

FUNDING APPLICATION

GENERAL INFORMATION

Organization Information

| | | | | | |
|---|--|---------------------------------------|--|---|--|
| Legal Name: San Antonio Education Partnership | | Federal Tax ID#: 74-2547643 | | 501(c)(3) Public Charity 509 (a)(1) | |
| Address: 131 El Paso St. | | City: San Antonio | | State: TX | |
| | | | | Zip Code: 78204 | |
| Website: www.saedpartnership.org | | Fax: (210) 207-4769 | | United Way Funded: No | |

Fiscal Year:
October 01 to September 30

Head Of Organization

| | | | |
|---|--|-------------------------------------|--|
| Name: Lisa Cunningham | | Title: Executive Director | |
| E-Mail Address: lcunningham@saedpartnership.org | | Phone: (210) 207-4767 | |

Application Contact

| | | | | | | | |
|------------------------------|--|---------------------------------------|--|---|--|---------------------------------|--|
| Name: Megan Butler | | Title: Development Director | | E-Mail Address: mbutler@saedpartnership.org | | Phone: (210) 207-4769 | |
|------------------------------|--|---------------------------------------|--|---|--|---------------------------------|--|

Has the organization applied to the Najim Family Foundation in the past and been declined?
Yes
2009 & 2019

| | | |
|---|--|--|
| Grant Amount Requested \$: \$10,000 | Total Project Budget \$: \$985,717 | Organization's Annual budget \$: \$4,310,777 |
|---|--|--|

Mission Statement:
We create college opportunities, access, and success for our community.

PROJECT INFORMATION

Program / Project Title:
To support a College Advisor at South San High School for the "Road to Success" Program.

PROJECT TIMELINE

| | |
|---------------------------------|-------------------------------|
| Start Date 10/01/2020 | End Date 09/30/2021 |
|---------------------------------|-------------------------------|

Harvey E. Najim Family Foundation Priorities:
Education

Education Priorities:
College

Program / Project Description:

The funds will be used for our Road to Success program, specifically, to have a college advisor at South San High School. Students living in District 4 where the per capita income is \$16,316 and the college attainment rate is 20%, face numerous disadvantages. Many of these students attend South San Antonio HS where over 90% of the students are considered economically disadvantaged. Students from low-income families are more than likely to not attend college than students from middle class families. Additionally, the majority of students at South San Antonio HS are the first in their families to apply for college. First generation students need more support as they navigate the complicated and times overwhelming college application and financial aid process. However, high school counselors not only face day to day student issues, but must also find time to provide college advising to their average of 490 students per counselor. Finally, because of their location and the lack of available ISD funds to provide transportation, many of these students cannot take advantage of resources offered at our community advising center cafecollege or visit other college campuses through San Antonio. SAEP is humbly requesting \$10,000 from Najim Foundation to increase our services to the students at South San Antonio HS. Funding would allow for an SAEP College Access and Success advisor to be on South San Antonio High School campus 4 days a week focusing solely on college access and for the general operations of the organization. This would include providing South San HS students with workshops, completing FAFSA & TASFA applications, scholarship research and writing, educating about Alamo Promise, facilitating visits to cafecollege and other local colleges and universities. When a student has a parent or sibling who has attended and graduated college, they are 3 times more likely to graduate themselves. Our goal with this position would be to prepare all students from freshman to seniors to not only attend college, but to graduate and break the cycle of poverty that faces those in District 4.

Evaluation Plan:

Success will be measured through quantitative measures such as number of students served, number of college applications submitted, number of FAFSA applications and more. Furthermore, SAEP works closely with SA2020 in a collected effort to meet the community standards, this includes increasing college enrollment to 80% throughout our community. Additionally, SAEP will utilize qualitative measures to identify barriers that may keep students from obtaining a post-secondary degree. This will lead to additional services that SAEP will provide to assure student success.

Plans to sustain project beyond the term of this request:

The Road to Success (R2S) program has been the San Antonio Education Partnership's signature program since 1989. R2S receives support from the City of San Antonio. Also, the school districts SAEP partners with provides funding for the operation of the R2S program. Additional funds needed are then secured through our annual fundraising event and grants from foundations such as the Valero Energy Foundation, the Greehey Family Foundation and Ed Rachal. We are in the process of building a fund development program to create sustainability through individual donors.

