## **Kinetic Kids** Profit & Loss Budget Overview January through December 2019

| Kinetic Kids Budget                   | Jan - Dec 19 |
|---------------------------------------|--------------|
| Income                                |              |
| Contributed support                   |              |
| Foundation/trust grants               | \$272,500    |
| Individual Contributions              | \$151,180    |
| Corporate & Civic Clubs               | \$130,500    |
| Total Contributed support             | \$554,180    |
| Program Revenue                       |              |
| Fine Arts & Education                 | \$25,825     |
| One Day Programs                      | \$1,320      |
| Recreational Sports Programs          | \$91,845     |
| SA Premier Sports                     | \$34,400     |
| SA Xtreme Sports                      | \$5,650      |
| University ACE Program                | \$4,000      |
| Total Program Revenue                 | \$163,040    |
| Scholarhips Given                     | -\$37,000    |
| Fundraising Events                    |              |
| 5k                                    | \$27,000     |
| Hootenanny Annual FR                  | \$323,713    |
| Total Fundraising Events              | \$350,713    |
| Merchandise Sales                     | \$3,500      |
| Interest Income                       | \$200        |
| Total Income                          | \$1,034,633  |
| Expense                               |              |
| Salaries & related expenses           | \$596,015    |
| Contract Employees                    | \$134,600    |
| Program Expenses                      | 1 - 7        |
| Annual Program Expenses               | \$17,450     |
| Program Supplies (Rec, SAP, SAX)      | \$38,500     |
| SA Premier Program Expenses           | \$19,225     |
| SA Xtreme Program Expenses            | \$8,395      |
| Total Program Expenses                | \$83,570     |
| Occupancy Expenses                    |              |
| Program Venues                        | \$19,047     |
| Office Lease                          | \$28,000     |
| Total Occupancy Expenses              | \$47,047     |
| Fundraising Exp-Annual Appeal, Events | \$58,975     |
| Marketing                             | \$4,200      |
| Auto Expenses                         | \$10,000     |
| Bank Charges & Credit Card Fees       | \$15,500     |
| Computer and Website Services         | \$19,500     |

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| Kinetic Kids Budget             | Jan - Dec 19 |
|---------------------------------|--------------|
| Insurance                       | \$13,426     |
| KK Expansion Program            | \$1,000      |
| Legal expenses                  | \$500        |
| Merchandise                     | \$3,000      |
| Office Equipment                | \$3,000      |
| Office Supplies                 | \$2,700      |
| Postage, shipping, delivery     | \$5,300      |
| Professional and Board Meetings | \$6,000      |
| Professional Development & Dues | \$8,000      |
| Printing & copying              | \$8,600      |
| Telephone & telecommunications  | \$6,700      |
| Financial Review                | \$7,000      |
| Total Expense                   | \$1,034,633  |
| Net Income                      | 0            |