FUNDING APPLICATION

| Organization Inform | mation | | | | | |
|---|----------------|----------------|--------------|----------------|-------------------|--|
| Legal Name: | | Federal Tax I | D #: | 501(c)(3 | B) Public Charity | |
| Children's Association for Maximum Potential 74-2095766 | | 74-2095766 | | 509 (a)(| 1) | |
| Address: | City: | | State: | | Zip Code: | |
| P.O. Box 27086 | San Ant | onio | Texas | | 78227 | |
| Website: | <u>'</u> | Fax: | | United ' | Way Funded: | |
| www.campcamp.org | | (210) 771-7999 | | No | | |
| Fiscal Year: | | | | - | | |
| January 01 to Decem | nber 31 | | | | | |
| Head Of Organizati | ion | | | | | |
| Name: | | | Title: | | | |
| Susan Osborne | | | Chief Execu | tive Officer | | |
| E-Mail Address: | | | Phone: | Phone: | | |
| susan.osborne@cam | pcamp.org | | (210) 241-48 | (210) 241-4866 | | |
| Application Contac | t | | | | | |
| Name: | Title: | | E-Mail Add | lress: | Phone: | |
| Dianna Hopkins | Chief Dofficer | evelopment | lauren.weiss | @campcamp. | (210) 671-5411 | |
| Previous Najim Fur | nding | | | | | |
| Year | | | Funding \$ | | | |
| 2007 | | \$119,000 | | | | |
| 2008 | | \$147,600 | \$147,600 | | | |
| 2009 | | | \$75,000 | | | |
| 2010 | | \$75,000 | | | | |
| 2012 | | \$200,000 | \$200,000 | | | |
| 2013 | | \$10,000 | | | | |
| 2014 | | \$60,000 | \$60,000 | | | |
| 2015 | | \$60,000 | | | | |
| 2016 | | \$75,000 | | | | |
| 2017 | | \$75,000 | | | | |
| 2018 | | \$80,000 | | | | |
| 2019 | | \$80,000 | | | | |
| 2020 | | \$50,000 | | | | |
| 2020 | | | | | | |

| Grant Amount Requested \$: | Total Project Budget \$: | Organization's Annual budget \$: |
|-----------------------------------|--------------------------|----------------------------------|
| \$100,000 | \$1,759,550 | \$2,210,450 |

Mission Statement:

CAMP strengthens and inspires individuals with special needs - and those who care for them - through Recreation, Respite, and Education.

PROJECT INFORMATION

Program / Project Title:

To Support 2021 Year-Round Programming.

PROJECT TIMELINE

| Start Date | End Date |
|------------|------------|
| 01/01/2021 | 12/31/2021 |

Harvey E. Najim Charitable Foundation Priorities:

Disabilities/Special Needs

Program / Project Description:

Too often individuals with special needs, or those who are considered medically fragile, have never had "typical" childhood experiences like swinging, sliding, friends to play with, or the joy of being unconditionally accepted. Attending traditional outdoor recreational activities is challenging and attending summer camp is not thought of as an option because of the physical barriers faced by the child and the financial barriers too often faced by parents. Additionally, there are limited options for individuals who have significant needs or who are considered medically fragile to share "typical" experiences such as summer camp with their siblings.

According to the U.S. Census Bureau's, 2013-2017 American Community Survey five year estimates show that, in Bexar County alone, 24,907 children ages 5 to 17 live at home (not institutionalized) with an ambulatory, cognitive, hearing, or vision disability. The U.S. Census Bureau found that in 2019 4.1% of Texans under the age of 18 had a disability. However, in Bexar County, 5.3% of children under the age of 18 are reported to have a disability with 58% identifying as Hispanic. A portion of this population is served by CAMP.

Because of the pandemic, CAMP is seeing an even larger increase of families who are experiencing a scarcity of income, making the need for recreational activities available for free or at greatly reduced fees even more crucial. Because of this, CAMP respectfully requests funding for 2021 year-round programming to serve children with special needs, aged five through 18 years, their typical siblings aged 5 through 13 years, and teen volunteers aged 15 through 18, living in Bexar, Atascosa, Bandera, Comal, Guadalupe, Kendall, Medina, and Wilson counties.

