lee Patterson	Mason Joseph Company
Robert Rochelle	TCOR Management
Elva Salinas	Capital Group
Monica Simpson	Texas Utility Engineering, Inc.
Harriette Furino, Secretary	Retired
Steve Bhatka	Independent
John Fleckenstein II	Sunbelt Securities
Paulette Guajardo	Independent
Roland Schweitzer	Community Leader
Aimee Vidaurri	Norton Rose Fulbright US LLP
Jonathan Wilt	Jefferson Bank

Signature

Nichole Fox