

Trinity Oaks Enterprises

Profit & Loss Forecast Overview

January through December 2017

	Jan 17	Feb 17	Mar 17
Ordinary Income/Expense			
Income			
Direct Public Support			
Individ, Business Contributions	14,848.31	22,625.00	19,340.00
Total Direct Public Support	14,848.31	22,625.00	19,340.00
Other Types of Income			
Auction, Raffle, Game Proceeds	0.00	18,792.33	0.00
Cleaning Fee	150.00	0.00	0.00
Deer Processing	1,675.00	0.00	3,225.00
Entry Fees	0.00	0.00	145.95
Merch	0.00	0.00	0.00
Miscellaneous Revenue	0.00	20.15	0.00
Spices	0.00	0.00	0.00
Table Sales	0.00	0.00	0.00
Taxidermy	0.00	0.00	0.00
Other Types of Income - Other	0.00	38,275.00	0.00
Total Other Types of Income	1,825.00	57,087.48	3,370.95
Uncategorized Income	0.00	186.16	0.94
Total Income	16,673.31	79,898.64	22,711.89
Expense			
Auto			
Inspections	7.00	0.00	0.00
Insurance	866.02	866.02	1,732.00
Repair & Maint	240.00	1,132.15	2,764.10
Titles & Registration	78.00	398.46	325.64
Total Auto	1,191.02	2,396.63	4,821.74
Bank, Paypal, Square Fees	116.75	143.90	7.00
Contract Services			
Outside Contract Services	0.00	0.00	0.00
Video	0.00	2,700.00	0.00
Contract Services - Other	915.00	0.00	0.00
Total Contract Services	915.00	2,700.00	0.00
Facilities and Equipment			
Feed	0.00	0.00	0.00
Janitorial Services	0.00	600.00	0.00
Property Insurance	0.00	1,627.12	0.00
Real Estate, Personal Prop Tax	2,676.54	130.60	0.00
Repair & Maint,	30,398.58	3,846.99	16,223.11
Utilities	737.32	1,621.95	3,129.35
Facilities and Equipment - Other	27,317.45	216.37	15,588.93
Total Facilities and Equipment	61,129.89	8,043.03	34,941.39
Fundraising Events			
Advertising/Signage	0.00	363.48	182.24
Auction	0.00	1,907.49	0.00
Catering	724.96	0.00	0.00
Decorations/Supplies	0.00	1,948.16	1,052.42
Gifts/Giveaways	0.00	0.00	407.00
Guest Speaker/Entertainer	0.00	0.00	0.00
Logistics	0.00	0.00	0.00
Security	0.00	0.00	0.00
Special Events Insurance	0.00	0.00	0.00
Venue	3,625.00	5,000.00	2,500.00
Fundraising Events - Other	0.00	203.00	0.00
Total Fundraising Events	4,349.96	9,422.13	4,141.66

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	Jan 17	Feb 17	Mar 17
Operations			
Books, Subscriptions, Reference	39.00	0.00	0.00
Fuel	561.06	776.57	552.21
Information Technology	0.00	39.00	3,914.00
Meetings, Board and Volunteer	286.27	195.65	0.00
Postage, Mailing Service	990.42	1,205.20	0.00
Printing and Copying	0.00	0.00	50.95
Supplies	3,710.02	3,707.40	5,927.83
Taxidermy	0.00	0.00	0.00
Telephone, Telecommunications	0.00	0.00	0.00
Operations - Other	13,000.00	119,430.19	5,167.22
Total Operations	18,586.77	125,354.01	15,612.21
Other Types of Expenses			
Advertising Expenses	1,314.82	39.62	0.00
Insurance - Liability, D and O	0.00	0.00	0.00
Memberships and Dues	0.00	0.00	0.00
Other Types of Expenses - Other	0.00	0.00	0.00
Total Other Types of Expenses	1,314.82	39.62	0.00
Payroll Expenses	5,913.94	2,956.97	29,452.39
Travel and Meetings			
Conference, Convention, Meeting	1,810.61	35.18	4,060.00
Logistics	2,384.29	6,926.50	123.45
Travel and Meetings - Other	0.00	0.00	0.00
Total Travel and Meetings	4,194.90	6,961.68	4,183.45
Uncategorized Expenses	486.56	186.16	0.00
Total Expense	98,199.61	158,204.13	93,159.84
Net Ordinary Income	-81,526.30	-78,305.49	-70,447.95
Other Income/Expense			
Other Income			
Event			
Entry Fee	0.00	7,500.00	13,925.00
Total Event	0.00	7,500.00	13,925.00
Total Other Income	0.00	7,500.00	13,925.00
Other Expense			
Ask My Accountant	0.00	238.26	0.00
Total Other Expense	0.00	238.26	0.00
Net Other Income	0.00	7,261.74	13,925.00
Net Income	-81,526.30	-71,043.75	-56,522.95

