

**CLARITY CHILD GUIDANCE CENTER
SUMMARY OF FY 2020 BUDGET**

	Budget FY20	Projected FY19	Actual FY18	Budget vs. Projected FY19	
				Favorable/ (Unfavorable)	Percent
# Inpatient Days	20,432	17,550	18,236	2,882	16%
Average Daily Census	56	48	50	8	17%
# Patient Days - Partial Main	6,501	4,450	4,292	2,051	46%
# Patient Days - Partial WHC	-	150	1,463	(150)	-100%
Average Daily Census	26	18	23	8	44%
# Outpatient Visits	23,996	21,560	23,236	2,436	11%
				Budget vs. Projected FY19	
	Budget FY20	Projected FY19	Actual FY18	Favorable/ (Unfavorable)	Percent
Patient Revenue					
Inpatient	\$ 18,557,789	\$ 16,149,140	\$ 16,466,290	\$ 2,408,649	15%
Partial	1,984,201	1,564,782	1,881,142	419,419	27%
Outpatient	1,678,546	1,211,243	1,590,260	467,303	39%
Charity Care	(400,000)	(400,000)	(497,766)	-	0%
Bad Debt	(888,821)	(757,007)	(1,069,416)	(131,814)	17%
Total Net Patient Revenue	20,931,715	17,768,158	18,370,510	3,163,557	18%
Other Revenue					
DSH	2,506,225	1,872,000	3,029,509	634,225	34%
DSRIP	759,000	1,100,004	1,110,063	(341,004)	-31%
Uncompensated Care	343,210	78,000	240,000	265,210	340%
United Way	336,006	922,029	1,132,583	(586,023)	-64%
Other Revenue	241,752	397,089	343,383	(155,337)	-39%
Total Other Revenue	4,186,193	4,369,122	5,855,538		0%
Total Revenue	25,117,908	22,137,280	24,226,048	2,980,628	13%
				Budget vs. Projected FY19	
	Budget FY20	Projected FY19	Actual FY18	Favorable/ (Unfavorable)	Percent
Expenses					
Salary Expense	14,397,993	14,550,072	15,255,383	152,079	1%
Benefit Expense	2,526,288	2,391,961	2,475,316	(134,327)	-6%
Contractual Expense	2,798,804	2,420,612	2,403,790	(378,192)	-16%
Purchased Services	297,012	503,926	472,834	206,914	41%
Occupancy Expenses	937,494	987,880	1,019,643	50,386	5%
Equipment & Repairs	77,899	177,512	222,667	99,613	56%
Supplies	1,714,460	1,771,662	1,832,874	57,202	3%
Insurance	340,400	338,764	315,537	(1,636)	0%
Advertising & Promotion	446,806	156,036	191,070	(290,770)	-186%
Dues & Subscriptions	11,980	36,668	27,368	24,688	67%
License & Registrations	18,075	22,100	16,568	4,025	18%
Postage & Shipping	22,370	11,498	16,016	(10,872)	-95%
Professional Fees	198,816	328,031	291,323	129,215	39%
Travel & Seminars	21,945	52,127	35,913	30,182	58%
Miscellaneous	89,200	62,772	47,311	(26,428)	-42%
Total Expenses	23,899,542	23,811,621	24,623,613	(87,921)	0%
EBIDA from Operations	1,218,366	(1,674,341)	(397,565)	2,892,707	173%
				Budget vs. Projected FY19	
	Budget FY20	Projected FY19	Actual FY18	Favorable/ (Unfavorable)	Percent
Other Income					
Unrestricted Contributions	1,970,000	959,622	1,797,133	1,010,378	105%
Distributions From Trusts	48,000	73,290	43,624	(25,290)	-35%
Investment Income	106,000	148,886	140,316	(42,886)	-29%
Total Other Income	2,124,000	1,181,798	1,981,073	942,202	80%
EBIDA	3,342,366	(492,543)	1,583,508	3,834,909	-779%
				Budget vs. Projected FY19	
	Budget FY20	Projected FY19	Actual FY18	Favorable/ (Unfavorable)	Percent
Interest Expense	1,147,000	1,180,610	1,056,349	33,610	3%
Depreciation & Amort	1,941,000	1,905,894	1,919,762	(35,106)	-2%
Total Interest, Deprec & Amort Expense	3,088,000	3,086,504	2,976,111	(1,496)	0%
Revenue Over/(Under) Exp.	\$ 254,366	\$ (3,579,047)	\$ (1,392,603)	\$ 3,833,413	107%
	Budget FY20	Projected FY19	Actual FY18		
EBIDA from Operations	\$ 1,218,366	\$ (1,674,341)	\$ (397,565)		
Loan Debt Service	(2,136,000)	(2,200,181)	(2,200,181)		
Cash Flow before Contributions	(917,634)	(3,874,522)	(2,597,746)		
Contributions/Other Income	2,124,000	1,181,798	1,981,073		
Cash Surplus/(Deficit)	\$ 1,206,366	\$ (2,692,724)	\$ (616,673)		