

# FUNDING APPLICATION

## GENERAL INFORMATION

### Organization Information

<b>Legal Name:</b> Camp Aranzazu, Inc.		<b>Federal Tax ID#:</b> 74-3032285		<b>501(c)(3) Public Charity</b> 509 (a)(1)	
<b>Address:</b> 5420 Loop 1781		<b>City:</b> Rockport		<b>State:</b> TX	
				<b>Zip Code:</b> 78382	
<b>Website:</b> www.camparanzazu.org		<b>Fax:</b> (713) 208-0072		<b>United Way Funded:</b> No	

<b>Fiscal Year:</b> January 01 to December 31
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### Head Of Organization

<b>Name:</b> Virginia Ballard		<b>Title:</b> President	
<b>E-Mail Address:</b> vballard@camparanzazu.org		<b>Phone:</b> (281) 667-6881	

### Application Contact

<b>Name:</b> Kate Plouvier	<b>Title:</b> Development Director	<b>E-Mail Address:</b> katep@camparanzazu.org	<b>Phone:</b> (281) 667-1881
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### Previous Najim Funding

Year	Funding \$
2016	\$25,000
2017	\$25,000
2018	\$50,000
2019	\$37,500
<b>Total</b>	<b>\$137,500</b>

<b>Has the organization applied to the Najim Family Foundation in the past and been declined?</b> Yes 2014 - \$21,200; 2015- \$25,000; March 2020 - \$50,000
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<b>Grant Amount Requested \$:</b> \$40,000	<b>Total Project Budget \$:</b> \$322,050	<b>Organization's Annual budget \$:</b> \$1,703,050
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<b>Mission Statement:</b> Camp Aranzazu is dedicated to enriching the lives of children and adults with chronic illnesses and special needs by providing unique camping, environmental education, and retreat experiences.
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## PROJECT INFORMATION

<b>Program / Project Title:</b> Development and Implementation of New Programs to Support Children and Adults with Special Needs and Chronic Illnesses
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## PROJECT TIMELINE

Start Date	End Date
01/01/2020	12/31/2020

**Harvey E. Najim Family Foundation Priorities:**

Disabilities/Special Needs

**Program / Project Description:**

Camp Aranzazu serves as a host facility for groups of children and adults with special needs and chronic illnesses. We provide meals and lodging; customize each camping experience to meet our partners' goals and objectives; and facilitate all activities under the guidance of our Certified Recreational Therapy Specialists. Our camping partners bring the campers, as well medical and other support staff as needed. We are one of only three camps in Texas that operate as a host facility for special populations and the only one that is located on the Texas coast. Campers get to enjoy all the typical camping activities, as well as sailing, a Ropes Challenge Course, and much more. More importantly, they have the opportunity to connect with others facing similar challenges; to develop new skills and interests; and to challenge themselves in new ways, building confidence and a sense of independence.

This summer marks our 15th year of operation. We have served almost 27,000 campers from all over Texas. Approximately 31% come from the San Antonio area. We were looking forward to a busy summer, with almost 1,000 campers scheduled to attend camp over a 10-week period. As you know, however, we cancelled our summer session because we felt strongly that the risks were too great, given that most of our campers have significant health challenges.

Cancelling camp was a tremendous disappointment for us and for those whom we serve. While we hope to continue hosting our in-person camps this fall, the limitations imposed by the pandemic also present an opportunity for us to diversify how we deliver services and support children and adults with special needs. Below are the current programs we are developing:

**Online Camp** - We recognize that funding this program is not of great interest to the Najim Family Foundation but are sharing a few details because it has been a time-consuming (!) and successful endeavor over the past two months. Four full-time staff, along with nine past summer counselors have produced approximately 13 hours of online activities. Kids have had the opportunity to learn new skills and knowledge about the natural world, practice relaxation and coping through creative outlets, and enjoy fun camp traditions tailored to be done at home - all for free and available 24/7. Parents know that they can depend on Camp Aranzazu to provide safe, educational, and entertaining activities for children of all ages and abilities. We will continue to create and provide this programming through mid-August.

**Family Camps** - Families that include a child with special needs or a chronic illness often have difficulty finding a place to vacation that is fun and suitable for everyone. We have a new cabin that was designed specifically with families in mind. It includes 10 rooms with four beds in each. We look forward to inviting families to spend a long weekend with us, fishing, swimming, and enjoying the Texas coast. We currently have two family camps scheduled for this fall and hope to add more.

**Camp-to-Go** - We will take modified camp activities to hospitals, schools and other organizations that serve children and adults with special needs and chronic illnesses. Children and young adults will have the opportunity to enjoy a variety of camp-themed games and activities that include art, adapted sports, indoor archery (an inflatable archery target and foam arrows!), adaptive "boating" (a canoe on wheels!), indoor "campfire" with songs, and large group games. This program would enable us to connect with current camping partners as well as those who are interesting in learning more about Camp Aranzazu and in meeting our staff.

**Adaptive Sailing** - We also are looking at ways to expand our adaptive sailing program beyond the summer. Our 27 acres on Copano Bay is our most unique feature. We have four adaptive sailboats, a floating dock, and fishing pier. Sailing requires well-trained staff and an experienced leader. Funding is critical if we are to advance this program.

Infrastructure Needs - In order to host family camps and other programs this fall, we will need to update safety measures like our first aid kits and lifeguard stands, as well as purchase new backdrops, bows, arrows, and other supplies for our archery program.

As you know, many of the children and adults we serve would never be able to attend camp if it weren't for Camp Aranzazu. We are very grateful for the past, generous support provided by the Najim Family Foundation. It is our hope that you will partner again with Camp Aranzazu to provide a unique, life-changing experience to some of Texas' most vulnerable and underserved populations. Your gift of \$40,000 will help underwrite the cost of the "camp-to-go" program and family camps, as well as help us develop the adaptive sailing program and complete important infrastructure updates. Your gift also will help offset the loss of approximately \$300,000 in summer camping revenue.

