



2017-2018 Operating Budget

Revenue

Dell Inc.	218,236
Rackspace	80,500
Flowserve Corporation	75,000
CPS Energy	55,500
Tesoro	55,000
NXP Semiconductors	37,500
Austin Energy	25,000
Lockheed Martin Missiles and Fire Control	20,000
Rackspace	19,500
Texas Instruments	10,000
Accenture Federal Services	2,500
SpaceX	2,500
Lockheed Martin Missiles and Fire Control	1,000
Entrust Technology Consulting	400

Total Revenue 602,636

Expenses

Salaries and Fringe Benefits

Administrative Salaries	221,000
Fundraising Salaries	169,350
Program Salaries	207,000
Total Salaries	597,350
Fringe Benefits	119,470
Payroll Processing Fees	7,000

Total Salaries and Fringe Benefits 723,820

Contract Services - Administrative

Other Contracts - U.S. FIRST	15,000
Consultants and Contractors - Other	77,500

Total Contract Services 92,500

General Operating Expenses

General Admin Expenses	15,000
Office Supplies	1,500
Staff Training & Conferences	5,000
Advertising/Outreach	4,156
Recruitment & Ongoing Team Communications	2,292
Travel/Mileage	17,325
Parking	300
Meals & Events	4,100
Audit Fees	12,000
Commercial Insurance	4,000
Bank/Credit Card Processing Fees	100
Postage, Mailing Service	1,500
Printing	2,000
Website Hosting	2,500
Equipment	5,200
Depreciation Expense	2,102
Software	2,420
Telephone	1,800
Storage	5,100
Miscellaneous Expense	26,005

Total General Operating Expenses 114,400

TOTAL OPERATING EXPENSES 930,720