During 2021, CAMP will serve children and teens up to the age of 18 throughout both Summer and School-Year Programs. The Summer program will consist of seven distinct weeklong residential sessions at our camp in the Texas Hill Country. Here, children with special needs will participate in traditional camping activities such as swimming, horseback riding, canoeing, archery, outdoor cooking, paintball, music recreation, nature discovery, arts & crafts, karaoke, and so much more.

School-year programs in 2021 will consist of Teen and Adult Day Adventure (TADA) outings, held throughout the Greater San Antonio area that offer individuals with special needs aged 14 through 40 years the ability to socialize and enjoy age-appropriate recreation at sporting events, amusement parks, and museums; and Respite Weekends designed much like the summer program.

Year-round programs are designed for camper participation, and activities are adapted to meet the unique needs of each participant. Through a 1:1 camper to counselor ratio, and healthcare volunteers, CAMP maximizes every opportunity for success.

Traditionally, these school-year programs are offered monthly throughout the school year; however, due to COVID-19, TADA has been put on hold and begins again in March 2021, and Respite Weekends will begin again in the fall. Both programs will have limited participation to ensure the safety of campers, volunteers, and staff.

CAMP's goals fall into four categories and are achieved through our year-round programs.

- 1. Individuals with special needs and their siblings will have the opportunity to engage in recreational opportunities year-round that are modified for their unique abilities.
- a. As a result of CAMP, at least 85% of campers will experience the development of new skills, leading to improved self-concept and sense of self-efficacy through outdoor recreation, social interactions, and peer support.
- b. As a result of CAMP, at least 85% of families will report their campers experienced positive social and recreational activities, while increasing their sense of independence.
- 2. Respite opportunities for caregivers and family members will be provided year-round through recreational opportunities for the camper.
- a. As a result of CAMP, at least 85% of families will report they experienced greater adaptability and cohesion in their families and feel less stressed by experiencing a period of respite.
- 3. Leadership development for high-school students will be provided through volunteer and hands-on learning opportunities.
- a. As a result of CAMP, at least 80% of volunteers will report they gained valuable leadership skills such as self-confidence, independence, commitment, and/or problem-solving skills, while developing empathy for their peers and for individuals with special needs.
- 4. Healthcare professionals will provide a safe environment for campers and volunteers while receiving hands-on experiences and education not offered in a clinical setting.
- a. As a result of CAMP, at least 80% of families will report their camper had a safe experience because the health and wellness of their child was cared for by professional physicians, nurses, pharmacists, and other specialists on site.

Evaluation Plan:

Evaluations are conducted at the end of each program. Utilizing Survey Monkey, caregivers are asked to complete an evaluation to determine how well current programs are meeting the needs of the camper and the family, as well as helps identify successes the camper felt during the program and allows the family to evaluate the impact of the program on them. Data is collected through online surveys, analyzed, and incorporated into planning for the next season. This process ensures each program continues to be relevant to the population we serve. Data is maintained by the Family Support Program. This team shares results with members of leadership and program staff on a regular basis. Responses are both quantitative and anecdotal and provide the opportunity to monitor the success of the programs. Further, this data is utilized to make any necessary adjustments if needed to ensure the success of the participants.

Plans to sustain project beyond the term of this request:

CAMP is committed to ensuring the success and longevity of our year-round programs. Additional financial support comes from individuals, foundations, and corporations, as well as from proceeds earned through special events such as the annual gala. CAMP's Board of Directors and Leadership Team are all dedicated to ensuring the work of the first 41 years is sustained and flourishes so additional generations can continue to experience recreation, respite, and education opportunities for years to come.

| Children Impacted: | |
|--|---|
| How many unduplicated children will the TOTAL PROJECT INITIATIVE impact? | How many unduplicated children will NCF REQUESTED FUNDS impact? |
| 664 | 432 |

Please provide the percentage of each group below that will be served by the project in which funds are being requested. Do not leave any area blank. If that specific group will not be served, include zero. The percentage should total 100%.

