

**GIRLS ON THE RUN BUDGET July 1,2020 to June 30,2021    900 girls/52% scholarship rate**

**Assumption: 60 sites; 210 coaches**

<b>CONTRIBUTED INCOME</b>	<b>Proposed</b>	<b>Narrative</b>
Grants	\$ 184,000.00	Capitol;SAAF;Anonymous;HEB
In-Kind Contributions	\$ 11,000.00	Snacks, 5K
Events/Other Organizations	\$ 20,000.00	Sororities/Businesses
Individual donations	\$ 40,000.00	Inc 9 BOD
SoleMates fundraising	\$ 2,500.00	
Corporate Donations/Sponsorships	\$ 30,000.00	5K + Teams
<b>Total Contributed Income</b>	<b>\$ 287,500.00</b>	
<b>EARNED INCOME</b>		
Program Registration Fees	\$ 64,800.00	48% of total \$135,000
5K Registration Fees	\$ 18,750.00	\$25x750
Other Service Income	\$ 10,750.00	Interest; T-shirt donations
<b>Total earned income:</b>	<b>\$ 94,300.00</b>	
<b>Total Revenue:</b>	<b>\$ 381,800.00</b>	
<b>MANAGEMENT AND ADMINISTRATIVE EXPENSE</b>		
Administrative Salaries/Taxes	\$ 50,296.00	50% ED; Accountant
Development/Travel/Board/Staff	\$ 7,580.00	
Rent/Storage	\$ 7,416.00	\$504/mo;\$114/mo
Office equipment	\$ 1,000.00	computer
Telephone/Office supplies/Postage	\$ 3,415.00	GOTRBC phone,; \$130/mo
Website/Domain	\$ 105.00	\$65/yr;\$40/yr
Depreciation	\$ 700.00	
Professional Fees/Services	\$ 6,475.00	Payroll/attorney/Tech services
Directors & Officers insurance/Renters	\$ 2,745.00	Workers Comp
Business Functions	\$ 2,400.00	Gen meals/staff appreciation
<b>Total Management and Administrative Expense</b>	<b>\$ 82,132.00</b>	
<b>PROGRAM EXPENSE</b>		
Program Salaries/Taxes	\$ 114,206.00	50%ED+2 FTEs
Staff mileage/Parking	\$ 6,000.00	4500 mi@0.58 per mile
Raceplanner/Program Technology	\$ 2,984.00	Registrations/prog evals
Insurances	\$ 14,971.00	Liability/accident/renters
Curriculum/Printing & copying	\$ 3,090.00	150 coachesx\$15/game pieces
Coach training	\$ 4,500.00	x6+CPR/\$28x75
Background checks	\$ 3,105.00	\$6.90x450
Program tee shirts/shoes/clothing	\$ 8,780.00	4.25/girl+ \$20/girl PRN
Promotional items	\$ 2,315.00	Open houses sites/5K
Coach box materials/Water bottles	\$ 5,988.00	\$148x20/\$168x6/\$1.40 ea
Program snacks (site allowance)	\$ 10,500.00	\$175/site/season
Fees to GOTRI (curricula, license)	\$ 11,504.00	4% revenues/# girls
Volunteer Recognition Events	\$ 4,200.00	Includes vol shirts/gifts
5K Race Expense -	\$ 41,801.00	
<b>Total Program Expense</b>	<b>\$ 233,944.00</b>	
<b>FUNDRAISING EXPENSE</b>		
Special Events	\$ 12,415.00	10th Anniversary/Fiesta
Contract Fees/Services	\$ 5,184.00	Graphics/Donor Database
Marketing materials/Printing/Ads/Supplies	\$ 3,500.00	
<b>Total Fundraising Expense</b>	<b>\$ 8,684.00</b>	
<b>Grand Total Expense</b>	<b>\$ 324,760.00</b>	
<b>Surplus/(Deficit)</b>	<b>\$ 57,040.00</b>	