

## 2018-19 Operating Budget

### Earned Revenue

Ticket & Concession	\$966,210.00
Education	\$470,240.00

### Contributed Revenue

Government	\$327,500.00
Individual	\$16,110.00
Corporate	\$104,000.00
Foundations	\$430,365.00
Special Events	\$65,000.00
Other	\$27,500.00

**Total Income: \$2,406,925.00**

### Expenses

Salary with Benefits and Taxes	\$962,000.00
Office Supplies	\$14,400.00
Travel/Conference	\$21,750.00
Meals for Summer Camp	\$12,000.00
Auto Loan	\$5,496.00
Dues/Subscriptions	\$4,700.00
Licenses & Permits	\$410.00
Phone/Internet	\$10,200.00
Utilities	\$42,000.00
Bank Fees	\$41,100.00
Insurance	\$36,000.00
Building	\$84,410.00
Ticketing System	\$7,200.00
Professional Fees	\$10,000.00
Equipment Lease & Repairs	\$46,930.00
Gala	\$30,000.00
Advertising	\$70,000.00
Postage & Delivery	\$16,850.00
Printing & Reproduction	\$13,300.00
Rent Downtown	\$6,000.00
Miscellaneous	\$10,000.00
Theatre Renovation (Cap. Reserve)	\$191,500.00
Mainstage Productions	\$205,605.00
Contract Labor	\$168,250.00
Tour	\$99,280.00
Education	\$246,140.00
Shakespeare	\$24,400.00
Preservation Fee	\$22,000.00

**Total Expenses: \$2,401,921.00**