FUNDING APPLICATION

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GENERAL INFORM	IATIO	V				
Organization Information	n					
Legal Name:		Federal Tax ID#:		501(c)(3) Public Charity		
Open Trail Ranch Inc.	Trail Ranch Inc.		38-3875160		509 (a)(1)	
Address:	City:	1	State:		Zip Code:	
28710 Boerne Stage Rd	Boerne	TX		78006		
Website:	Fax:			United Way Funded:		
www.opentrailranch.org		(210) 373-6452		No		
Head Of Organization						
Name:			Title:			
Kate Vasquez			Executive Director/Founder		er	
E-Mail Address:		Phone:				
kate@opentrailranch.org		(210) 373-6452				
Application Contact						
Name:	Title:		E-Mail Address:		Phone:	
Kate Vasquez	Executive Director		kate@opentrailranch.org		(210) 367-8248	
Has the organization app	olied to th	ne Najim Family l	Foundation in the	past and	d been declined?	
No						
Grant Amount Requested \$:		Total Project Budget \$:		Organization's Annual budget \$:		
\$15,000	\$15,000		\$88,568		\$217,430	
Mission Statement:						
Our Therapeutic Horsema potential, gain self confide	1 1	C 1	1		<u>C</u>	
PROJECT INFORM	ATION	I				
Program / Project Title:						
To support the Covered A for riders with physical an			y cover an existing	outdoor	arena and wheelchair ramp	
PROJECT TIMELINE						
Start Date		End Date				
12/01/2019			12/31/2019			

Harvey E. Najim Family Foundation Priorities:

Disabilities/Special Needs

Program / Project Description:

In our arena, we currently offer three types of programs, Therapeutic Horsemanship, Hippotherapy and Interactive Vaulting. OTR serves approximately 60 children and adults each week, primarily ages 2-30, with 56.34% of riders being 18 or under. In September, the addition of a new program will allow us to register 15-20 new special needs riders ranging in ages 5-18 years old. We welcome participants of all ages but, 90.14% of OTR's riders are 25 or younger and have diagnoses such as Autism Spectrum Disorder, Cerebral Palsy, Learning Disabilities, Anxiety, Down Syndrome, Intellectual Disabilities, ADHD, Amputee, Blindness, Deafness and many more. We also work with those who have been through trauma, neglect, bullying or the foster care system. We recognize that the key to success for our riders is being consistent in their classes and therapies. Most cancellations at our facility are due to rain and it is not only detrimental to our participant's progress, but also causes damage to our arena by washing away all of the sand necessary for safe horse and volunteer footing. Even after the rain has stopped, riding operations can continue to be closed down for several days due to a wet arena. The arena sand must be completely dry to be safe for our riders, volunteers and horses. This project would not only allow us to continue operations in the rain, but will also completely eliminate "dry time" for the arena.

Due to the heat, many of our medically sensitive riders must take time off during the summer months resulting in a disruption of their progress. The Covered Arena Project will ensure that our participants, who suffer from light and heat sensitivities have a safe and covered area to conduct their weekly sessions year round. Additionally, the specially trained therapy horses at Open T.R.A.I.L. Ranch also need a safe, shaded and dry environment during the rainy and summer months to exercise and comfortably rest with their herd. We believe that the Covered Arena Project will be instrumental in the consistency of our services rain or shine for every rider we serve in our community.

The cover would be 70' x 120' x 16'-8" to fully cover one of our existing outdoor arenas and a wheelchair mounting ramp. When choosing a project for this year, we thought long and hard about a project that would benefit every single rider, volunteer, staff member and equine in our organization. This cover will be a momentous asset to our therapy programs and facility long term, benefiting hundreds of participants over the years who seek our life changing services.

Evaluation Plan:

From January through December of 2018, 371 riding lessons were cancelled due to inclement weather. Additionally, as of March 2019, 190 riding lessons have already been cancelled due to weather. After the completion of the Covered Arena Project, we will be able to easily track and measure quantitative data in regards to weather cancellations. We can evaluate on a monthly/quarterly basis and a year-to-date method on how the cover has impacted operations.

Plans to sustain project beyond the term of this request:

We have been fundraising as an organization and will continue to do so with another fundraiser this July. We are also seeking additional funding from other foundations/grants in an effort to raise all funds necessary for total completion of the project at the end of this year. Once the project has been completed, the cover will require little to no maintenance expenses and will be fully insured.

