



ANNUAL BUDGET
FOR YEAR ENDING
12/31/2021



2021 APPROVED BUDGET

	2019	2020	2021
	Actuals	Actuals	Budget
REVENUE			
1) Program Income	\$42,374	\$ 16,744	\$8,160.00
2) Fundraising Events and Contributions	\$212,829	\$ 163,754	\$201,000.00
3) Foundation Support	\$105,300	\$135,985	\$80,000.00
4) Corporate Support	<u>\$19,624</u>	<u>\$30,709</u>	<u>\$30,000.00</u>
 Subtotal Revenue	 \$380,126	 \$ 347,193	 \$319,160.00
 Other Revenue	 \$191	 \$72	
 Total Revenue	 <u>\$380,318</u>	 <u>\$ 347,265</u>	 \$319,160.00

	2019 Actuals	2020 Actuals	2021 Budget
EXPENSES			
1) Personnel	\$247,022	\$210,564	\$239,122.00
Staff Payroll	\$217,231	\$182,408.0	\$198,132.00
Payroll taxes	\$15,555	\$13,793.2	\$14,931.00
Payroll Fees	\$3,792	\$4,026.3	\$4,459.00
IRA with 1% match	\$528	\$913.0	\$3,960.00
Health Insurance	\$9,916	\$9,423.9	\$17,640.00
2) Contract labor/Consultants	\$6,907	\$14,676	\$5,940.00
Total Personnel	\$253,929	\$225,240	\$245,062.00
3) Program Expenses	\$19,315	4,603	\$6,817.00
Equipment and Supplies	\$13,757	4,100.47	\$4,500.00
Program Facility Rental	\$5,355	150.00	\$2,000.00
Background Checks	\$203	177.41	\$317.00
Program Fees	\$0	175.00	
4) Office/Administrative Expenses	\$24,054	\$22,642	\$23,670.00
5) Conference/Meetings	\$2,425	\$88	\$250.00
6) Promotion and Marketing	\$2,459	\$286	\$800.00
7) Fundraising	\$31,640	\$4,860	\$32,000.00
8) Other Expenses	\$18,203	\$ 19,106	\$21,747.00
Automobile & Travel	\$2,228	\$1,459	\$3,000.00
Insurance	\$7,334	\$7,312	\$9,000.00
Bank fees/Interest	\$134	\$1,264	\$900.00
Dues and Subscriptions	\$271	\$525	\$300.00
Depreciation	\$8,236	\$8,547	\$8,547.00
Subtotal Expenses	\$352,025	\$276,825	\$330,346.00
Total Expenses	\$352,025	\$276,825	\$330,346.00
Net Contribution	\$28,293	\$ 70,440	-\$11,186.00