

2021 BUDGET

REVENUE	BUDGET
CASH REVENUE	
Businesses & Corporations	\$ 411,520
Faith-based Organizations	\$ 15,000
Federated Campaigns	\$ 45,000
Foundations	\$ 494,220
Fundraisers	\$ 118,878
Government	\$ 50,000
Individuals	\$ 153,932
Interest & Investments	\$ 120,000
Program Related Fees	\$ 300,000
Sub-Total	\$ 1,708,550
NON CASH REVENUES	
Rollover Inventory	\$ 5,000,000
Product to be Procured	\$ 3,325,000
Sub-Total	\$ 8,325,000
TOTAL REVENUE	\$ 10,033,550
EXPENSE	BUDGET
OPERATING EXPENSE	
Bank Service Fees	\$ 1,000
Contract Labor	\$ 15,000
Dues & Subscription	\$ 6,500
Equipment	\$ 30,000
Furniture & Fixtures	\$ 4,000
Fundraising Expense	\$ 5,000
Insurance	\$ 25,000
Maintenance & Repairs	\$ 35,000
Marketing	\$ 30,000
Meetings & Conference	\$ 5,000
Office Supplies	\$ 16,000
Postage & Delivery	\$ 8,000
Professional Fees	\$ 20,000
Program Supplies	\$ 200,000
Rent	\$ 252,000
Telephone	\$ 7,000
Transportation	\$ 2,000
Travel	\$ 12,000
Utilities	\$ 33,000
Vehicles	\$ 12,000
Total Operating Expense	\$ 718,500
PERSONNEL EXPENSE	
Payroll Salaries & Taxes	\$ 817,000
Payroll Benefits	\$ 173,000
Total Personnel Expense	\$ 990,000
TOTAL CASH EXPENSE	\$ 1,708,500
NON CASH EXPENSE	\$ 8,325,000
TOTAL EXPENSE	\$ 10,033,500

LEGEND (2021 budget allocations by programs)

Allocations by % of clients served
Allocations by program need