

FUNDING APPLICATION

GENERAL INFORMATION			
Organization Information			
Legal Name: FitZip.Org	Federal Tax ID#: 45-3778811	501(c)(3) Public Charity 509 (a)(2)	
Address: 21 Ancient Bend	City: San Antonio	State: Texas	Zip Code: 78248
Website: earnabikecoop.org	Fax: (210) 564-7641	United Way Funded: No	
Fiscal Year: January 01 to December 31			
Head Of Organization			
Name: Cristian Sandoval		Title: Executive Director	
E-Mail Address: cristian@eabsa.org		Phone: (210) 219-5744	
Application Contact			
Name: Jennifer Maldonado	Title: Marketing and Development Manager	E-Mail Address: jennifer@eabsa.org	Phone: (210) 201-4821
Has the organization applied to the Najim Charitable Foundation in the past and been declined? Yes October Cycle 2020 and July Cycle 2018			
Grant Amount Requested \$: \$10,000	Total Project Budget \$: \$39,700	Organization's Annual budget \$: \$285,873	
Mission Statement: The mission of Earn-A-Bike is to promote active and healthy living by increasing access to bicycles, promoting safe and bike-friendly environments, and empowering people with the knowledge and skills to make a lifestyle out of cycling.			
PROJECT INFORMATION			
Program / Project Title: Earn-A-Bike@School			
PROJECT TIMELINE			
Start Date 09/01/2021		End Date 12/11/2021	
Harvey E. Najim Charitable Foundation Priorities: Education			
Education Priorities: Elementary to High School			

Program / Project Description:

Earn-A-Bike@School Program is a semester-long, tuition-free, youth development program that incentivizes students by offering them the opportunity to earn a brand new bicycle, helmet, light, and lock upon completion. Our Texas Essential Knowledge and Skills (TEKS) aligned curriculum teaches students the importance of physical activity, maintaining a healthy diet, and key bicycle safety, maintenance skills, and self-empowerment. The goal is to improve campus statistics, including Texas Education Agency (TEA) scores, by way of increasing attendance and academic performance, while decreasing negative behavior.

The culmination of the program is our Build-A-Bike Event, which is a five-hour-long program where students, with the help of a volunteer, assemble their new bike, reinforce what they have learned about safe cycling, and learn how to support each other when riding as a group. The event acts as a celebration of the students' commitment and dedication to improving themselves and concludes in a two-mile group ride. This innovative program takes a holistic approach to wellness by focusing on the areas of education, health, empowerment, and recreation.

The overall cost of the Earn-A-Bike@School program for 100 students is \$39,700. The \$10,000 contribution from The Harvey E. Najim Family Foundation will cover the cost for 25 students or 25% of our total participants for the Fall 2021 program. These costs include bikes, helmets, lights, locks, tools, tool bags, participant t-shirt, meals, teaching materials, instructors, event logistics, program manager, and administrative fees.

Earn-A-Bike has previously worked with San Antonio ISD and Southside ISD, where there is an overwhelming population of families economically disadvantaged, 90.4% and 82.3%, respectively. The Texas Tribune reported that 73.3% of San Antonio ISD and 67.5% of Southside ISD students were considered to be at-risk of dropping out of school. According to Attendance Works, chronic absences can translate into students having difficulty reading in elementary school, achieving in middle school, and graduating in high school. Earn-A-Bike uses its incentive-based Earn-A-Bike@School program to help students work towards developing healthy attendance habits. In 2021, Earn-A-Bike plans to target both the San Antonio ISD and Southside ISD to tackle this need.

Evaluation Plan:

For our school campuses, success is determined by an increase in participants' school day attendance of 3%, an increase in academic performance, as measured by participation and 100% completion of assignments, and a decrease in negative behavior. Behavior indicators are tailored to school needs in order to align with school/classroom discipline plans. Data indicating successful completion of the program is collected at the end of the curriculum cycle by both Earn-A-Bike (assignment completion) and corresponding campuses (attendance and behavior).

Earn-A-Bike also considers success in the positive changes in participants' health habits and empowerment. In this regard, Earn-A-Bike has partnered with St. Mary's University to develop a pre and post-survey for the Earn-A-Bike @ School programs. The survey is administered by Earn-A-Bike staff, collecting data for the empowerment and health component on day one of programming and during the subsequent semester.