Children Impacted:

| | |
|---|--|
| How many unduplicated children will the TOTAL PROJECT INITIATIVE impact? | How many unduplicated children will NFF REQUESTED FUNDS impact? |
| 31,000 | 900 |

Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.

| A. Population Served Age | | B. Population Served Ethnicity | |
|---------------------------------|-------------|---------------------------------------|-----|
| Infants (0-5) | 0% | African American | 6% |
| Children (6-13) | 0% | Asian American | 0% |
| Young Adults (14-18) | 100% | Caucasian | 4% |
| TOTAL: | 100% | Hispanic/Latino | 90% |
| | | Native American | 0% |

| | | |
|--|------------------|-------------|
| | Other and Define | 0% |
| | TOTAL: | 100% |

City Council District for Which Children are Being Served:

District4

Line item Budget:

| Line Item Description | Total Project Funds Allocation | Najim Funds Allocation |
|-----------------------------------|--------------------------------|------------------------|
| Salaries/Wages/Benefits | \$880,597 | \$9,000 |
| Consultants and Professional Fees | \$48,752 | \$0 |
| Faiclities and Occupancy | \$36,950 | \$0 |
| Program Supplies and Expenses | \$19,418 | \$1,000 |
| TOTAL: | \$985,717 | \$10,000 |

OTHER FUNDING RESOURCES

For Project being Requested: Funding sources and amounts, pending and committed.

PROJECT - PENDING

| Funder Name | Amount Requested |
|------------------------------------|------------------|
| Valero | \$65,000 |
| Faye and William Cowden Charitable | \$65,000 |
| TOTAL: | \$130,000 |

PROJECT - COMMITTED

| Funder Name | Amount Requested |
|---------------------|------------------|
| USAA | \$20,000 |
| City of San Antonio | \$377,814 |
| School Districts | \$441,000 |
| Bexar County | \$1,440 |
| Valero | \$60,000 |
| Hurd Foundation | \$42,500 |
| TOTAL: | \$942,754 |

Other funding sources and amounts, pending and committed not specific to this request.

ALL OTHER ORGANIZATION REQUESTS - PENDING

| Funder Name | Amount Requested |
|-------------------|------------------|
| HEB | \$15,000 |
| Bank of America | \$15,000 |
| Brooks Gives back | \$5,000 |
| TOTAL: | \$35,000 |

ALL OTHER ORGANIZATION REQUESTS - COMMITTED

| Funder Name | Amount Requested |
|---------------------------------|------------------|
| Wells Fargo | \$5,000 |
| City of San Antonio | \$2,946,250 |
| Institutions of Higher Learning | \$211,097 |

| | |
|--|--|
| Greehey | \$25,000 |
| TOTAL: | \$3,187,347 |
| BOARD OF DIRECTORS | |
| What percentage of your board contributes financially to the organization? | |
| 100% | |
| If Board giving is not at 100%, please explain why? | |
| How are board members expected to participate in your organization? | |
| SAEP's board members are expected to be involved beyond attending meetings and providing financial support. They are active in extending meeting invitations with individuals and corporations needed for the operation of the organization as well as utilizing their company's resources to provide training, advice and volunteers. Each board member serves on a committee and is required to attend at least 80% of the meetings each year, including the annual board retreat. | |
| LIST OF BOARD DIRECTORS | |
| Name & Office Held | Corporate Affiliation |
| Marco Aldaz | Department of Defense |
| Allen Crane | USAA |
| Edward Guerra | United Way of SA & Bexar County |
| John Courage | San Antonio City Councilman - District 9 |
| Anthony Jarrett | Northside ISD |
| Phyllis Jendrusch | Community Member |
| Morgan Jones | Spurs Sports and Entertainment |
| Dr. Joseph Kulhanek | UTSA |
| Dr. Melissa Mahan | Texas A&M University - San Antonio |
| Willie Ng Jr. | Blue Armor Security |
| Patrick Porter | Valero Energy |
| Melody Woosley | City of San Antonio |
| Dr. Alicia Thomas | Moak, Casey & Associates |
| Dr. Daniel Cooper | Community Member |
| Susan McGee | Community Member |
| Dave Gannon | Community Member |
| Vanessa Sanchez | RSM |
| Melissa-Cabello Havrda | City of San Antonio |
| Signature | |
| Lisa Cunningham | |