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	Apr 17	May 17	Jun 17
Ordinary Income/Expense			
Income			
Direct Public Support			
Individ, Business Contributions	11,965.01	5,753.14	22,649.92
Total Direct Public Support	11,965.01	5,753.14	22,649.92
Other Types of Income			
Auction, Raffle, Game Proceeds	13,735.00	4,050.00	73,909.79
Cleaning Fee	300.00	150.00	300.00
Deer Processing	6,100.00	4,750.00	0.00
Entry Fees	4,737.60	19,633.20	31,192.00
Merch	0.00	0.00	0.00
Miscellaneous Revenue	0.00	5,828.38	0.00
Spices	288.00	0.00	480.00
Table Sales	6,750.00	5,000.00	1,950.00
Taxidermy	0.00	1,575.00	0.00
Other Types of Income - Other	0.00	1,751.70	0.00
Total Other Types of Income	31,910.60	42,738.28	107,831.79
Uncategorized Income	0.00	0.00	0.00
Total Income	43,875.61	48,491.42	130,481.71
Expense			
Auto			
Inspections	0.00	0.00	0.00
Insurance	0.00	0.00	955.20
Repair & Maint	747.72	2,315.46	466.25
Titles & Registration	0.00	124.53	326.73
Total Auto	747.72	2,439.99	1,748.18
Bank, Paypal, Square Fees	102.15	621.51	1,201.05
Contract Services			
Outside Contract Services	0.00	0.00	0.00
Video	0.00	0.00	0.00
Contract Services - Other	0.00	0.00	6,400.00
Total Contract Services	0.00	0.00	6,400.00
Facilities and Equipment			
Feed	885.50	0.00	6,760.00
Janitorial Services	0.00	600.00	0.00
Property Insurance	0.00	0.00	0.00
Real Estate, Personal Prop Tax	0.00	0.00	0.00
Repair & Maint,	10,980.42	1,928.54	6,294.37
Utilities	2,113.73	2,054.78	2,916.36
Facilities and Equipment - Other	178.50	812.44	751.22
Total Facilities and Equipment	14,158.15	5,395.76	16,721.95
Fundraising Events			
Advertising/Signage	0.00	151.80	176.00
Auction	0.00	3,203.60	0.00
Catering	1,624.02	250.00	4,280.40
Decorations/Supplies	158.14	1,252.07	3,528.32
Gifts/Giveaways	0.00	12,244.94	620.00
Guest Speaker/Entertainer	0.00	0.00	0.00
Logistics	0.00	0.00	212.87
Security	0.00	0.00	240.00
Special Events Insurance	850.51	0.00	0.00
Venue	13,044.28	550.00	27,433.76
Fundraising Events - Other	0.00	0.00	389.00
Total Fundraising Events	15,676.95	17,652.41	36,880.35

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	Apr 17	May 17	Jun 17
Operations			
Books, Subscriptions, Reference	0.00	0.00	0.00
Fuel	574.76	468.15	953.08
Information Technology	39.00	39.00	39.00
Meetings, Board and Volunteer	110.09	164.14	618.44
Postage, Mailing Service	88.92	0.00	0.00
Printing and Copying	78.96	0.00	0.00
Supplies	403.95	11,189.86	3,292.41
Taxidermy	0.00	9,902.20	0.00
Telephone, Telecommunications	173.68	171.11	171.11
Operations - Other	0.00	5,753.12	20,850.00
Total Operations	1,469.36	27,687.58	25,924.04
Other Types of Expenses			
Advertising Expenses	0.00	1,383.00	950.00
Insurance - Liability, D and O	0.00	0.00	0.00
Memberships and Dues	0.00	0.00	0.00
Other Types of Expenses - Other	1,692.46	50.12	1,981.96
Total Other Types of Expenses	1,692.46	1,433.12	2,931.96
Payroll Expenses	16,498.65	16,381.13	16,270.95
Travel and Meetings			
Conference, Convention, Meeting	0.00	0.00	1,500.00
Logistics	3,018.37	0.00	40.00
Travel and Meetings - Other	0.00	0.00	0.00
Total Travel and Meetings	3,018.37	0.00	1,540.00
Uncategorized Expenses	0.00	0.00	0.00
Total Expense	53,363.81	71,611.50	109,618.48
Net Ordinary Income	-9,488.20	-23,120.08	20,863.23
Other Income/Expense			
Other Income			
Event			
Entry Fee	2,500.00	3,300.00	0.00
Total Event	2,500.00	3,300.00	0.00
Total Other Income	2,500.00	3,300.00	0.00
Other Expense			
Ask My Accountant	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	2,500.00	3,300.00	0.00
Net Income	-6,988.20	-19,820.08	20,863.23