Plans to sustain project beyond the term of this request:

Earn-A-Bike is continually looking to diversify our funding base to include additional foundations, corporations, and individuals to enable sustainability. Historically, we have received support from the likes of The San Antonio Area Foundation, CarMax Foundation, Valero, and HEB. We are currently in the final stages of securing a 5-year shared grant with Harlandale ISD's ACE after-school program. We have also increased our efforts for building our internal revenue from our EAB Bike Shop, offering memberships and selling donated items at affordable prices. Earn-A-Bike takes part in fundraising events, including The Big Give, Giving Tuesday, and the Outride Fund to supplement long-term sustainability. Earn-A-Bike is the benefactor of the Wheelmen100, an annual ride where proceeds go directly to our programming.

We are now excited and honored to have an opportunity to be supported by The Harvey E.Najim Family Foundation to help in funding for the 2021 Earn-A-Bike@School Program.

Children Impacted:

How many unduplicated children will the TOTAL PROJECT INITIATIVE impact?	How many unduplicated children will NCF REQUESTED FUNDS impact?
100	25

Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.

A. Population Served Age		B. Population Served Ethnicity	
Infants (0-5)	0%	African American	6%
Children (6-13)	100%	Asian American	0%
Young Adults (14-18)	0%	Caucasian	4%
TOTAL:	100%	Hispanic/Latino	90%
		Native American	0%
		Other and Define	0%
		TOTAL:	100%

City Council District for Which Children are Being Served:

District1, District2, District3

Line item Budget:

Line Item Description	Total Project Funds Allocation	Najim Funds Allocation
Bikes	\$20,000	\$5,000
Helmets	\$1,500	\$375
Lights	\$500	\$125
Locks	\$1,100	\$275
Tools and Bag	\$1,500	\$375
Volunteer Gift	\$1,000	\$250
T-Shirts - Participants	\$600	\$175
T-Shirts- Volunteer	\$600	\$175
Volunteer Meal	\$1,200	\$300
Teaching Materials	\$800	\$200
Event Logistics	\$1,600	\$400
Event Meals	\$2,400	\$600
Instructor	\$1,800	\$450

Monitoring	\$600	\$175
Sponsor Recognition Collateral	\$500	\$125
Program Manager	\$1,500	\$375
Administrative	\$2,500	\$625
TOTAL:	\$39,700	\$10,000

OTHER FUNDING RESOURCES

For Project being Requested: Funding sources and amounts, pending and committed.

PROJECT - PENDING

Funder Name	Amount Requested
Earl C. Sams Foundation	\$7,500
St. Lukes Lutheran Health Ministries	\$10,000
TOTAL:	\$17,500

PROJECT - COMMITTED

Funder Name	Amount Requested
Wheelmen 100	\$5,000
TOTAL:	\$5,000

Other funding sources and amounts, pending and committed not specific to this request.

ALL OTHER ORGANIZATION REQUESTS - PENDING

Funder Name	Amount Requested
Looking Out Foundation	\$5,000
Santa Cruz Pay Dirt	\$2,000
TOTAL:	\$7,000

ALL OTHER ORGANIZATION REQUESTS - COMMITTED

Funder Name	Amount Requested
	\$0
TOTAL:	\$0

BOARD OF DIRECTORS

What percentage of your board contributes financially to the organization?

58%

If Board giving is not at 100%, please explain why?

In the Spring of 2020, Earn-A-Bike restructured its Board of Directors, adding new members. Based on our Board of Director's policy, each Board Member must contribute \$1,000 per year that they serve. The reason why our Board giving is not yet at 100% is that more than half of our board members are new to this position and have yet to complete their first year. We have also been cognizant of the effects that the Covid-19 pandemic has had on our community including those of our Board Members. Due to this, we are understanding of any challenges this has created financially for our board.

How are board members expected to participate in your organization?

Earn-A-Bike board members are expected to attend a monthly meeting to discuss programming, operations, financials, development, and the mission and vision. Each board member is required to donate at least \$1,000 to the organization each year that they serve. We also encourage each of our board members to volunteer, join an internal committee, and provide outreach, guidance, and insight.

LIST OF BOARD DIRECTORS	
Name & Office Held	Corporate Affiliation
Dr. Lyssa Ochoa	SAVE Clinic
Dr. Cristian Sandoval	Our Lady of the Lake University
Gilbert Hine	Worldwide Facilities LLC
Thomas Carter	Pape Dawson Engineers
Sherry Patrick	Texas A&M - San Antonio
Christopher Potter	BC LYND Hospitality
Melissa Potter	Guadalupe Regional Medical Center
Carl Negley	SAVE Clinic
Traci Uribe	USAA
Olga Jacobs	Wells Fargo
George San Miguel	Construction
Destiny Mujica	Previous EAB Executive Director
Carlos De Leon	Romph & Pou Agency
Signature	
Jennifer Maldonado	