



ANNUAL BUDGET  
FOR YEAR ENDING 12/31/19



## Special Reach Inc. - 2019 Budget For Distribution

	<u>2019 Budget</u>	<u>2018 Actuals</u>	<u>% Increase</u>	Comments
<b>REVENUE</b>				
<b>1) Program Income</b>	<b>\$33,500</b>	<b>\$19,866</b>	<b>69%</b>	
Summer Enrichment Program	18,375		n/a	
School Holiday Programs	5,125		n/a	
Party Nights	10,000		n/a	
<b>2) Fundraising Events and Contributions</b>	<b>\$235,000</b>	<b>\$233,062</b>	<b>1%</b>	
Fundraising Events	200,000	222,540	-10%	
Individual Contributions	20,000	970	1962%	
Corporate contribution	15,000	9,552	57%	
<b>3) Foundation Support - Projected</b>	<b>\$109,000</b>	<b>\$51,000</b>	<b>114%</b>	
San Antonio Area Foundation	25,000	25,000	0%	
Najim Family Foundation	25,000	20,000	25%	
Kronkosky Charitable Foundation	25,000	-	n/a	
Warm Springs Foundation	10,000	-	n/a	
Sundt Foundation	2,000	1,000	100%	
Greehey Family Foundation	15,000	-	n/a	
Other Foundation Support	7,000	5,000	40%	
<b>4) Corporate Support - Projected</b>	<b>\$22,500</b>	<b>\$0</b>	<b>n/a</b>	
H-E-B	7,500	-	n/a	
Valero Energy	7,500	-	n/a	
Broadway Bank	7,500	-	n/a	
<b>Subtotal Revenue</b>	<b>\$400,000</b>	<b>\$303,928</b>	<b>32%</b>	
<b>Other Revenue</b>	<b>\$0</b>	<b>\$108</b>	<b>-100%</b>	
<b>5) In-Kind Support</b>	<b>\$35,233</b>	<b>\$23,488</b>	<b>50%</b>	
<b>Total Revenue</b>	<b><u>\$435,233</u></b>	<b><u>\$327,524</u></b>	<b><u>33%</u></b>	



## Special Reach Inc. - 2019 Budget For Distribution

	<u>2019 Budget</u>	<u>2018 Actuals</u>	<u>% Increase</u>	Comments
<b>EXPENSES</b>				
<b>1) Personnel</b>	<b>\$261,433</b>	<b>\$168,125</b>	<b>55%</b>	
Full-time	189,754	148,307	28%	5% increase for existing 3 FTE
Payroll taxes	14,232	11,295	26%	7.5% of wages
Payroll Fees	3,795	2,425	57%	2.0% of wages
Seasonal/Part-time Staff	40,000	-	n/a	
IRA with 1% match	2,653	-		
Health Insurance	11,000	6,098	80%	
<b>2) Contract labor/Consultants</b>	<b>\$8,000</b>	<b>\$2,814</b>	<b>184%</b>	
<b>Total Personnel</b>	<b>\$269,433</b>	<b>\$170,939</b>	<b>58%</b>	
<b>3) Program Expenses</b>	<b>\$14,980</b>	<b>\$11,176</b>	<b>34%</b>	
Equipment and Supplies	9,500	8,359	14%	
Program Facility Rental	5,200	2,700	93%	
Background Checks	280	118	138%	
<b>4) Office/Administrative Expenses</b>	<b>\$33,600</b>	<b>\$24,674</b>	<b>36%</b>	
Office Equipment and Supplies	9,500	4,143	129%	
Internet Services:				
Website and Email fees	2,400	2,194	9%	
Computer software fees	2,500	1,098	128%	
Wifi	1,000	789	27%	
Telephone	2,200	1,972	12%	
Rent:				
Office	14,800	13,512	10%	
Storage Unit	1,200	965	24%	
<b>5) Conference/Meetings</b>	<b>\$3,100</b>	<b>\$1,015</b>	<b>206%</b>	
Meeting Expenses	1,100	779	41%	
Continuing Education/Training	2,000	236	749%	
<b>6) Promotion and Marketing</b>	<b>\$2,050</b>	<b>\$1,740</b>	<b>18%</b>	
Postage/shipping	450	274	64%	
Printing/Publications/Marketing	1,600	1,465	9%	
<b>7) Fundraising</b>	<b>\$40,000</b>	<b>\$31,029</b>	<b>29%</b>	
<b>8) Other Expenses</b>	<b>\$ 28,330</b>	<b>\$ 22,040</b>	<b>29%</b>	
Automobile & Travel	7,000	2,449	186%	
Insurance	7,000	6,397	9%	
Bank fees/Interest	30	25	19%	
Dues and Subscriptions	300	164	82%	
Depreciation	14,000	13,004	8%	
<b>Subtotal Expenses</b>	<b>\$391,493</b>	<b>\$262,613</b>	<b>49%</b>	
<b>9) Inkind Expenses</b>	<b>\$35,233</b>	<b>\$23,488</b>	<b>50%</b>	
<b>Total Expenses</b>	<b>\$426,725</b>	<b>\$286,101</b>	<b>49%</b>	
<b>Net Contribution</b>	<b>\$8,507</b>	<b>\$41,423</b>	<b>-16%</b>	
<b>Items of Note:</b>				
Attendance	1,742	838	108%	
Scholarships	\$ 3,900	\$ 3,580	9%	
Full Time Employees	4	3	33%	