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	Jul 17	Aug 17	Sep 17
Ordinary Income/Expense			
Income			
Direct Public Support			
Individ, Business Contributions	47,240.67	13,300.00	119,013.75
Total Direct Public Support	47,240.67	13,300.00	119,013.75
Other Types of Income			
Auction, Raffle, Game Proceeds	0.00	166,061.11	9,685.81
Cleaning Fee	0.00	300.00	150.00
Deer Processing	0.00	0.00	0.00
Entry Fees	1,488.59	4,205.00	2,216.62
Merch	0.00	0.00	0.00
Miscellaneous Revenue	-3,475.00	35.36	32,397.87
Spices	0.00	0.00	0.00
Table Sales	0.00	41,350.00	0.00
Taxidermy	0.00	0.00	1,400.00
Other Types of Income - Other	0.00	0.00	0.00
Total Other Types of Income	-1,986.41	211,951.47	45,850.30
Uncategorized Income	0.00	0.00	0.00
Total Income	45,254.26	225,251.47	164,864.05
Expense			
Auto			
Inspections	0.00	0.00	0.00
Insurance	0.00	925.20	2,418.40
Repair & Maint	1,742.25	2,286.93	317.58
Titles & Registration	121.00	150.21	202.50
Total Auto	1,863.25	3,362.34	2,938.48
Bank, Paypal, Square Fees	64.55	4,395.24	14.75
Contract Services			
Outside Contract Services	0.00	0.00	11,985.50
Video	0.00	2,950.00	2,200.00
Contract Services - Other	1,625.60	0.00	18,361.85
Total Contract Services	1,625.60	2,950.00	32,547.35
Facilities and Equipment			
Feed	389.78	0.00	18,186.73
Janitorial Services	900.00	0.00	600.00
Property Insurance	0.00	0.00	0.00
Real Estate, Personal Prop Tax	0.00	0.00	0.00
Repair & Maint,	3,602.81	480.42	4,094.28
Utilities	3,221.14	3,879.79	1,474.42
Facilities and Equipment - Other	1,937.39	3,982.15	77,823.13
Total Facilities and Equipment	10,051.12	8,342.36	102,178.56
Fundraising Events			
Advertising/Signage	3,020.95	224.00	259.80
Auction	429.34	1,340.18	1,103.00
Catering	0.00	21,235.20	3,800.22
Decorations/Supplies	308.35	981.70	1,140.07
Gifts/Giveaways	1,708.05	17,774.41	0.00
Guest Speaker/Entertainer	0.00	3,000.00	0.00
Logistics	0.00	2,423.58	238.18
Security	0.00	0.00	0.00
Special Events Insurance	0.00	0.00	0.00
Venue	7,016.34	1,510.13	3,500.00
Fundraising Events - Other	0.00	0.00	0.00
Total Fundraising Events	12,483.03	48,489.20	10,041.27