| A. Population Served Age | | B. Population Served Ethnicity | |
|--------------------------|------|--------------------------------|------|
| Infants (0-5) | 3% | African American | 8% |
| Children (6-13) | 54% | Asian American | 2% |
| Young Adults (14-18) | 43% | Caucasian | 42% |
| TOTAL: | 100% | Hispanic/Latino | 41% |
| | | Native American | 1% |
| | | Other and Define | 6% |
| | | TOTAL: | 100% |

City Council District for Which Children are Being Served:

District1, District2, District3, District4, District5, District6, District7, District8, District9, District10

Line item Budget:

| 8 | | |
|------------------------------|---------------------------------------|------------------------|
| Line Item Description | Total Project Funds Allocation | Najim Funds Allocation |
| Salary | \$974,305 | \$65,000 |
| Payroll Taxes & Bnefits | \$129,565 | \$0 |
| Professional Fees | \$78,500 | \$0 |
| Program Supplies | \$28,900 | \$3,500 |
| Food & Beverage Supplies | \$184,050 | \$12,000 |
| Other Supplies | \$26,980 | \$0 |
| Telecommunications | \$8,100 | \$0 |
| Utility Costs | \$74,700 | \$7,000 |
| Maintenance | \$79,300 | \$7,000 |
| Equipment | \$42,800 | \$2,500 |
| Travel | \$18,250 | \$0 |
| Insurance | \$72,000 | \$3,000 |
| Miscellaneous | \$42,100 | \$0 |
| TOTAL: | \$1,759,550 | \$100,000 |

OTHER FUNDING RESOURCES

For Project being Requested: Funding sources and amounts, pending and committed.

PROJECT - PENDING

| Funder Name | Amount Requested |
|--|------------------|
| The Najim Family Foundation (This request) | \$100,000 |
| Kronkosky Charitable Foundation | \$100,000 |
| Marietta K. Randall Foundation Trust | \$1,500 |
| The Gordon Hartman Family Foundation | \$25,000 |
| Katherine C. Carmody Charitable Trust | \$25,000 |
| McCombs Foundation, Inc. | \$2,000 |