Children Impacted:

How many unduplicated children will the TOTAL PROJECT INITIATIVE impact?	How many unduplicated children will NFF REQUESTED FUNDS impact?
60	60

Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.

A. Population Served Age		B. Population Served Ethnicity		
Infants (0-5)	3%	African American	0%	
Children (6-13)	62%	Asian American	5%	
Young Adults (14-18)	35%	Caucasian	67%	

TOTAL:	100%		Hispanic/Latino		17%
			Native American	1	3%
			Other and Define	e	8%
		TOTAL:		100%	
City Council District fo	or Which C	hildren are Bein	g Served:		
District6, Outside San A	Antonio				
Counties applicant is in	n:				
Bexar, Kendall, Medina	l				
Line item Budget:					
Line Item Description		Total Project Funds Allocation		Najim Funds Allocation	
Covered Arena - Building size: 70' x 120' x 16'-8" Double Slope 1:12		\$88,568		\$15,000	
TOTAL:		\$88,568		\$15,000	
OTHER FUNDING	G RESOU	RCES			
For Project being Requ	uested: Fun	ding sources and	d amounts, pendi	ng and co	mmitted.
PROJECT - PENDING	G				
Funder Name			Amount Requested		
GVTC Foundation			\$5,000		
Valero Benefit For Chil	dren		\$10,000		
TOTAL:	TOTAL:		\$15,000		
PROJECT - COMMIT	ГТЕD				
Funder Name		Amount Requested			
The Judy Calder Foundation			\$10,000		
TOTAL:	ГОТАL:		\$10,000		
Other funding sources	and amoun	ts, pending and	committed not sp	ecific to t	this request.
ALL OTHER ORGAN	NIZATION	REQUESTS - P	ENDING		
Funder Name			Amount Requested		
Subaru Share The Love we have been chosen at \$40,000+ per year raised	the recipian	t, averaging	\$40,000		
TOTAL:			\$40,000		
ALL OTHER ORGAN	NIZATION	REQUESTS - C	OMMITTED		
Funder Name			Amount Reques	sted	
Wheelers Big Win Fundraiser		\$5,000			
Fiesta Medal Fundraiser		\$3,000			
Subaru Share The Love 2018 (extra funds saved for arena cover project)		\$5,000			
TOTAL:		\$13,000			
BOARD OF DIREC	CTORS				
What percentage of yo	our board co	ntributes financ	ially to the organ	ization?	

What percentage of your board contributes financially to the organization?

100%

If Board giving is not at 100%, please explain why?

n/a

How are board members expected to participate in your organization?

OTR's board members are expected to uphold and further Open T.R.A.I.L.'s mission by advocating for us in their line of work and social communities, while also carrying out their duties required by their listed position. Board members are expected to attend regular board meetings and assist in fundraisers and future planning of the organization. Board members are also expected to continually educate themselves on ways to actively serve OTR as well as bringing forth ideas on ways to increase donation and financial streams. Most importantly, board members are expected to keep continuous and open communication with OTR's executive staff to ensure that operations are running as smoothly and as financially responsible as possible.

LIST OF BOARD DIRECTORS				
Name & Office Held	Corporate Affiliation			
Kate Vasquez, President	Executive Director			
Lisa M. Reyes, Vice President	Business Owner			
Lauren McDonald, Secretary/Treasurer	Small Business Owner			
Sherry Rosser-Carroll, Board Member	Advertising & Marketing Specialist			
Homer C. Reyes, M.D., Board Member	Medical Director of the Wound Care and Hyperbaric Department at St. Luke's Baptist Hospital			
Annick Marshall, Board Member	Business Owner			
Kurt Kraus, Advisory Board Member	Program Manager/Triumph Group Aerospace			
Margaret Kraus, Advisory Board Member	Retired Vice President/Land America Financial Services			
Maureen Concklin, Advisory Board Member	Clinical Research Management			
Pam McGonagill, Advisory Board Member	Bookkeeper			
Dr. Sara Grose, Advisory Board Member	Equine Veterinarian			
Kevin Tate, Advisory Board Member	Equine Farrier			
Signature				
Kate Vasquez				