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	Jul 17	Aug 17	Sep 17
Operations			
Books, Subscriptions, Reference	0.00	0.00	0.00
Fuel	750.62	804.48	636.99
Information Technology	39.00	39.00	2,539.00
Meetings, Board and Volunteer	86.32	251.95	100.40
Postage, Mailing Service	0.00	0.00	452.34
Printing and Copying	0.00	16.98	0.00
Supplies	1,616.71	4,516.66	7,468.02
Taxidermy	7,649.00	0.00	6,082.04
Telephone, Telecommunications	171.11	171.11	0.00
Operations - Other	0.00	0.00	0.00
Total Operations	10,312.76	5,800.18	17,278.79
Other Types of Expenses			
Advertising Expenses	0.00	2,000.00	700.00
Insurance - Liability, D and O	1,122.00	0.00	2,497.00
Memberships and Dues	0.00	0.00	0.00
Other Types of Expenses - Other	0.00	1,834.04	0.00
Total Other Types of Expenses	1,122.00	3,834.04	3,197.00
Payroll Expenses	16,255.94	16,202.54	21,162.06
Travel and Meetings			
Conference, Convention, Meeting	0.00	78.65	0.00
Logistics	1,280.78	10,397.69	2,458.84
Travel and Meetings - Other	0.00	376.74	0.00
Total Travel and Meetings	1,280.78	10,853.08	2,458.84
Uncategorized Expenses	0.00	0.00	0.00
Total Expense	55,059.03	104,228.98	191,817.10
Net Ordinary Income	-9,804.77	121,022.49	-26,953.05
Other Income/Expense			
Other Income			
Event			
Entry Fee	0.00	0.00	0.00
Total Event	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Ask My Accountant	0.00	0.00	38,579.36
Total Other Expense	0.00	0.00	38,579.36
Net Other Income	0.00	0.00	-38,579.36
Net Income	-9,804.77	121,022.49	-65,532.41

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	Oct 17	Nov 17	Dec 17
Ordinary Income/Expense			
Income			
Direct Public Support			
Individ, Business Contributions	11,200.00	25,522.74	127,020.75
Total Direct Public Support	11,200.00	25,522.74	127,020.75
Other Types of Income			
Auction, Raffle, Game Proceeds	14,430.00	8,500.00	0.00
Cleaning Fee	150.00	0.00	0.00
Deer Processing	14,875.00	0.00	11,185.00
Entry Fees	1,483.31	350.24	4.66
Merch	1,266.81	0.00	0.00
Miscellaneous Revenue	452.50	0.00	20,795.18
Spices	0.00	0.00	0.00
Table Sales	0.00	0.00	0.00
Taxidermy	0.00	0.00	0.00
Other Types of Income - Other	553.22	3,828.00	1,996.17
Total Other Types of Income	33,210.84	12,678.24	33,981.01
Uncategorized Income	0.00	0.00	0.00
Total Income	44,410.84	38,200.98	161,001.76
Expense			
Auto			
Inspections	0.00	0.00	0.00
Insurance	930.20	0.00	1,860.40
Repair & Maint	496.30	666.25	189.95
Titles & Registration	78.00	380.45	120.50
Total Auto	1,504.50	1,046.70	2,170.85
Bank, Paypal, Square Fees	38.88	342.20	235.00
Contract Services			
Outside Contract Services	0.00	0.00	0.00
Video	0.00	0.00	1,030.00
Contract Services - Other	8,726.00	11,960.00	1,395.00
Total Contract Services	8,726.00	11,960.00	2,425.00
Facilities and Equipment			
Feed	0.00	9,302.33	0.00
Janitorial Services	0.00	0.00	700.00
Property Insurance	0.00	0.00	0.00
Real Estate, Personal Prop Tax	0.00	0.00	0.00
Repair & Maint,	5,852.99	5,190.93	3,934.70
Utilities	1,807.84	801.31	1,649.97
Facilities and Equipment - Other	589.33	10,870.66	369.49
Total Facilities and Equipment	8,250.16	26,165.23	6,654.16
Fundraising Events			
Advertising/Signage	96.47	508.60	146.00
Auction	0.00	1,547.32	0.00
Catering	166.18	0.00	3,081.62
Decorations/Supplies	579.59	62.00	0.00
Gifts/Giveaways	999.81	3,328.96	73.60
Guest Speaker/Entertainer	0.00	0.00	0.00
Logistics	0.00	0.00	0.00
Security	240.00	0.00	0.00
Special Events Insurance	176.00	0.00	0.00
Venue	510.00	0.00	0.00
Fundraising Events - Other	0.00	0.00	590.23
Total Fundraising Events	2,768.05	5,446.88	3,891.45