| Blue Bird Auxiliary | \$5,000 |
|--|--|
| - | |
| Faye L. and William L. Cowden Charitable Foundation | \$15,000 |
| Greehey Family Foundation | \$25,000 |
| H.E. Stumberg Sr. Trust | \$10,000 |
| Blanche Davis Moore Foundation | \$2,500 |
| Louis H. and Mary Patricia Stumberg Foundation | \$3,000 |
| Officer's Spouses Clubs | \$5,000 |
| TOTAL: | \$319,000 |
| PROJECT - COMMITTED | |
| Funder Name | Amount Requested |
| Warm Springs Foundation | \$50,000 |
| Joan and Herb Kelleher Charitable Foundation | \$5,000 |
| Mays Family Foundation | \$25,000 |
| TOTAL: | \$80,000 |
| Other funding sources and amounts, pending and | d committed not specific to this request. |
| ALL OTHER ORGANIZATION REQUESTS - | PENDING |
| Funder Name | Amount Requested |
| Charity Ball Association of San Antonio | \$65,000 |
| Elizabeth Huth Coates Charitable Foundation of 1992 | \$5,000 |
| The Nancy Smith Hurd Foundation | \$3,000 |
| Marcia and Otto Koehler Foundation | \$10,000 |
| Perry & Ruby Stevens Charitable Foundation | \$50,000 |
| | |
| Nina Heard Astin Charitable Trust | \$1,500 |
| Nina Heard Astin Charitable Trust TOTAL: | \$1,500 \$134,500 |
| | \$134,500 |
| TOTAL: ALL OTHER ORGANIZATION REQUESTS - | \$134,500 |
| TOTAL: ALL OTHER ORGANIZATION REQUESTS - | \$134,500 COMMITTED |
| TOTAL: ALL OTHER ORGANIZATION REQUESTS - Funder Name Anonymous Donor | \$134,500 COMMITTED Amount Requested |
| TOTAL: ALL OTHER ORGANIZATION REQUESTS - Funder Name Anonymous Donor | \$134,500 COMMITTED Amount Requested \$19,650 |
| TOTAL: ALL OTHER ORGANIZATION REQUESTS - Funder Name Anonymous Donor Saber Community Spouses Club Veterans United Foundation | \$134,500 COMMITTED Amount Requested \$19,650 \$600 |
| TOTAL: ALL OTHER ORGANIZATION REQUESTS - Funder Name Anonymous Donor Saber Community Spouses Club Veterans United Foundation St. Luke's Lutheran Healthcare Ministries | \$134,500 COMMITTED Amount Requested \$19,650 \$600 \$7,780 |
| TOTAL: ALL OTHER ORGANIZATION REQUESTS - Funder Name Anonymous Donor Saber Community Spouses Club Veterans United Foundation St. Luke's Lutheran Healthcare Ministries | \$134,500 COMMITTED Amount Requested \$19,650 \$600 \$7,780 \$3,000 |
| TOTAL: ALL OTHER ORGANIZATION REQUESTS - Funder Name Anonymous Donor Saber Community Spouses Club Veterans United Foundation St. Luke's Lutheran Healthcare Ministries Jeff Dodd and Susan Ohsfeldt Charitable Fund | \$134,500 COMMITTED Amount Requested \$19,650 \$600 \$7,780 \$3,000 \$2,000 |
| TOTAL: ALL OTHER ORGANIZATION REQUESTS - Funder Name Anonymous Donor Saber Community Spouses Club Veterans United Foundation St. Luke's Lutheran Healthcare Ministries Jeff Dodd and Susan Ohsfeldt Charitable Fund Texas Cavaliers Charitable Foundation | \$134,500 COMMITTED Amount Requested \$19,650 \$600 \$7,780 \$3,000 \$2,000 \$3,000 |
| TOTAL: ALL OTHER ORGANIZATION REQUESTS - Funder Name Anonymous Donor Saber Community Spouses Club Veterans United Foundation St. Luke's Lutheran Healthcare Ministries Jeff Dodd and Susan Ohsfeldt Charitable Fund Texas Cavaliers Charitable Foundation The Ability Experience | \$134,500 COMMITTED Amount Requested \$19,650 \$600 \$7,780 \$3,000 \$2,000 \$3,000 \$549 |

If Board giving is not at 100%, please explain why?

How are board members expected to participate in your organization?

CAMP's Board of Directors consists of 17 members dedicated to strategic planning, annual fundraising, participation in major donor site visits, recruitment of new board members, relationship cultivation, advocacy, awareness, and governance. Board members meet six times per year, in addition to an annual day-long strategic planning session. Program development and evaluation are monitored by the Board of Directors in a number of ways: monthly updates from the Chief Executive Officer with program metrics, reviewing of parent and volunteer surveys, reviewing and approving of budget and monthly financials; and a comprehensive evaluation of the Chief Executive Officer, which assesses - among other things - program quality, infrastructure, and program support.

| LIST OF BOARD DIRECTORS | | |
|--|---|--|
| Name & Office Held | Corporate Affiliation | |
| Bernadette McKay, President | Deputy City Attorney (Retired) | |
| Bob Brock, Vice President | Highland Homes | |
| Theresa Rosenheim, Treasurer | Valero | |
| Susan Smith, Secretary | Community Advocate | |
| Jeanne Albrecht | JCA Public Relations | |
| Julie Allen | Community Advocate | |
| Mark Croley, MD | SAMMC | |
| Marilyn Harrington, Ph.D | Community Advocate | |
| Greg Jurkowski | JW Marriott San Antonio Hill Country Resort | |
| Lee Matecko | Whole Foods (Retired) | |
| Fred McCurdy, M.D., Ph.D, MBA, FAAP, FACPE | Driscoll Children's Hospital | |
| Linda McMillion, M.D., Ph.D. | Community Advocate | |
| Kevin Moore | IFinancial | |
| Karen Ridout | Ridout Barrett & Co. | |
| Zakia Qintino | Sloan, PLLC | |
| Jerry Terry | Department of Defense | |
| Kenda Willoughby | Community Advocate | |
| Signature | | |
| Susan Osborne | | |