**Evaluation Plan:**

After every camping session, we survey campers and staff, requesting feedback on the effectiveness of our program, as well as the quality of our facilities, activities, meals, and staff. We have included a similar survey on our virtual camp page to ensure we continue receiving feedback. In addition, we meet with camping partners in person after sessions end to discuss the effectiveness of the experience and ways to improve the services we provide. We are pleased to report that 100% of our camping partners in 2019 said their campers met their identified therapy goals.

**Plans to sustain project beyond the term of this request:**

Camp Aranzazu will raise the remainder of the necessary funds through other foundation grants, direct mail campaigns, and special events in our three geographic service regions of the Coastal Bend, Houston, and San Antonio. We plan to continue "Holiday Bells & Shells - San Antonio" for a third year; this year's event will take place on November 18, 2020, at the San Antonio Gun Club.

**Children Impacted:**

<b>How many unduplicated children will the TOTAL PROJECT INITIATIVE impact?</b>	<b>How many unduplicated children will NFF REQUESTED FUNDS impact?</b>
1,600	90

**Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.**

A. Population Served Age		B. Population Served Ethnicity	
Infants (0-5)	2%	African American	8%
Children (6-13)	56%	Asian American	3%
Young Adults (14-18)	42%	Caucasian	34%
<b>TOTAL:</b>	<b>100%</b>	Hispanic/Latino	47%
		Native American	0%
		Other and Define	8%
		<b>TOTAL:</b>	<b>100%</b>

**City Council District for Which Children are Being Served:**

District1, District2, District3, District4, District5, District6, District7, District8, District9, District10

**Line item Budget:**

Line Item Description	Total Project Funds Allocation	Najim Funds Allocation
Family Camps (Oct. 23-25; November 6-8)	\$6,000	\$6,000
San Antonio Camp-to-Go (Dates TBD)	\$2,000	\$2,000

Infrastructure Needs (First Aid Supplies, Lifeguard Stands, Archery Backdrop/Supplies)	\$14,050	\$6,000
General Operations Support (to offset loss of Camping Fee Revenue)	\$300,000	\$26,000
<b>TOTAL:</b>	<b>\$322,050</b>	<b>\$40,000</b>

**OTHER FUNDING RESOURCES**

**For Project being Requested: Funding sources and amounts, pending and committed.**

**PROJECT - PENDING**

<b>Funder Name</b>	<b>Amount Requested</b>
James R. Dougherty, Jr. Foundation	\$4,500
Amy Shelton McNutt Charitable Trust	\$4,500
<b>TOTAL:</b>	<b>\$9,000</b>

**PROJECT - COMMITTED**

<b>Funder Name</b>	<b>Amount Requested</b>
Puente de Maravillas Foundation	\$20,000
<b>TOTAL:</b>	<b>\$20,000</b>

**Other funding sources and amounts, pending and committed not specific to this request.**

**ALL OTHER ORGANIZATION REQUESTS - PENDING**

<b>Funder Name</b>	<b>Amount Requested</b>
Memorial Drive Presbyterian Church	\$25,000
Jack H. & William M. Light Charitable Trust	\$5,000
The Fant Foundation	\$7,500
The Gil and Dody Weaver Foundation	\$10,000
Albert and Mary Dick Charitable Trust	\$5,000
Looper Foundation	\$20,000
Melbern G. & Susanne M. Glasscock Foundation	\$10,000
Blanche Davis Moore Foundation	\$5,000
St. Luke's United Methodist Church	\$12,000
Behmann Brothers Foundation	\$7,500
Susser Family Foundation	\$7,500
Larry and Pat McNeil Foundation	\$0
<b>TOTAL:</b>	<b>\$114,500</b>

**ALL OTHER ORGANIZATION REQUESTS - COMMITTED**

<b>Funder Name</b>	<b>Amount Requested</b>
Shield-Ayres Foundation	\$10,000
John G. & Marie Stella Kenedy Foundation	\$10,000
The Brown Foundation	\$30,000
The Hamill Foundation	\$50,000

Victoria Rotary Club	\$1,500
Direct Mail, Individual, and Corporate Support	\$43,391
Special Events	\$64,114
<b>TOTAL:</b>	<b>\$209,005</b>

**BOARD OF DIRECTORS**

**What percentage of your board contributes financially to the organization?**  
100%

**If Board giving is not at 100%, please explain why?**

**How are board members expected to participate in your organization?**  
In addition to supporting the organization financially, our board members serve on committees, attend events, and help us network with new camping partners and donors. We currently have three board members and two advisory board members from San Antonio.

**LIST OF BOARD DIRECTORS**

<b>Name &amp; Office Held</b>	<b>Corporate Affiliation</b>
Blake Finger	Hazel Smyth Jewelry
Fields Alexander	Beck Redden
Daryl Allen	UBS
Traci Arellano	Frost Bank
Casey Cullen	Cullen, Carsner, Seerden, & Cullen, LLP
Robin Floyd	Community Leader, Houston
Tom Forney	Forney Construction
John Guill	Cadence Bank
Bobby Hatcher	Avalon Advisors
Hunter Hawkins	Marsh Wortham
Denise Hazen	Aspire Accessories
Keith Little	Retired, Cheniere Energy
Bryan Phillips	Ytterberg Derry Knull LLP
Joanne Taylor	Retired, PDR Corp
John Watson	JMI Inc
Shannon Turner	Community Leader, San Antonio

**Signature**  
Kathryn R. Plouvier