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	Oct 17	Nov 17	Dec 17
Operations			
Books, Subscriptions, Reference	0.00	0.00	0.00
Fuel	1,410.96	114.81	1,175.10
Information Technology	39.00	39.00	39.00
Meetings, Board and Volunteer	466.69	0.00	539.68
Postage, Mailing Service	0.00	0.00	0.00
Printing and Copying	0.00	0.00	0.00
Supplies	20,217.11	2,485.14	7,667.64
Taxidermy	0.00	0.00	0.00
Telephone, Telecommunications	171.11	171.11	71.90
Operations - Other	0.00	0.00	17,933.70
Total Operations	22,304.87	2,810.06	27,427.02
Other Types of Expenses			
Advertising Expenses	200.00	0.00	212.01
Insurance - Liability, D and O	0.00	0.00	0.00
Memberships and Dues	100.00	0.00	0.00
Other Types of Expenses - Other	0.00	0.00	0.00
Total Other Types of Expenses	300.00	0.00	212.01
Payroll Expenses	17,848.46	13,294.46	36,951.66
Travel and Meetings			
Conference, Convention, Meeting	54.92	0.00	338.06
Logistics	1,516.85	4,337.23	2,342.04
Travel and Meetings - Other	0.00	0.00	0.00
Total Travel and Meetings	1,571.77	4,337.23	2,680.10
Uncategorized Expenses	0.00	0.00	0.00
Total Expense	63,312.69	65,402.76	82,647.25
Net Ordinary Income	-18,901.85	-27,201.78	78,354.51
Other Income/Expense			
Other Income			
Event			
Entry Fee	0.00	0.00	0.00
Total Event	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Other Expense			
Ask My Accountant	0.00	300.00	31.29
Total Other Expense	0.00	300.00	31.29
Net Other Income	0.00	-300.00	-31.29
Net Income	-18,901.85	-27,501.78	78,323.22

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	<u>TOTAL</u>
	<u>Jan - Dec 17</u>
Ordinary Income/Expense	
Income	
Direct Public Support	
Individ, Business Contributions	440,479.29
Total Direct Public Support	440,479.29
Other Types of Income	
Auction, Raffle, Game Proceeds	309,164.04
Cleaning Fee	1,500.00
Deer Processing	41,810.00
Entry Fees	65,457.17
Merch	1,266.81
Miscellaneous Revenue	56,054.44
Spices	768.00
Table Sales	55,050.00
Taxidermy	2,975.00
Other Types of Income - Other	46,404.09
Total Other Types of Income	580,449.55
Uncategorized Income	187.10
Total Income	1,021,115.94
Expense	
Auto	
Inspections	7.00
Insurance	10,553.44
Repair & Maint	13,364.94
Titles & Registration	2,306.02
Total Auto	26,231.40
Bank, Paypal, Square Fees	7,282.98
Contract Services	
Outside Contract Services	11,985.50
Video	8,880.00
Contract Services - Other	49,383.45
Total Contract Services	70,248.95
Facilities and Equipment	
Feed	35,524.34
Janitorial Services	3,400.00
Property Insurance	1,627.12
Real Estate, Personal Prop Tax	2,807.14
Repair & Maint,	92,828.14
Utilities	25,407.96
Facilities and Equipment - Other	140,437.06
Total Facilities and Equipment	302,031.76
Fundraising Events	
Advertising/Signage	5,129.34
Auction	9,530.93
Catering	35,162.60
Decorations/Supplies	11,010.82
Gifts/Giveaways	37,156.77
Guest Speaker/Entertainer	3,000.00
Logistics	2,874.63
Security	480.00
Special Events Insurance	1,026.51
Venue	64,689.51
Fundraising Events - Other	1,182.23
Total Fundraising Events	171,243.34

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	TOTAL
	Jan - Dec 17
Operations	
Books, Subscriptions, Reference	39.00
Fuel	8,778.79
Information Technology	6,804.00
Meetings, Board and Volunteer	2,819.63
Postage, Mailing Service	2,736.88
Printing and Copying	146.89
Supplies	72,202.75
Taxidermy	23,633.24
Telephone, Telecommunications	1,272.24
Operations - Other	182,134.23
Total Operations	300,567.65
Other Types of Expenses	
Advertising Expenses	6,799.45
Insurance - Liability, D and O	3,619.00
Memberships and Dues	100.00
Other Types of Expenses - Other	5,558.58
Total Other Types of Expenses	16,077.03
Payroll Expenses	209,189.15
Travel and Meetings	
Conference, Convention, Meeting	7,877.42
Logistics	34,826.04
Travel and Meetings - Other	376.74
Total Travel and Meetings	43,080.20
Uncategorized Expenses	672.72
Total Expense	1,146,625.18
Net Ordinary Income	-125,509.24
Other Income/Expense	
Other Income	
Event	
Entry Fee	27,225.00
Total Event	27,225.00
Total Other Income	27,225.00
Other Expense	
Ask My Accountant	39,148.91
Total Other Expense	39,148.91
Net Other Income	-11,923.91
Net Income	-137,433.15