

	Caravan & Born To Read			
	2020 Program Proposed Budget	2020 Fundraising Proposed Budget	2020 Operational Proposed Budget	2020 Proposed Comprehensive
<b>Revenue</b>				
Administrative and Other Income				
Annual Fund		125,000		125,000
Board Dues			65,000	65,000
Corporate Contributions	18,000		15,000	33,000
Foundation Contributions			60,000	60,000
Individual Contributions	15,000		40,000	55,000
Special Events				
Catrina (net)		130,000		130,000
Literary Luncheon (net)		60,000		60,000
Total Special Events		190,000		190,000
<b>Total Cash Revenue</b>	<b>33,000</b>	<b>315,000</b>	<b>180,000</b>	<b>528,000</b>
<b>Expenses</b>				
Advertising/Marketing/Publicity	5,600		1,000	6,600
Bank and Merchant Fees	10		2,500	2,510
Books, Subscriptions, Training	7,000		1,850	8,850
Contract Services				
Accounting Fees			18,000	18,000
Outside Contract Services	27,000		10,500	37,500
Total Contract Services	27,000		28,500	55,500
Depreciation & Amortization			30,415	30,415
Hospitality	1,250		10,000	11,250
Insurance	3,500		14,000	17,500
IT (Wbsite,Cmpt,Stwr Subs)			7,500	7,500
Total Occupancy			18,000	18,000
Payroll Expenses				
Health Insurance			29,000	29,000
Payroll Taxes			16,697	16,697
Retirement			13,540	13,540
Salaries			210,150	210,150
Total Payroll Expenses			269,387	269,387
Interim Consultant			26,050	26,050
Search consultant			10,000	10,000
Postage, Mailing Service	50		2,250	2,300
Printing / Copying / Postage	600	14,000	1,000	15,600
Repairs & Maintenance	3,600		1,250	4,850
Storage	2,100			2,100
Supplies	1,500		2,500	4,000
Travel (incl. mileage)			400	400
<b>Total Cash Expenses</b>	<b>52,210</b>	<b>14,000</b>	<b>426,602</b>	<b>492,812</b>
<b>Revenue over Expenses</b>	<b>-19,210</b>	<b>301,000</b>	<b>-246,602</b>	<b>35,188</b>
<b>SAPL Income and Expenses</b>				
<b>SAPL Income</b>				
SAPL Restricted Income	350,000			350,000
Unrealized Gains/Losses	225,625		11,875	237,500
<b>Total SAPL Income</b>	<b>575,625</b>		<b>11,875</b>	<b>587,500</b>
<b>SAPL Expenses</b>				
Cash Gift to SAPL	520,625			520,625
Paid on behalf of SAPL	55,000			55,000
<b>Total SAPL Expenses</b>	<b>575,625</b>			<b>575,625</b>
<b>Net SAPL Income and Expenses</b>	<b>0</b>		<b>11,875</b>	<b>11,875</b>
<b>Net Income</b>	<b>-19,210</b>	<b>301,000</b>	<b>-234,727</b>	<b>47,063</b>

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